## 中國東方教育控股有限公司 CHINA EAST EDUCATION HOLDINGS LIMITED

(於開曼群島註冊成立之有限公司 Incorporated in the Cayman Islands with limited liability) (股份代號 Stock code: 667)



中期報告

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### Highlights 摘要

### **OVERVIEW**

China East Education Holdings Limited (the "Company") and its subsidiaries (collectively, the "Group") are a leading provider in the vocational training education in China. Our business focuses on providing innovative vocational training education to students to increase their employability in the ever-changing employment market, as well as supporting China's evolving workforce requirements driven by its sustained economic growth, urbanization and industrial upgrade.

Our vocational training education mainly covers five industry segments, namely, culinary arts, western cuisine and pastry, information technology and internet technology, auto services as well as fashion and beauty. We serve these five industry segments under seven school brands, namely New East Culinary Education, Cuisine Academy, Omick Education of Western Cuisine and Pastry, Xinhua Internet Technology Education, Wisezone Data Technology Education, Wontone Automotive Education and On-mind Fashion and Beauty Education. As of 30 June 2024, we operated 234 schools and centers with 144,793 average number of students enrolled and customers registered for the six months ended 30 June 2024. Our comprehensive nationwide school network covers almost all of the provinces in mainland China and Hong Kong.

### 概覽

中國東方教育控股有限公司(「本公司」)及 其附屬公司(統稱「本集團」)為中國領先職 業技能教育提供商。我們的業務集中在為 學生提供創新性職業技能教育,從而提高 學生在不斷變化的就業市場中的就業能 力,並支持因中國持續的經濟增長,城鎮 化及產業升級而帶來的不斷變化的勞動力 需求。

我們的職業技能教育主要涵蓋五個行業分 部,即烹飪技術、西點西餐、信息技術及 互聯網技術、汽車服務以及時尚美業。我 們於七個學校品牌(即新東方烹飪教育、美 味學院、歐米奇西點西餐教育、新華電腦 教育、華信智原DT人才培訓基地、萬通汽 車教育及歐曼諦時尚美業教育)旗下服務於 該五個行業分部。截至2024年6月30日,我 們運營234所學校及中心,截至2024年6月 30日止六個月的平均培訓人次及客戶註冊 人數為144,793人次。我們全面且全國性學 校網絡遍佈中國內地大部份省份及香港。

### **Our Brands** 集團旗下品牌





Comprehensive cuisine training programs including eight Chinese regional cuisines and western culinary skills 全面的烹飪培訓課程 教授中國八大菜系及西方菜餚烹飪技巧



Customized catering experience centers providing customized catering experience services to customers who are interested in cooking or who plan to establish their own businesses in the catering industry

私人訂製烹飪體驗中心 為對烹飪感興趣或計劃於餐飲行業建立自己的 公司的客戶提供私人訂製烹飪體驗服務



**57,013** <sup>1</sup>







High-quality western style catering education providing specialized culinary training

> 高品質西式餐飲教育 提供專業烹飪培訓





Information technology and internet technology training providing a wide range of information technology and internet technology related courses 信息技術及互聯網技術培訓 提供一系列信息技術及互聯網技術相關課程

### WISEZON=华信智原™

Data technology education cultivating professional data technology engineers DT人才培訓基地 培養專業數據技術工程師









### <u>₩</u> 万通汽车教育

Auto-related skills practical training focusing on providing practical training on auto repair skills and other auto services 汽車相關技能實訓 專注提供汽車維修技能及其他汽車服務的實訓



### 

Fashion and beauty skills training focusing on cultivating high skills fashion and beauty professionals 時尚美業相關培訓 專注培養高技能時尚美業人才



Average number of students enrolled/customers registered for the six months ended 30 June 2024 Note 1:

截至2024年6月30日止六個月的平均培訓人次/客戶註冊人數 附註1:

## Highlights 摘要

The following chart sets forth the information of our seven school brands as of 30 June 2024:

下圖載列截至2024年6月30日我們七個學校 品牌的資料:

Segments 分部	Brands 品牌		No. of schools/ centers in operation as of 30 June 2024 於2024年 6月30日 運營中的 學校/中心數目	Average number of students enrolled/ customers registered for the six months ended 30 June 2024 截至2024年 6月30日 止六個月 平均培訓人次/ 客戶註冊人數
Culinary Arts	New East and Cuisine Academy	新东方烹饪教育 Man ALAT CHANGE GEN AT MAN MEN ALAT CHA	93	57,013
烹飪技術 Western Cuisine and Pastry	新東方及美味學院 Omick	Owick	36	4,638
西點西餐	歐米奇	欧米奇		
Information Technology and Internet Technology 信息技術及互聯網技術	Xinhua Internet and Wisezone 新華電腦及華信智原	<b>多新华电脑教育</b> WISEZONE 华信智原 <sup>™</sup>	57	39,590
Auto Services 汽車服務	Wontone 萬通	<b>万通汽车教育</b> WONTONE AUTOMOTIVE EDUCATION	41	40,143
Fashion and Beauty 時尚美業	On-mind 歐曼諦	欧曼帝时尚美业教育 on-mind fashion & beauty education	7	3,409
TOTAL 合計			234	144,793

### **KEY MILESTONE**

### 關鍵里程碑

We established Anhui Xinhua Education to consolidate all our schools under a single entity.

成立了安徽新華教育・將我們所有學校整合為單一實體。

The number of our schools in operation reached 27. Anhui Xinhua Computer Institute obtained the ISO 9001: 2000 quality management system certification. Langlie
Technology was recognized as a high and new technology
enterprise by the Beijing Municipal Science and Technology
Commission for a period of two years.

運營中的學校數目達到 27 所。安徽新華電腦專修學院已通 過 ISO 9001: 2000 品質管理體系認證。朗傑科技連續兩年 獲北京市科學技術委員會認證為高新技術企業。

The number of our schools in operation reached 40. Anhui Xinhua Computer Institute was appointed by the Ministry of Human Resources and Social Security of the People's Republic of China (the "PRC") (the "Ministry of Human Resources and Social Security") to organize the "Developing Talent with New Skills for China New Project" and "Four New Talent Development Plan".

一会・1-26 Hourn Lauritt Develupinent Plan・ 連營中的學校數目達到 40 所。安徽新華電腦專修學院受 中華人民共和國〔千國〕)人力資源和社會保障部(「人 社部」)委任組織「國家新技能人才培養新項目」及「四 新人才培養計劃」。

The number of our schools in operation reached 71, and we expanded our business to Hong Kong. 運營中的學校數目達到 71 所,並將業務擴展至香港

The number of our schools in operation reached 126. We founded Cuisine Academy to provide customized catering experience to customers who are interested in cooking or plan to establish their own businesses in the catering industry.

運營中的學校數目達到 126 所。成立美味學院,旨在為 對烹飪感興趣或計劃在餐飲行業自行創業的客戶提供私 人訂製烹飪體驗。

As of 31 December 2020, we operated 206 schools in 29 provinces in mainland China and Hong Kong, and have successfully issued the first batch of certificates of third-party evaluation certification institutions for vocational skill levels in China.

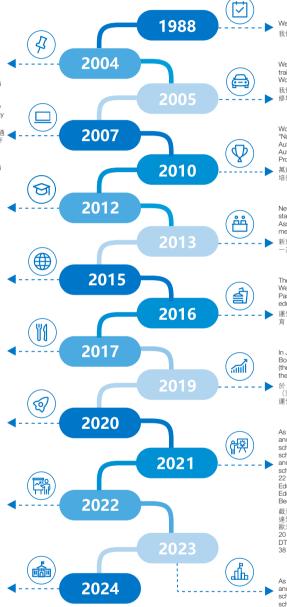
截至 2020 年 12 月 31 日,我們已在中國內地 29 個省份 及香港運營 206 所學校·並成功頒發全國首批第三方評 價機構職業技能等級證書。

As of 31 December 2022, the number of our schools and As of 31 December 2022, the number of our schools and centers in operation reached 244 including 77 schools under New East Culinary Education, 46 schools under Omick Education of Western Cuisine and Pastry, 20 centers under Cuisine Academy, 38 schools under Xinhua Internet Technology Education, 21 schools under Wisszene Data Technology Education, 39 schools under Wontone Automotive Education and 3 schools under

Wontone Automotive Education and 3 schools under On-mind Fashion and Beauty Education. 截至 2022 年 12 月 31 日 · 運營中的學校及中心數目達到 244 所 · 包括新東方·烹飪教育所籍 77 所學校、歐米奇四點向豐稅有所籍 48 所學校,美味學院所籍 20 個中心,新華電腦教育所籍 38 所學校,學情智原 DT 人才培訓提地所第 27 所學校,萬地汽車教育所轄 39 所學校及歐曼語時尚美業教育所轄 3 所學校。

As of 30 June 2024, the number of our schools and centers in operation reached 234 including 75 schools under New East Culinary Education, 18 centers under Cuisine Academy, 36 schools under Omick Education of Culsifie Academy, so schools further Omlick Education of Western Culsine and Pastry, 38 schools under Xinhua Internet Technology Education, 19 schools under Wisezone Data Technology Education, 41 schools under Wontone Automotive Education and 7 schools under On-mind Fashion and Beauty Education.

公市/imin resimin an Deady Cucuculori. 截至 2024 年 6 月 30 日 · 提壹中的學校及中心數目達到 204 所 · 包括新東方京赶教育所轄 75 所學校、美珠學院 所轄 18 個中 · 歐米奇西頭西醫教育所轄 36 所學校 新華電腦教育所轄 38 所學校、華信智原 DT 人才培訓基 地所轄 19 所學校、選過汽車教育所轄 41 所學校及歐曼 諦時尚美業教育所轄 7 所學校。



We were established in Hefei. Anhui Province 我們創建於安徽省合肥市。

We started to offer automobile repair and maintenance training programs under our newly established Wontone Automotive Education brand.

我們開始在新建立的萬通汽車教育品牌下提供汽車維

Wontone Automotive Education was awarded "National Model Vocational Training Group in Automobile Industry" by China Association of Automobile Culture and China Auto Talent Training Project Committee.

. 萬通汽車教育被中國汽車文化促進會和中國汽車人才 培養工程委員會評為「全國汽車行業示範職教集團」。

New East Culinary Education was elected as a standing council member of the China Hospitality Association in the first election of the fourth council meeting of the China Hospitality Association.

新東方烹飪教育在中國飯店協會第四屆委員會會議第 -次選舉中被評為中國飯店協會常務委員會成員

The number of our schools in operation reached 90. We founded Omick Education of Western Cuisine and Pastry to offer high-quality western-style catering education.

運營中的學校數量達到 90 所。成立歐米奇西點西餐教 育,提供優質西餐教育。

In June 2019, the Company was listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange"). As of 31 December 2019, the number of our schools in operation reached 177. 於 2019 年 6 月 · 本公司在香港聯合交易所有限公司(「**聯交所**」)主板上市。截至 2019 年 12 月 31 日 ·

運營中的學校數量達到 177 所。

As of 31 December 2021, the number of our schools and centers in operation reached 231 including 72 and centers in operation reached 231 including 72 schools under New East Culinary Education, 45 schools under Omick Education of Western Cuisine and Pastry, 20 centers under Cuisine Academy, 33 schools under Xinhua Internet Technology Education, 22 schools under Wisezone Data Technology Education, 38 schools under Wontone Automotive Education and 1 school under On-mind Fashion and Beauty Education.

Beauty Education. 載至 2021 年 12 月 31 日 · 運營中的學校及中心數目 達到 231 所 · 包括新東方宗赶教育所轄 72 所學校、 歐米奇西點西餐教育所轄 45 所學校、美珠學院所轄 20 個中心 · 新華電腦教育所轄 33 所學校 · 華信智原 DT 人才培訓基地所轄 22 所學校、萬週汽車教育所轄 38 所學校及歐曼諦時尚美業教育所轄 1 所學校。

As of 31 December 2023, the number of our schools and centers in operation reached 245 including 76 schools under New East Cullinary Education, 46 schools under Omick Education of Western Cuisine and Pastry, 18 centers under Cuisine Academy, 39 schools under Xinhua Internet Technology Education, 20 schools under Wisezone Data Technology
Education, 41 schools under Wontone Automotive
Education and 5 schools under On-mind Fashion and Beauty Education.

Beauty Education. 截至 2023 年 12 月 31 日 · 運營中的學校及中心數目 達到 245 所 · 包括新東方烹飪教育所轄 76 所學校 歐米奇西點西餐教育所轄 46 所學校、美珠學院所轄 18 個中心,新華電腦教育所轄 30 所學校,華信閣房 DT 人才培訓基地所轄 20 所學校、萬通汽車教育所轄 41 所學校及歐曼諦時尚美業教育所轄 5 所學校

### **FINANCIAL SUMMARY**

Adjusted EBITDA(2)

### 財務概要

### Six months ended 30 June Consolidated 截至6月30日止六個月 綜合

2023

2023年

2024

2024年

(RMB million) (人民幣百萬元) (unaudited) (未經審核)	(RMB million) (人民幣百萬元) (unaudited) (未經審核)
1,983 1,051 346	1,953 997 275
272	204
278	176
715	633

### As at

於 30 June 31 December 2024 2023 2024年 2023年 6月30日 12月31日 (RMB million) (RMB million) (人民幣百萬元) (人民幣百萬元) (unaudited) (audited) (未經審核) (經審核)

5,496 5,608 9,259 9,291

Revenue Gross profit Profit before taxation	收入 毛利 税前溢利
Net profit for the period	期內純利
Adjusted net profit <sup>(1)</sup>	經調整純利(1)

經調整息税折舊及攤銷前溢利(2)

Net assets 資產淨值 Total assets 總資產

- Adjusted net profit was derived from the unaudited net profit for the respective periods excluding the effect of (i) non-cash share-based payment expenses and (ii) the net foreign exchange gains. This is not Hong Kong Financial Reporting Standards ("HKFRS(s)") measure. For details, please refer to the section headed "Management Discussion and Analysis – Financial Review – Adjusted Net Profit and Adjusted EBITDA" in this report.
- Adjusted EBITDA was derived from the adjusted net profit for the respective periods excluding finance costs, income tax expenses, and depreciation expenses. This is not HKFRSs measure. For details, please refer to the section headed "Management Discussion and Analysis – Financial Review – Adjusted Net Profit and Adjusted EBITDA" in this report.
- 經調整純利乃根據相關期內未經審核純利,剔除(i)以非現金的股份基礎支付的開支及(i)匯兑收益淨額的影響而計算。此並非香港財務報告準則(「**香港財務報告準則**」)計量。有關詳情,請參閱本報告「管理層討論與分析一財務回顧一經調整純利及經調整息稅折舊及攤銷前溢利」一節。
- 經調整息稅折舊及攤銷前溢利乃根據相關期內經調整純利扣除財務成本、所得稅開支及折舊開支而計算。此並非香港財務報告準則計量。有關詳情,請參閱本報告「管理層討論與分析一財務回顧一經調整純利及經調整息稅折舊及攤銷前溢利」一節。

### Corporate Information 公司資料

### **BOARD OF DIRECTORS**

**Executive Directors** 

Mr. Wu Wei (Chairman)

Mr. Xiao Guoqing (Deputy Chairman)

Non-executive Directors

Mr. Wu Junbao

Mr. Lu Zhen

Independent Non-executive Directors

Mr. Hung Ka Hai, Clement

Dr. Zhu Guobin

Dr. Zang Yunzhi

**AUDIT COMMITTEE** 

Mr. Hung Ka Hai, Clement (Committee Chairman)

Dr. Zhu Guobin

Dr. Zang Yunzhi

**NOMINATION COMMITTEE** 

Mr. Wu Wei (Committee Chairman)

Dr. Zhu Guobin

Mr. Hung Ka Hai, Clement

**REMUNERATION COMMITTEE** 

Dr. Zhu Guobin (Committee Chairman)

Mr. Xiao Guoqing

Mr. Hung Ka Hai, Clement

**JOINT COMPANY SECRETARIES** 

Mr. Mao Chaosheng

Ms. Ng Sau Mei

**AUTHORISED REPRESENTATIVES** 

Mr. Wu Wei

Mr. Mao Chaosheng

**AUDITOR** 

Deloitte Touche Tohmatsu

Registered Public Interest Entity Auditors

35/F, One Pacific Place

88 Queensway

Hong Kong

董事會

執行董事

吳偉先生(主席)

肖國慶先生(副主席)

非執行董事

吳俊保先生

陸真先生

獨立非執行董事

洪嘉禧先生

朱國斌博士

臧蘊智博士

審核委員會

洪嘉禧先生(委員會主席)

朱國斌博士

臧蘊智博士

提名委員會

吳偉先生(委員會主席)

朱國斌博士

洪嘉禧先生

薪酬委員會

朱國斌博士(委員會主席)

肖國慶先生

洪嘉禧先生

聯席公司秘書

毛超聖先生

伍秀薇女士

授權代表

吳偉先生

毛超聖先生

核數師

德勤 • 關黃陳方會計師行

註冊公眾利益實體核數師

香港

金鐘道88號

太古廣場一座35樓

7

### Corporate Information 公司資料

### **LEGAL ADVISER AS TO HONG KONG LAW**

Morgan, Lewis & Bockius

19th Floor

Edinburgh Tower, The Landmark, 15 Queen's Road Central

Central, Hong Kong

### **REGISTERED OFFICE IN CAYMAN ISLANDS**

Cricket Square

Hutchins Drive, P.O. Box 2681

Grand Cayman, KY1-1111

Cayman Islands

### **HEADQUARTER AND PRINCIPAL PLACE OF BUSINESS IN PRC**

No. 1009 Xuelin Road

Vocational Education Town, Yaohai District

Hefei City, Anhui Province, PRC

### PRINCIPAL PLACE OF BUSINESS IN HONG KONG

**Suite 3207** 

32/F, Central Plaza

18 Harbour Road

Wanchai, Hong Kong

### PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Conyers Trust Company (Cayman) Limited

Cricket Square

**Hutchins Drive** 

P.O. Box 2681

Grand Cayman, KY1-1111

Cayman Islands

### HONG KONG SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited Shops 1712-1716, 17th Floor, Hopewell Centre

183 Queen's Road East, Wanchai

Hong Kong

### **COMPANY WEBSITE**

www.chinaeastedu.com

### STOCK CODE

667

### 有關香港法律的法律顧問

摩根路易斯律師事務所

香港中環

皇后大道中15號置地廣場公爵大廈

19樓

### 開曼群島註冊辦事處

Cricket Square

Hutchins Drive, P.O. Box 2681

Grand Cayman, KY1-1111

Cayman Islands

### 中國總部及主要營業地點

中國安徽省合肥市

瑤海區職教城

學林路1009號

### 香港主要營業地點

香港灣仔

港灣道18號

中環廣場32樓

3207室

### 主要股份過戶登記處

Conyers Trust Company (Cayman) Limited

Cricket Square

**Hutchins Drive** 

P.O. Box 2681

Grand Cayman, KY1-1111

Cayman Islands

### 香港股份過戶登記處

香港中央證券登記有限公司

香港

灣仔皇后大道東183號合和中心

17樓1712-1716號舖

### 公司網站

www.chinaeastedu.com

### 股份代號

667

#### **BUSINESS OVERVIEW**

We have a leading position in vocational training education segment in China. Moreover, we also have a leading position in China in providing vocational training education in three segments, namely, culinary arts, information technology and internet technology, as well as auto services. Headquartered in Hefei, Anhui province, we have established a nationwide school network consisting of 234 schools and centers in operation as of 30 June 2024, spanning almost all of the provinces in mainland China and Hong Kong. We operate our business and establish our schools and centers under seven school brands, namely, New East Culinary Education, Cuisine Academy, Omick Education of Western Cuisine and Pastry, Xinhua Internet Technology Education, Wisezone Data Technology Education, Wontone Automotive Education and On-mind Fashion and Beauty Education.

We focus on providing vocational training education in China in culinary arts, western cuisine and pastry information technology and internet technology, auto services as well as fashion and beauty. These industry sectors are areas in China where there is significant unmet demand for vocational training education to bridge the supply and demand gap between employers and students. Our primary goal is to provide students with solid knowledge and practical skills in their chosen profession that are tailored to the needs of employers with a view to increasing graduates' employability and their average compensation levels.

### 業務回顧

我們在中國的職業技能教育板塊內處於領先地位。此外,我們在烹飪技術、信息技術及互聯網技術以及汽車服務三大行業領域所提供的職業技能教育服務,也是處於中國領先地位。我們的總部設在安徽省合肥市,校園網絡遍佈全國,截至2024年6月30日,我們已在中國內地幾乎所有省份及香港運營234所學校及中心。稅門已在中國內地幾乎所有省份大知名學校品牌(即新東方烹飪教育、新華電腦內工人才培訓基地、萬通汽收數育、華信智原DT人才培訓基地、萬通汽設立學校及中心。

我們專注於在中國提供烹飪技術、西點西餐、信息技術及互聯網技術、汽車服務以及時尚美業方面的職業技能教育。該等行業領域為中國對職業技能教育存在龐大需求但需求尚未得到滿足的領域,旨在彌合僱主與學生之間的供需缺口。我們的主要目標是為學生提供所選專業的紮實知識和實踐技能,以切合僱主的需求,從而提高畢業生的就業能力和平均薪酬水平。

### **OUR BUSINESS SEGMENTS**

For the six months ended 30 June 2024, in order to streamline the operations of the Group, the Group reorganised its segments by integrating the business operations of Cuisine Academy into New East Culinary Education under the Culinary Arts segment, Omick Education of Western Cuisine and Pastry is reclassified as the Western Cuisine and Pastry segment and integrating the business operations of Wisezone Data Technology Education into Xinhua Internet Technology Education under the Information and Technology and Internet Technology segment. As a result, the segments and brands of the Group are reorganised as follows:

### 業務分部

於截至2024年6月30日止六個月,為精簡本 集團營運,本集團對旗下分部進行重組, 將美味學院的業務營運併入烹飪技術分部 下的新東方烹飪教育、將歐米奇西點西餐 教育重新分類為西點西餐分部,並將華信 智原DT人才培訓基地的業務營運併入信 息技術及互聯網技術分部下的新華電腦教 育。因此,本集團分部及品牌重組如下:

	No. of schools/	
Segments and Brands	centers 學校/	Description
分部及品牌	中心數目	描述

分部及品牌	中心數目	描述
CULINARY ARTS 烹飪技術		
New East Culinary Education ("New East")	75	New East Culinary Education has been providing comprehensive culinary training programs to students who pursue a career in becoming professional chefs. We teach our students the cooking traditions and practices of diversified Chinese cuisines, including the well-known and widely recognized eight regional cuisines in China, supported by an integration of classic Chinese and Western culinary skills. Each of our schools under New East Culinary Education offers various culinary training programs with different program lengths to meet students' differentiated learning focuses and demands.
新東方烹飪教育(「 <b>新東方</b> 」)	75	新東方烹飪教育一直為追求成為專業廚師的學生提供全面烹飪培訓課程。我們教授學生烹飪中國傳統菜餚及練習多種菜餚(包括中國知名及受廣泛認可的八大地方菜系)以及傳授中西方經典烹飪技能。新東方烹飪教育旗下各所學校提供不同課程時長的各種烹飪培訓課程,以滿足學生不同的學習重點和需求。
Cuisine Academy	18	Cuisine Academy has been providing customized catering experience services to customers who are interested in cooking or who plan to establish their own businesses in the catering industry. Cuisine Academy primarily providing customers with customized catering experience programs.
美味學院	18	美味學院為對烹飪感興趣或計劃於餐飲行業建立自己的公司的客戶 提供私人訂製烹飪體驗服務。美味學院主要為客戶提供私人訂製烹 飪體驗課程。

Segments and Brands	No. of schools/centers	Description
分部及品牌	學校/ 中心數目	描述
WESTERN CUISINE AND PASTRY 西點西餐	1 0 3 7 1	JH AL
Omick Education of Western Cuisine and Pastry (" <b>Omick</b> ")	36	Omick Education of Western Cuisine and Pastry offers high-quality western style catering education, which is committed to providing specialized culinary training to students with a focus on western pastry and western food. We offer a variety of courses, including
歐米奇西點西餐教育(「 <b>歐米</b> 奇」)	36	baking, desserts, western cuisines, bartending, and barista training. 歐米奇西點西餐教育提供高質量西式餐飲教育,致力於為學生提供 以西點和西餐為主的專業烹飪培訓。我們提供各種課程,包括烘 焙、甜點、西餐、調酒及咖啡師培訓。
INFORMATION TECHNOLOGY AND INTERNET TECHNOLOGY 信息技術及互聯網技術		
Xinhua Internet Technology Education ("Xinhua Internet")	38	Xinhua Internet Technology Education provides information technology and internet technology-related training programs.  We provide a wide range of information technology and internet
新華電腦教育(「 <b>新華電腦</b> 」)	38	technology-related training to students with different course lengths. 新華電腦教育提供信息技術及互聯網技術相關培訓課程。我們向學 生提供一系列信息技術及互聯網技術相關培訓,包括不同課程時長 的課程。
Wisezone Data Technology Education (" <b>Wisezone</b> ")	19	Wisezone Data Technology Education primarily provides short- term programs to junior college and university students who have possessed the basic knowledge and seek to further develop relevant practical skills. By cooperating with a number of technology enterprises and higher education institutions, we train professional
華信智原DT人才培訓基地 (「 <b>華信智原</b> 」)	19	data technology engineers. 華信智原DT人才培訓基地主要為已掌握基礎知識並尋求進一步提升 相關實踐技能的大專生及大學生提供短期課程。通過與多家技術企 業和高等教育機構合作,我們培養專業數據技術工程師。
AUTO SERVICES 汽車服務		
Wontone Automotive Education ("Wontone")	41	Wontone Automotive Education focuses on providing hands-on auto repair skill training as well as practical training of other auto services, such as automobile commerce.
萬通汽車教育(「 <b>萬通</b> 」)	41	萬通汽車教育專注於提供汽車維修技能以及汽車商務等其他汽車服 務的實訓。
FASHION AND BEAUTY 時尚美業		
On-mind Fashion and Beauty Education (" <b>On-mind</b> ") 歐曼諦時尚美業教育(「 <b>歐曼諦</b> 」)	7 7	On-mind Fashion and Beauty Education focuses on cultivating high skills fashion and beauty professionals. 歐曼諦時尚美業教育專注於培養高技能時尚美業人才。

### **SUMMARY OF OUR OPERATING DATA**

The following table sets forth the number of new students enrollments/new customers registered under each segment/brand for the six months ended 30 June 2024 and 2023:

### 經營數據概要

下表載列於截至2024年及2023年6月30日 止六個月按各分部/品牌劃分的新培訓人 次/新客戶註冊人數:

				Change 變動
	New Students Enrollment(1)/	Six months ende	d 30 June	Increase/
Segments and Brands	New Customers Registered <sup>(2)</sup>	截至6月30日止		(Decrease)
	新培訓人次(1)/	2024	2023	( ) ;
分部及品牌	新客戶註冊人數(2)	<b>2024</b> 年	2023年	增加/(減少)
CULINARY ARTS 烹飪技術				
New East and Cuisine Academy 新東方及美味學院	Long-term 長期課程	13,031	14,324	(9.0%)
	<ul><li>One to less than two years</li><li>一年以上兩年以下</li></ul>	2,110	1,143	84.6%
	- Two to less than three years - 兩年以上三年以下	2,786	3,434	(18.9%)
	- Three years - 三年	8,135	9,747	(16.5%)
	Short-term 短期課程	21,651	24,744	(12.5%)
CULINARY ARTS 烹飪技術	Subtotal 小計	34,682	39,068	(11.2%)
WESTERN CUISINE AND PASTRY 西點西餐				
Omick 歐米奇	Long-term 長期課程			
BA/↑ 可	- One to less than two years - 一年以上兩年以下	576	664	(13.3%)
	Short-term 短期課程	6,973	8,002	(12.9%)
WESTERN CUISINE AND PASTRY 西點西餐	Subtotal 小計	7,549	8,666	(12.9%)

				Change 變動
	New Students Enrollment(1)/	Six months ended	d 30 June	<sub>変動</sub> Increase/
Segments and Brands	New Customers Registered <sup>(2)</sup>	截至6月30日止		(Decrease)
	新培訓人次(1)/	2024	2023	W.L. (0.5.1.)
分部及品牌	新客戶註冊人數四	<b>2024</b> 年	2023年	增加/(減少)
INFORMATION TECHNOLOGY AND INTERNET TECHNOLOGY 信息技術及互聯網技術				
Xinhua Internet and Wisezone 新華電腦及華信智原	Long-term 長期課程	8,931	10,734	(16.8%)
	<ul><li>One to less than two years</li><li>一年以上兩年以下</li></ul>	1,236	916	34.9%
	– Two to less than three years -兩年以上三年以下	1,057	1,284	(17.7%)
	- Three years - 三年	6,638	8,534	(22.2%)
	Short-term 短期課程	4,261	4,101	3.9%
INFORMATION TECHNOLOGY AND INTERNET TECHNOLOGY 信息技術及互聯網技術	Subtotal 小計	13,192	14,835	(11.1%)

	New Students Enrollment <sup>(1)</sup> /	Six months ende	d 30 June	Change 變動 Increase/
Segments and Brands	New Customers Registered <sup>(2)</sup>	截至6月30日止	:六個月	(Decrease)
<b>-</b>	新培訓人次 <sup>(1)</sup> /	2024	2023	(= = = = = = = = = = = = = = = = = = =
分部及品牌	新客戶註冊人數(2)	<b>2024</b> 年	2023年	增加/(減少)
AUTO SERVICES 汽車服務				
Wontone 萬通	Long-term 長期課程	8,442	8,437	0.1%
	<ul><li>One to less than two years</li><li>一年以上兩年以下</li></ul>	1,212	856	41.6%
	- Two to less than three years -兩年以上三年以下	510	560	(8.9%)
	− Three years −三年	6,720	7,021	(4.3%)
	Short-term 短期課程	11,274	12,020	(6.2%)
AUTO SERVICES 汽車服務	Subtotal 小計	19,716	20,457	(3.6%)
FASHION AND BEAUTY 時尚美業				
On-mind 歐曼諦	Long-term 長期課程	1,571	617	154.6%
7. A. F.	<ul><li>One to less than two years</li><li>一年以上兩年以下</li></ul>	639	207	208.7%
	<ul><li>Two to less than three years</li><li>兩年以上三年以下</li></ul>	19	7	171.4%
	- Three years - 三年	913	403	126.6%
	Short-term 短期課程	1,299	909	42.9%
FASHION AND BEAUTY 時尚美業	Subtotal 小計	2,870	1,526	88.1%

				Change 變動
	New Students Enrollment(1)/	Six months ended	30 June	Increase/
Segments and Brands	New Customers Registered <sup>(2)</sup>	截至6月30日止	六個月	(Decrease)
	新培訓人次(1)/	2024	2023	
分部及品牌	新客戶註冊人數(2)	2024年	2023年	增加/(減少)
THE GROUP 本集團	Long-term 長期課程	32,551	34,776	(6.4%)
	<ul><li>One to less than two years</li><li>一年以上兩年以下</li></ul>	5,773	3,786	52.5%
	– Two to less than three years –兩年以上三年以下	4,372	5,285	(17.3%)
	- Three years - 三年	22,406	25,705	(12.8%)
	Short-term 短期課程	45,458	49,776	(8.7%)
THE GROUP 本集團	Total 合計	78,009	84,552	(7.7%)

### Notes:

- (1) New students enrollment represents the total number of students newly enrolled at our operating schools in a certain period. We use new students enrollment to reflect our ability of student recruitment and the popularity of our programs.
- (2) We commenced operations of Cuisine Academy in 2017. Number of new customers registered represents the total number of new customers attending our customized catering experience programs of Cuisine Academy in a certain period.

### 附註:

- (1) 新培訓人次指於特定期間我們的營運學校 新培訓總人次。我們用新培訓人次來反映 我們招收學生的能力及課程的受歡迎程 度。
- (2) 我們於2017年開始營運美味學院。新客戶 註冊人數指於特定期間參加美味學院私人 訂製烹飪體驗課程的新客戶總數。

The following table sets forth the average number of students enrolled and customers registered under each segment/brand for the six months ended 30 June 2024 and 2023:

下表載列於截至2024年及2023年6月30日 止六個月按各分部/品牌劃分的平均培訓 人次及客戶註冊人數:

	Average Number of	Six months ended	30 June	Change 變動
	Students Enrolled(1)/	截至6月30日止力		Increase/
Segments and Brands	Customers Registered <sup>(2)</sup> 平均培訓人次 <sup>(1)</sup>	2024	2023	(Decrease)
分部及品牌	客戶註冊人數(2)	<b>2024</b> 年	2023年	增加/(減少)
CULINARY ARTS 烹飪技術				
New East and Cuisine Academy 新東方及美味學院	Long-term 長期課程	49,430	52,621	(6.1%)
	- One to less than two years 年以上兩年以下	2,562	2,015	27.1%
	- Two to less than three years -兩年以上三年以下	12,280	18,334	(33.0%)
	- Three years - 三年	34,588	32,272	7.2%
	Short-term 短期課程	7,583	7,607	(0.3%)
CULINARY ARTS 烹飪技術	Subtotal 小計	57,013	60,228	(5.3%)
WESTERN CUISINE AND PASTRY 西點西餐				
Omick 歐米奇	Long-term 長期課程			
	<ul><li>One to less than two years</li><li>一年以上兩年以下</li></ul>	1,414	1,330	6.3%
	Short-term 短期課程	3,224	3,264	(1.2%)
WESTERN CUISINE AND PASTRY 西點西餐	Subtotal 小計	4,638	4,594	1.0%

				Change
	Average Number of	Six months ended	d 30 June	變動
	Students Enrolled(1)/	截至6月30日止	Increase/	
Segments and Brands	Customers Registered <sup>(2)</sup> 平均培訓人次 <sup>(1)</sup>	2024	2023	(Decrease)
分部及品牌	客戶註冊人數(2)	<b>2024</b> 年	2023年	增加/(減少)
INFORMATION TECHNOLOGY AND INTERNET TECHNOLOGY 信息技術及互聯網技術				
Xinhua Internet and Wisezone 新華電腦及華信智原	Long-term 長期課程	37,451	40,439	(7.4%)
	<ul><li>One to less than two years</li><li>一年以上兩年以下</li></ul>	1,935	1,390	39.2%
	- Two to less than three years -兩年以上三年以下	3,288	5,274	(37.7%)
	- Three years - 三年	32,228	33,775	(4.6%)
	Short-term 短期課程	2,139	1,792	19.4%
INFORMATION TECHNOLOGY AND INTERNET TECHNOLOGY 信息技術及互聯網技術	Subtotal 小計	39,590	42,231	(6.3%)

	Average Number of Students Enrolled(1)/	Six months ended 截至6月30日止		Change 變動 Increase/
Segments and Brands	Customers Registered <sup>(2)</sup> 平均培訓人次 <sup>(1)</sup>	2024	2023	(Decrease)
分部及品牌	客戶註冊人數(2)	<b>2024</b> 年	2023年	增加/(減少)
AUTO SERVICES 汽車服務				
Wontone 萬通	Long-term 長期課程	37,006	35,653	3.8%
	<ul><li>One to less than two years</li><li>一年以上兩年以下</li></ul>	2,760	1,809	52.6%
	- Two to less than three years - 兩年以上三年以下	2,419	2,843	(14.9%)
	- Three years - 三年	31,827	31,001	2.7%
	Short-term 短期課程	3,137	3,174	(1.2%)
AUTO SERVICES 汽車服務	Subtotal 小計	40,143	38,827	3.4%
FASHION AND BEAUTY 時尚美業				
On-mind 歐曼諦	Long-term 長期課程	2,574	888	189.9%
7\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	<ul><li>One to less than two years</li><li>一一年以上兩年以下</li></ul>	847	152	457.2%
	<ul><li>Two to less than three years</li><li>一兩年以上三年以下</li></ul>	52	22	136.4%
	- Three years - 三年	1,675	714	134.6%
	Short-term 短期課程	835	508	64.4%
FASHION AND BEAUTY 時尚美業	Subtotal 小計	3,409	1,396	144.2%

	Average Number of Students Enrolled <sup>(1)</sup> /	Six months ended 截至6月30日止		Change 變動 Increase/
Segments and Brands	Customers Registered <sup>(2)</sup> 平均培訓人次 <sup>(1)</sup>	2024	2023	(Decrease)
分部及品牌	客戶註冊人數(2)	<b>2024</b> 年	2023年	增加/(減少)
THE GROUP 本集團	Long-term 長期課程	127,875	130,931	(2.3%)
	– One to less than two years —一年以上兩年以下	9,518	6,696	42.1%
	– Two to less than three years 一兩年以上三年以下	18,039	26,473	(31.9%)
	- Three years - 三年	100,318	97,762	2.6%
	Short-term 短期課程	16,918	16,345	3.5%
THE GROUP 本集團	Total 合計	144,793	147,276	(1.7%)

Notes:

- (1) As our schools provide various vocational training education programs during a period and the course length and the program commencement date varies for our different long-term and short-term programs, we believe that the average number of students enrolled is a measure that is comparable to that of our competitors and therefore can fairly present our ranking and market position in the industry. Our average number of students enrolled for a period is only an approximation of the average number of students enrolled during a certain period, representing the sum of the number of students enrolled at our operating schools at the end of each month divided by the number of months during such period, without taking into account any transfer or withdrawal.
- (2) Our average number of customers registered for a period represents the sum of the number of customers registered at Cuisine Academy at the end of each month divided by the number of months during such period, without taking into account any withdrawal. The courses for one month or shorter are regarded as one-month programs for the calculation.

### 附註:

- (1) 由於我們的學校於期內提供多種職業技能 教育課程且不同長期及短期課程的課程時 長及開課日期均有所差異,故我們認為, 平均培訓人次可作為與競爭對手進行比較 的計量指標,因此其可公平反映我們於本 行業內的排名及市場地位。期內的平均培 訓人次僅為指定期間內平均培訓人次的概 數,指我們的營運學校於每月月底培訓人 次數量的總和除以有關期間的月份數(不 計及任何轉學或退學的情況)。
- (2) 期內的平均客戶註冊人數指美味學院於每 月月底的客戶註冊人數的總和除以有關期 間的月份數(不計及任何退學的情況)。為 便於計算,為期一個月或更短的課程視作 一個月課程。

### Tuition/Service Fees

The following table sets forth ranges of our tuition fee and service fee rate under each segment/brand for the six months ended 30 June 2024 and 2023:

### 學費/服務費

下表載列截至2024年及2023年6月30日 止六個月各分部/品牌的學費及服務費範 韋:

**Tuition/Service fee** 

學費/服務費

Six months ended 30 June

截至6月30日止六個月

**Segments and Brands** Program(1) 2024 2023 2023年 課程⑴ 2024年 分部及品牌

> (RMB/per year for long-term programs, RMB/per program for short-term programs) (長期課程以人民幣元/年為單位, 短期課程以人民幣元/課程為單位)

### **CULINARY ARTS**

### 烹飪技術

New East and Cuisine Academy(3) Long-term 10,800-180,000 10,800-115,000 新東方及美味學院(3) 長期課程 Short-term(2) 500-68,000 500-68,000 短期課程(2)

### **WESTERN CUISINE AND PASTRY**

### 西餐西點

Omick Long-term 46,000-72,000 46,000-72,000 歐米奇 長期課程 Short-term(2) 800-39,000 800-39,000 短期課程(2)

### INFORMATION TECHNOLOGY AND INTERNET TECHNOLOGY

### 信息技術及互聯網技術

Xinhua Internet and Wisezone Long-term 12,600-53,800 7,000-68,000 新華電腦及華信智原 長期課程 Short-term(2) 999-29,800 999-53,800 短期課程(2)

Tuition/Service fee 學費/服務費

Six months ended 30 June 截至6月30日止六個月

 Segments and Brands
 Program<sup>(1)</sup>
 2024
 2023

 分部及品牌
 課程<sup>(1)</sup>
 2024年
 2023年

(RMB/per year for long-term programs, RMB/per program for short-term programs) (長期課程以人民幣元/年為單位, 短期課程以人民幣元/課程為單位)

### **AUTO SERVICES**

汽車服務

WontoneLong-term10,800-68,8006,800-38,800萬通長期課程Short-term(2)800-37,400800-37,400短期課程(2)

### **FASHION AND BEAUTY**

時尚美業

 On-mind
 Long-term
 13,900-52,800
 13,900-27,800

 歐曼諦
 長期課程

 Short-term<sup>(2)</sup>
 5,800-25,800
 5,800-28,800

 短期課程<sup>(2)</sup>

### Notes:

- (1) We charge tuition fee to students enrolled at our schools. Tuition fee of our long-term programs is typically charged based on the yearly tuition standards of different programs that students enrolled in such period.
- (2) Tuition fee of our short-term programs is typically charged by each program that students enrolled in.
- (3) We typically charge customers service fees by each program that customers registered in Cuisine Academy.

- 附註:
- (1) 我們向報讀我們學校的學生收取學費。我 們一般根據該期間學生報讀的不同課程的 年度學費標準收取長期課程學費。
- (2) 短期課程學費一般根據學生報讀的各課程 收取。
- (3) 我們一般就客戶於美味學院註冊的每門課 程向其收取服務費。

品牌(1)

新東方

歐米奇

萬通

歐曼諦

新華電腦

### Recommended Employment and Entrepreneurship Rate

We are committed to assisting our students in developing their careers. Our average recommended employment and entrepreneurship rate of our long-term program graduates from New East, Omick and Xinhua Internet reached over 90%, while Wontone and On-mind reached over 95% for the six months ended 30 June 2024. The following table sets forth the recommended employment and entrepreneurship rate of our long-term program graduates by brands for the six months ended 30 June 2024:

### 引薦就業及創業率

我們致力於幫助學生發展其職業生涯。截 至2024年6月30日止六個月,我們新東方、 歐米奇及新華電腦長期課程畢業生的平均 引薦就業及創業率達90%以上,而萬通及 歐曼諦則達95%以上。下表載列截至2024 年6月30日止六個月按品牌劃分的長期課程 畢業生引薦就業及創業率:

2)
2)
6
6

Recommended

92.0%

96.1%

95.3%

#### Notes:

Brands(1)

New East

Wontone

On-mind

Xinhua Internet

Omick

- As the schools of other brands had not provided long-term programs of one year or more during the six months ended 30 June 2024, the recommended employment and entrepreneurship rate of these brands were not included. We also provide graduate placement service and entrepreneurial service to students of our short-term programs. However, students enrolled in our short-term programs generally have different study goals and expectations, such as to enhance a specific skill or to study for interests, as compared to students of our long-term programs who are generally more focused on seeking long-term employment or to setting up their own businesses.
- We provide graduate placement service and entrepreneurial service to all students of our long-term programs. The recommended employment and entrepreneurship rate represents the total number of students of long-term programs who are hired through our graduate placement service program or who set up their own businesses through our entrepreneurial service in a certain period, excluding students who are employed through other channels divided by the total number of graduates of long-term programs during such period.

### 附註:

- 由於截至2024年6月30日止六個月期間其 他品牌旗下學校未提供時長一年或以上的 長期課程,故未計入該等品牌的引薦就業 及創業率。我們亦向入讀短期課程的學生 提供創就業服務及創業服務。然而,相較 通常更注重長期就業或創立彼等自己的業 務的長期課程學生,報讀我們短期課程的 學生一般設定不同的學習目標及諸如增強 特定技能或為興趣而就讀。
- 我們向所有長期課程學生提供創就業服務 及創業服務。引薦就業及創業率指某期間 通過我們的創就業服務計劃或透過我們的 創業服務而創立彼等自己的業務而受聘的 長期課程學生總數(不包括通過其他渠道 而就業的學生)除以該期間長期課程畢業 生總數。

### **FINANCIAL REVIEW**

#### Revenue

For the six months ended 30 June 2024, there was a decrease in the number of new students enrollments and new customers registration of approximately 7.7% as compared with that for the six months ended 30 June 2023. On the other hand, the Group has changed its strategy in new students enrollment by optimising its course structure and attracting more high-value new students enrollment during the period. As a result, the Group recorded an increase in revenue from RMB1,953 million for the six months ended 30 June 2023, to RMB1,983 million for the six months ended 30 June 2024, representing an increase of approximately 1.6%.

The following table sets forth a breakdown of our revenue and annualised average tuition/service fee per student/customer by segments/brands for the periods indicated:

### 財務回顧

### 收入

截至2024年6月30日止六個月,對比截至2023年6月30日止六個月的招收新生人數及新客户註冊人數減少約7.7%,另一方面,期內本集團調整招生策略,優化課程結構,吸引更多高價值新生入學。因此,本集團的收入由2023年6月30日止六個月的人民幣1,953百萬元增加至2024年6月30日止六個月的人民幣1,983百萬元,增加約1.6%。

下表載列我們於所示期間按分部/品牌劃 分的收入及每名學生/客戶年平均學費/ 服務費明細:

Six months ended 30 June	
截至6月30日止六個月	
and the second s	

			<b>2024</b> <b>2024</b> 年		2023 2023年		nange 變動
		Revenue 收入 <i>RMB'000</i> 人民幣千元	Annualised Average Tuition/ Service Fee per Student/ Customer <sup>(1)</sup> 每名學生/ 每名學數費 服務 <sup>(1)</sup> <i>RMB</i> ( <sup>(1)</sup> 人民幣千元	Revenue 收入 <i>RMB</i> 000 人民幣千元	Annualised Average Tuition/ Service Fee per Student/ Customer <sup>(1)</sup> 每名學客戶年 平均學客學實務  RMB 0000 人民幣千元	Revenue Increase/ (Decrease) 收入 增加/ (減少)	Annualised Average Tuition/ Service Fee per Student/ Customer 每名學生/ 客戶年 平均學務費
CULINARY ARTS  - New East and Cuisine Academy <sup>2)</sup>	<b>烹飪技術</b> 一新東方及美味學院□	919,295	32.2	951,055	31.6	(3.3%)	2.1%
WESTERN CUISINE AND PASTRY – Omick	<b>西點西餐</b> 一歐米奇	159,280	68.7	160,605	69.9	(0.8%)	(1.8%)
INFORMATION TECHNOLOGY AND INTERNET TECHNOLOGY	信息技術及互聯網技術						
- Xinhua Internet and Wisezone	一新華電腦及華信智原	378,229	19.1	395,036	18.7	(4.3%)	2.1%
AUTO SERVICES - Wontone	<b>汽車服務</b> -萬通	449,163	22.4	404,375	20.8	11.1%	7.4%
FASHION AND BEAUTY - On-mind	<b>時尚美業</b> 一歐曼諦	40,481	23.7	16,722	24.6	142.1%	(3.5%)
OTHER MISCELLANEOUS BUSINESSES®	其他雜項業務(3)	36,876	N/A不適用	25,230	N/A不適用	46.2%	N/A不適用
Total <sup>(4)</sup>	合計(4)	1,983,324	26.9	1,953,023	26.2	1.6%	2.7%

#### Notes:

- For illustration purposes only, the annualised average tuition/service fee per student/customer for the six months ended 30 June 2024 and 2023 is calculated on an annualised basis as revenue generated from tuition or service fees for the period divided by the average number of students enrolled and customers registered in the corresponding periods.
- During the six months ended 30 June 2024 and 2023, revenue generated from Cuisine Academy mainly represents service fees we collected from customers who attended our customized catering experience programs.
- Other miscellaneous businesses primarily include the internet technology solution and staff outsourcing services provided to independent third parties.
- (4)The total revenue and percentages do not include inter-segment sales which are eliminated upon consolidation.

### Cost of Revenue

Our cost of revenue consists of teaching staff salaries and benefits, teaching related consumables and other costs, leasing expenses and depreciation of right-of-use assets, campus maintenance and depreciation, utilities and office expenses. The cost of revenue decreased from approximately RMB956 million for the six months ended 30 June 2023 to approximately RMB932 million for the six months ended 30 June 2024, representing a decrease of approximately 2.5%.

The following table sets forth a breakdown of our cost of revenue for the periods indicated:

#### 附註:

- 僅供説明用途,截至2024年及2023年6月 30日止六個月每名學生/客戶年平均學 費/服務費乃按期內學費或服務費產生的 收入除以相應期間平均培訓人次及客戶註 冊人數以年化計算。
- 截至2024年及2023年6月30日止六個月, 美味學院產生的收入主要為我們向參加我 們私人訂製烹飪體驗課程的客戶收取的服 務費。
- 其他雜項業務主要包括向獨立第三方提供 的互聯網技術解決方案及員工外包服務。
- 總收入及百分比並不包括在合併後被抵銷 的分部間銷售。

### 收入成本

我們的收入成本包括教職工薪資及福利、 教學相關消耗品及其他成本、租賃開支及 使用權資產折舊、校區維護及折舊、公用 設施及辦公開支。收入成本由截至2023年6 月30日止六個月約人民幣956百萬元減少至 截至2024年6月30日止六個月約人民幣932 百萬元,減少約2.5%。

下表載列所示期間我們收入成本的明細:

### Six months ended 30 June 截至6月30日止六個月

		2024		2023	
		202	24年	2023年	
		Cost	% of Total	Cost	% of Total
			佔總額		佔總額
		成本	百分比	成本	百分比
		RMB'000		RMB'000	
		人民幣千元		人民幣千元	
Teaching staff salaries and benefits	教職工薪資及福利	377,920	40.5%	362,269	37.9%
Teaching related consumables and other costs	教學相關消耗品及其他成本	168,780	18.1%	191,777	20.1%
Leasing expenses and depreciation of	租賃開支及使用權資產折舊				
right-of-use assets		144,142	15.5%	157,092	16.5%
Campus maintenance and depreciation	校區維護及折舊	163,730	17.6%	168,478	17.6%
Utilities	公用設施	45,703	4.9%	45,107	4.7%
Office expenses	辦公開支	31,925	3.4%	30,906	3.2%
Total	合計	932,200	100%	955,629	100%

### Gross Profit and Gross Profit Margin

The Group's gross profit was RMB1,051 million for the six months ended 30 June 2024 as compared to RMB997 million for the corresponding period of 2023. The gross profit margin was 53.0% for the six months ended 30 June 2024 as compared to 51.1% for the corresponding period of 2023. The increase in gross profit margin was mainly because there was an increase in the revenue while there was a decrease in the cost of revenue due to the tightening of cost control during the six months ended 30 June 2024.

The following table sets forth a breakdown of our gross profit/(loss) and gross profit/(loss) margin by major segments/brands for the periods indicated:

### 毛利及毛利率

截至2024年6月30日止六個月,本集團毛利為人民幣1,051百萬元,而2023年同期為人民幣997百萬元。截至2024年6月30日止六個月,毛利率為53.0%,而2023年同期為51.1%。截至2024年6月30日止六個月,毛利率增加的主要原因為收入增加,而收入成本因加強成本控制而下降。

下表載列所示期間按主要分部/品牌劃分的毛利/(虧)及毛利/(虧)率明細:

### Six months ended 30 June 截至6月30日止六個月

		2024 2024年		2023 2023年	
		Gross profit/(loss) 毛利/(虧) <i>RMB'000</i> 人民幣千元	Gross profit/(loss) margin(1) 毛利/(虧)率(1) Percentage 百分比	Gross profit/(loss) 毛利/(虧) <i>RMB'000</i> 人民幣千元	Gross profit/(loss) margin(1) 毛利/(虧)率(1) Percentage 百分比
<b>CULINARY ARTS</b> - New East and Cuisine Academy	<b>烹飪技術</b> -新東方及美味學院	508,154	55.3%	501,178	52.7%
WESTERN CUISINE AND PASTRY - Omick	<b>西點西餐</b> 一歐米奇	85,699	53.8%	75,443	47.0%
INFORMATION TECHNOLOGY AND INTERNET TECHNOLOGY – Xinhua Internet and Wisezone	<b>信息技術及互聯網技術</b> 一新華電腦及華信智原	204,757	54.1%	216,455	54.8%
AUTO SERVICES - Wontone	<b>汽車服務</b> 一萬通	243,109	54.1%	209,413	51.8%
FASHION AND BEAUTY  - On-mind	時尚美業 一歐曼諦	21,280	52.6%	6,010	35.9%
OTHER MISCELLANEOUS BUSINESSES(2)	其他雜項業務(2)	(11,875)	(32.2%)	(11,105)	(44.0%)
Total	合計	1,051,124	53.0%	997,394	51.1%

Notes:

- The establishment of new schools and centers under a segment/ brand has a negative impact on our gross profit margin for the relevant segment/brand. During the initial ramp-up period after a new school or center commences operations, we incur substantial fixed costs for teaching staff salaries and benefits, leasing expenses, and other fixed costs while initial revenue from the new schools and centers are limited due to the relatively small number of student enrollment or customer registration in the ramp-up period of the schools and centers.
- Other miscellaneous businesses primarily include the internet technology solution and staff outsourcing services provided to independent third parties.

### Other Income and Expenses

For the six months ended 30 June 2024, other income and expenses amounted to approximately RMB58 million (six months ended 30 June 2023: RMB68 million) which primarily included government grants, interest income from time deposits and bank balances and entrusted loan to a related party. The decrease in other income and expenses was mainly due to the decrease in unconditional government grants and interest income from time deposits and bank balances during the period.

### Other Gains and Losses

The other gains and losses were recorded as net gains of approximately RMB24 million for the six months ended 30 June 2024 (six months ended 30 June 2023: RMB57 million) which was mainly attributable to gains from changes in fair value of other financial assets at FVTPL of approximately RMB20 million for the six months ended 30 June 2024 (six months ended 30 June 2023: gains from changes in fair value of other financial assets at FVTPL of approximately RMB11 million) and net foreign exchange gains of approximately RMB6 million principally caused by the appreciation of Hong Kong dollars and United States dollars possessed by the Group against Renminbi during the six months ended 30 June 2024 (six months ended 30 June 2023: RMB44 million).

#### 附註:

- 於一個分部/品牌項下建立的新學校及中 心會對有關分部/品牌的毛利率產生不利 影響。於新學校或中心開始營運的初始過 渡期間,我們就教職員工薪資及福利、租 賃開支及其他固定成本產生大量固定成 本,而由於新學校及中心於起步期間培訓 人次或客戶註冊人數相對較少,初始收入 有限。
- 其他雜項業務主要包括向獨立第三方提供 的互聯網技術解決方案及員工外包服務。

### 其他收入及開支

截至2024年6月30日止六個月,其他收入 及開支為約人民幣58百萬元(截至2023年6 月30日止六個月:人民幣68百萬元),其中 主要包括政府補助、定期存款及銀行結餘 及向一名關聯方提供的委託貸款的利息收 入。其他收入和支出的減少主要是由於期 內無條件政府補助及定期存款及銀行結餘 的利息收入減少所致。

### 其他收益及虧損

截至2024年6月30日止六個月,其他收益及 虧損錄得收益淨額約人民幣24百萬元(截至 2023年6月30日止六個月:人民幣57百萬 元),主要歸因於截至2024年6月30日止六 個月,以公允價值計量並計入損益的其他 金融資產的公允價值變動收益約為人民幣 20百萬元(截至2023年6月30日止六個月: 以公允價值計量並計入損益的其他金融資 產的公允價值變動收益約人民幣11百萬 元),及於截至2024年6月30日止六個月, 匯兑收益淨額約人民幣6百萬元(截至2023 年6月30日止六個月:人民幣44百萬元), 主要由本集團擁有的港元及美元兑人民幣 升值所導致。

### Selling Expenses

The Group's selling expenses decreased from RMB513 million for the six months ended 30 June 2023 to RMB464 million for the six months ended 30 June 2024. The decrease in selling expenses was mainly because the Group imposed tighter control on the advertising cost during the six months ended 30 June 2024.

### Administrative Expenses

The Group's administrative expenses remained stable at RMB256 million for the six months ended 30 June 2023 and 30 June 2024 and it represented about 12.9% of the revenue for the six months ended 30 June 2024 as compared to 13.1% of the revenue for the six months ended 30 June 2023.

#### **Finance Costs**

The finance costs of RMB62 million for the six months ended 30 June 2024 represented the interest expenses on lease liabilities recognised following the adoption of HKFRS 16 – Leases (six months ended 30 June 2023: RMB72 million).

### Adjusted Net Profit and Adjusted EBITDA

To supplement this report which is presented in accordance with HKFRSs, we also presented the following unaudited non-HKFRSs adjusted net profit and adjusted EBITDA as additional financial measures which we believes that it can also provide useful information to help investors and others understand and evaluate the Company's financial performance:

### 銷售開支

本集團的銷售開支由截至2023年6月30日止 六個月的人民幣513百萬元減少至截至2024 年6月30日止六個月的人民幣464百萬元。 銷售開支減少主要由於本集團於截至2024 年6月30日止六個月加強廣告成本控制。

### 行政開支

本集團的行政開支於截至2023年6月30日及2024年6月30日止六個月維持穩定於人民幣256百萬元,佔截至2024年6月30日止六個月收入約12.9%,而截至2023年6月30日止六個月佔收入13.1%。

### 財務成本

截至2024年6月30日止六個月,財務成本為人民幣62百萬元,為於採納香港財務報告準則第16號一租賃後就租賃負債確認的利息開支(截至2023年6月30日止六個月:人民幣72百萬元)。

### 經調整純利及經調整息税折舊及攤銷前溢利

為補充本報告(根據香港財務報告準則呈列),本公司亦將以下未經審核非香港財務報告準則經調整純利及經調整息稅折舊及攤銷前溢利列作額外財務計量,本公司相信,其可提供有用的資料,幫助投資者及其他人士了解及評估本公司財務表現:

		Six months end	led 30 June
		截至6月30日	3止年度
		2024	2023
		2024年	2023年
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(unaudited)	(unaudited)
		(未經審核)	(未經審核)
Net profit	純利	271,513	203,835
Adjustments for: Non-cash share-based payments	調整:以非現金的股份 基礎支付的開支	12,550	16,496
Net foreign exchange gains	匯兑收益淨額	(5,741)	(44,071)
Adjusted net profit <sup>(1)</sup>	經調整純利⑴	278,322	176,260
Adjustments for: Depreciation	調整:折舊	300,182	313,595
Finance costs	財務成本	61,578	71,570
Income tax expenses	所得税開支	74,557	71,128
Adinated EDITOA(2)	經調整息税折舊及		
Adjusted EBITDA <sup>(2)</sup>	撰銷前溢利 <sup>(2)</sup>	714,639	632,553

### Notes:

- Adjusted net profit was derived from the net profit for the period excluding the effect of (i) non-cash share-based payment expenses; and (ii) the net foreign exchange gains (as presented in the table above), which our management does not consider to be indicative of our operating performance.
- Adjusted EBITDA was derived from the adjusted net profit for the period excluding finance costs, income tax expenses and depreciation expenses.
- Non-HKFRSs financial measure does not have a standardised meaning prescribed by HKFRSs and therefore may not be comparable to similar measures presented by other companies.

### 附註:

- 經調整純利乃根據期內純利,剔除管理層 認為與我們經營表現無關的(i)以非現金的 股份基礎支付的開支;及(ii)匯兑收益淨額 (如上表所呈列)的影響而計算。
- 經調整息税折舊及攤銷前溢利乃根據期內 經調整純利扣除財務成本、所得税開支及 折舊開支而計算。
- 非香港財務報告準則財務指標於香港財務 (3)報告準則並無統一定義,故未必可與其他 公司的類似指標作比較。

### Property and Equipment

Property and equipment as at 30 June 2024 increased by 2.7% to approximately RMB3,163 million from approximately RMB3,080 million as at 31 December 2023. Increase in property and equipment was mainly due to the inclusion of the property and equipment of the vocational education industrial parks ("Vocational Education Industrial Parks") located in Sichuan, Shandong, Guizhou and Henan and newly established schools during the period.

### Right-of-use Assets

Right-of-use assets as at 30 June 2024 was approximately RMB2,226 million as at 30 June 2024 and remain stable because the acquisition of right-of-use assets of the Vocational Education Industrial Parks located at Guizhou and Henan was set off by the close down of certain loss-making schools and terminating the relevant lease agreements during the period.

### Capital Structure, Liquidity, Financial Resources and Gearing Ratio

As at 30 June 2024, the Company's issued share capital was approximately RMB192,000 divided into 2,178,851,302 shares of HK\$0.0001 each, and the total equity of the Group was approximately RMB5,496 million (31 December 2023: RMB5,608 million).

As at 30 June 2024, the current ratio of the Group, representing current assets divided by current liabilities, was 1.5 times (31 December 2023: 1.7 times) while the gearing ratio of the Group, representing total liabilities divided by total assets, was 40.6% (31 December 2023: 39.6%).

As at 30 June 2024, the total of time deposits and cash and cash equivalents of the Group amounted to approximately RMB2,645 million (31 December 2023: RMB3,067 million), representing 28.6% (31 December 2023: 33.0%) of the total assets of the Group of approximately RMB9,259 million (31 December 2023: RMB9,291 million).

For the six months ended 30 June 2024, our capital expenditures were approximately RMB471 million (six months ended 30 June 2023: RMB568 million) and were primarily related to acquisition of property and equipment and right-of-use assets for upgrading the existing school premises and construction of new campuses and the Vocational Education Industrial Parks.

It is believed that the Group has sufficient capital to meet its commitment and working capital requirements for future operations and for general business expansion and development.

### 物業及設備

物業及設備由2023年12月31日的約人民幣3,080百萬元增加2.7%至於2024年6月30日的約人民幣3,163百萬元。物業及設備增加主要由於期內包括四川、山東、貴州及河南的職教產業園①職教產業園』以及新建學校的物業及設備所致。

### 使用權資產

使用權資產於2024年6月30日約人民幣2,226百萬元,於2024年6月30日保持穩定,乃由於收購位於貴州及河南的職教產業園的使用權資產被於期內關閉若干虧損學校及終止相關租賃協議所抵銷。

### 資本架構、流動資金、財務資源及資本負 債比率

於2024年6月30日,本公司已發行股本約為人民幣192,000元,分為2,178,851,302股每股面值0.0001港元的股份,而本集團權益總額約為人民幣5,496百萬元(2023年12月31日:人民幣5,608百萬元)。

於2024年6月30日,本集團流動比率(即流動資產除以流動負債)為1.5倍(2023年12月31日:1.7倍),而本集團資產負債比率(即總負債除以總資產)為40.6%(2023年12月31日:39.6%)。

於2024年6月30日,本集團定期存款、現金及現金等價物總額約為人民幣2,645百萬元(2023年12月31日:人民幣3,067百萬元),佔本集團總資產約人民幣9,259百萬元(2023年12月31日:人民幣9,291百萬元)的28.6%(2023年12月31日:33.0%)。

截至2024年6月30日止六個月,資本開支約為人民幣471百萬元(截至2023年6月30日止六個月:人民幣568百萬元),主要與收購物業及設備以及使用權資產以升級現有校舍及興建新校園及職教產業園有關。

我們相信,本集團擁有充足的資金應付其 承擔及未來營運及一般業務擴展及發展的 資本需求。

### Other Financial Assets

As at 30 June 2024, the Group held other financial assets of approximately RMB675 million, particulars of which are set out below:

### 其他金融資產

於2024年6月30日,本集團持有其他金融 資產約人民幣675百萬元,其中詳情載列如

Name of other financial assets measured at FVTPL	以公允價值計量並計入損益的 其他金融資產名稱	Fair value as at 30 June 2024 於2024年 6月30日 之公允價值 (RMB'000) (人民幣千元)	Realised gains/(losses) for the six months ended 30 June 2024 截至2024年 6月30日止六個月 已變現的 收益/(虧損) (RMB'000) (人民幣千元)	Unrealised gains/(losses) for the six months ended 30 June 2024 截至2024年 6月30日止六週月 未變現的 收益/(虧損) (RMB'000)(人民幣千元)	% of total assets of the Group as at 30 June 2024 於2024年 6月30日 佔本集團 總資產比例
Unquoted fund Investments	非上市基金投資				
<b>E Fund Management (HK) Co., Ltd.</b> E Fund (HK) Select Asia High Yield Bond Fund	<b>易方達資產管理(香港)有限公司</b> 易方達香港精選亞洲高收益基金	164,059	-	8,575	1.8%
China International Capital Corporation	中國國際金融香港資產管理有限公司				
Hong Kong Asset Management Limited CICC Multi-strategy Fixed Income Fund	中金多策略固定收益基金	205,594	-	8,632	2.2%
		369,653	-	17,207	4.0%
Structured Deposits	結構性存款				
<b>China Construction Bank</b> Money Market Fund	<b>中國建設銀行</b> 貨幣市場基金	50,061	-	61	0.5%
<b>China Reform Securities</b> Fengli Xin'an Series	<b>國新證券</b> 豐利新安系列	61,156	-	1,156	0.7%
Haitong Securities Company Limited Capital Management Plan No. 100	<b>海通證券股份有限公司</b> 海通資管財富匠心100系列	61,128	-	1,128	0.7%
<b>Hangzhou Bank</b> Structured Deposit	<b>杭州銀行</b> 結構性存款	1,000	-	-	0.0%
<b>Huaxia Bank</b> Huaxia Wealth Management Pure Bond	<b>華夏銀行</b> 華夏理財純債	50,346	-	346	0.5%
Industrial and Commercial Bank of China Limited Quan Xin Quan Yi Weekly Regular Opened Wealth Management Product	中國工商銀行股份有限公司 「全鑫權益」每周定期開放理財產品	11,750			0.1%
Wealth Management Product  Cumulative Corporate Structured Deposits Linked  With Exchange Rate Range	掛鉤匯率區間累計型法人結構性存款	20,000			0.1%
		255,441	-	2,691	2.7%

		Fair value as at 30 June 2024	Realised gains/(losses) for the six months ended 30 June 2024 截至2024年	Unrealised gains/(losses) for the six months ended 30 June 2024 截至2024年	% of total assets of the Group as at 30 June 2024
Name of other financial assets measured at amortised cost	按攤銷成本計量之其他金融資產名稱	於 <b>2024</b> 年 6月 <b>30</b> 日 之公允價值 <i>(RMB'000)</i> <i>(人民幣千元)</i>	6月30日 止六個月已變現 的收益/(虧損) (RMB'000) (人民幣千元)	6月30日 止六個月未變現 的收益/(虧損) (RMB'000) (人民幣千元)	於 <b>2024</b> 年6月3 <b>0</b> 日 佔本集團總資產比例
Entrusted loan to a related party  – Xinhua Holdings Group	<b>向一名關聯方提供的委託貸款</b> 一新華控股集團	50,000	-	-	0.5%

### Investment Strategy and Future Prospects

The Group's investments in other financial assets have been conducted on the premise that such investments would not affect our business operation or capital expenditures so as to generate a relatively higher return from such investments than fixed-term bank deposits.

The Group has implemented a set of internal control and risk management measures to manage our risks related to investments in other financial assets.

Regarding the investment in financial assets measured at FVTPL and structured deposits, the measures include, among other things, the followings:

- we analyze such financial assets regularly and keep track of their performance and redemption status;
- such financial assets should be issued by a reputable bank or financial institution; and
- the investment portfolio of such financial assets should generally bear relatively low-risk.

### 投資策略及未來展望

本集團於其他金融資產的投資乃以有關投資將不會影響業務營運或資本開支為前提, 從而自有關投資獲得較固定銀行存款相對 較高的回報。

本集團已實施一套內部控制及風險管理措施,以管理投資其他金融資產相關風險。

就有關投資於以公允價值計量並計入損益 之金融資產及結構性存款的該等措施包括 (其中包括)以下各項:

- 我們定期分析這些金融資產並記錄其表現及贖回狀況;
- 這些金融資產需由信譽良好的銀行或 金融機構發行;及
- 這些金融資產投資組合通常風險較低。

Regarding the entrusted loans to related parties under the investment in financial assets measured at amortised cost, the measures include among other things, the followings:

- the borrowing company is required to enter into entrusted loan agreement(s) with reputable PRC bank(s) and the entrusted PRC bank(s) will assess the financial position of the borrowing company(s) regularly to ensure the repayment ability;
- to secure the loan(s), each of the controlling shareholders of the borrowing company shall enter into a personal guarantee. Each of the controlling shareholders of the borrowing company irrevocably and unconditionally, among others, guarantees to the Group the punctual performance by his respective borrowing company for borrowing the loan(s) and undertakes that whenever the respective borrowing company does not pay any amount of the loan when due, he shall immediately on demand pay that amount as if he were the principal of the loan(s). In addition, each of the controlling shareholders of the borrowing company made a guarantee that the Company has the right to postpone the payment of the Company's dividends to each of the controlling shareholders of the borrowing company to the amount of the loans and interests owed by the respective borrowing company until the loans and interests are fully paid;
- upon the Group's request at any time, the borrowing company shall provide forthwith to the Group any documents and information relating to the business operations and financial position of the borrowing company, including but not limited to financial reports and financial statements in order for the Group to assets the borrowing company's repayment capacity and credit risks;
- if the borrowing company or its controlling shareholder has any potential risks of financial instability, it shall inform the Group or the entrusted PRC bank(s) immediately; and

就有關投資於按攤銷成本計量之金融資產 項下向關聯方提供的委託貸款的該等措施 包括(其中包括)以下各項:

- 當借款公司將與有聲望的中國銀行訂 立委託貸款協議時,受委託中國銀行 將定期評估借款公司的財務狀況以確 保環款能力;
- 為保障貸款,借款公司的控股股東各 自訂立個人擔保。借款公司的控股股 東各自不可撤銷及無條件地(其中包 括)向本集團擔保其各自借款公司所 借的貸款準時履行所有義務,並承諾 當各自的借款公司未有支付貸款到期 時應付的任何款項,彼將即時應要求 支付有關款項,猶如其為貸款的債務 人。此外,各借款公司的控股股東作 出擔保,本公司有權延遲支付本公司 應付他們各自的股息,金額以各借款 公司欠付的貸款及利息為限,直至貸 款及利息獲悉數支付;
- 於任何時候收到本集團的要求後,借 款公司須立即向本集團提供有關借款 公司之業務經營及財務狀況的任何文 件及資料,包括但不限於財務報告及 財務報表,以讓本集團評估借款公司 還款能力及信貸風險;
- 倘借款公司或其控股股東有任何潛在 財政狀況不穩的風險,則應立即通知 本集團或受委託中國銀行; 及

the directors of the Company (the "**Directors**") will review the business operations and financial position of the PRC borrowing company(s) at least every six months. If the borrowing company or its controlling shareholder has shown any signs of financial instability, the Group or the entrusted PRC bank(s) can demand the borrowing company or its controlling shareholder to repay prior to the repayment date all or part of outstanding principal and interest accrued by giving not less than 10 business days prior written notice to such borrowing company.

In view of the above, we believe that our internal policies regarding investment in other financial assets and the related risk management mechanism are adequate. It is expected that the Group would continue to improve our capital usage efficiency by investing in such low-risk or principal protected other financial assets using our temporarily idle funds.

### Significant Investments, Acquisitions and Disposals

Save as disclosed above, there were no significant investments held, no material acquisitions or disposals of subsidiaries, associates and joint ventures by the Group during the six months ended 30 June 2024.

### Foreign Exchange Risk Management

The majority of the Group's revenue and expenditures are denominated in Renminbi, the functional currency of the Company, except that certain expenditures are denominated in Hong Kong dollars. The Group also has certain time deposits, bank balances and other payables denominated in Hong Kong dollars and United States dollars, which would expose the Group to foreign exchange risk. The Group did not use any financial instruments for hedging purposes during the six months ended 30 June 2024. However, the management monitors foreign exchange exposure and will consider hedging significant foreign currency exposure when the need arises.

### Charges on the Group's Assets

As at 30 June 2024 and 31 December 2023, the Group pledged its rental deposits to secure outstanding unpaid contractual lease payments.

• 本公司董事(「董事」)將至少每六個月 審閱中國借款公司的業務經營及財務 狀況。倘借款公司或其控股股東表現 出任何財政狀況不穩的跡象,本集團 或受委託中國銀行可透過向該借款公 司發出不少於10個營業日的事先書面 通知,要求借款公司或其控股股東於 還款日期之前償還所有或任何部分未 償還本金及應計利息。

鑒於上文所述,我們相信,有關投資其他 金融資產的內部政策及相關風險管理機制 屬適當。預期本集團將繼續利用暫時閒置 資金投資低風險或保本其他金融資產來改 善資本利用效率。

### 重大投資、收購及出售

除上述披露外,於截至2024年6月30日止 六個月,本集團概無持有主要投資、重大 收購或出售附屬公司、聯營公司及合營企 業。

### 外匯風險管理

本集團的大部分收益及開支均以本公司的功能貨幣人民幣計值,惟若干開支以港元計值。本集團亦有若干定期存款、銀行結餘以及其他應付款項以港元及美元計值,使本集團面臨外匯風險。截至2024年6月30日止六個月期間,本集團並無就對沖用途使用任何金融工具。然而,管理層監察外匯風險,並將於有需要時考慮對沖重大外幣風險。

### 本集團資產抵押

於2024年6月30日及2023年12月31日,本 集團以租賃按金質押擔保未支付的合約租 賃款項。

### Contingent Liabilities

As at 30 June 2024 and 31 December 2023, the Group did not have any material contingent liabilities, guarantees or any litigations or claims of material importance, pending or threatened against any member of the Group.

#### Subsequent Events

The Group had no significant event subsequent to the reporting period and up to the date of this report.

### **DIVIDEND**

At the meeting of the board of directors of the Company (the "Board") held on 21 August 2024, the Board does not recommend the payment of an interim dividend for the six months ended 30 June 2024 (six months ended 30 June 2023: Nil).

At the Board meeting held on 27 March 2024, the Board proposed the payment of a final dividend of HK\$0.2 (approximately RMB0.182) per ordinary share in respect of the year ended 31 December 2023. The aforesaid final dividend was approved by the shareholders of the Company (the "Shareholder(s)") at the annual general meeting held on Friday, 7 June 2024 and paid on Thursday, 27 June 2024.

### **OUTLOOK**

Our mission is to provide the best vocational training education in China. We intend to continue to expand our business, school and center network and enhance our market position. To achieve these goals, we plan to pursue the following business strategies:

### Establishment of Vocational Education Industrial Parks

With the increasing proportion of our students who studied in threeyear long-term courses in the past few years, our strategies are to acquire land and construction facilities to establish Vocational Education Industrial Parks in cities located at our major students recruitment provinces. The Vocational Education Industrial Parks are expected to be equipped with advanced teaching and practical training facilities for all of our seven school/center brands, namely, New East, Cuisine Academy, Omick, Xinhua Internet, Wisezone, Wontone as well as On-mind which help to consolidate the Group's market leadership and brand position. Currently, the first phase of Vocational Education Industrial Parks located at Sichuan, Shandong and Guizhou had been put in operations consecutively and the first phase project of Vocational Education Industrial Park at Henan will

### 或有負債

於2024年6月30日及2023年12月31日,本 集團概無仟何重大或然負債、擔保或本集 團任何成員公司未決或面臨的任何重大訴 訟或申索。

### 期後事項

於報告期後及直至本報告日期,本集團並 無發生任何重大事項。

### 股息

於2024年8月21日舉行的本公司董事會(「董 事會」)會議上,董事會並無建議分派截至 2024年6月30日止六個月的中期股息(截至 2023年6月30日止六個月:無)。

於2024年3月27日舉行的董事會會議上, 董事會建議就截至2023年12月31日止 年度派發末期股息每股普通股 0.2 港元(約 人民幣 0.182 元)。上述末期股息已經本公 司股東(「股東」)於2024年6月7日(星期五) 舉行的股東週年大會上獲批准及於 2024 年 6月27日(星期四)支付。

### 前景

我們的使命是在中國提供最優質的職業技 能教育。我們致力持續拓展業務、校園及 中心網絡,並強化我們的市場地位。為實 現發展目標,我們實施以下業務戰略計 劃:

### 建立職教產業園

隨著過去幾年本集團三年制長期課程學生 比例的增加,我們的戰略是在主要招生省 份的城市購置土地和建築設施,建立職教 產業園。職教產業園預計將為集團的七大 品牌學校/中心(新東方、美味學院、歐米 奇、新華電腦、華信智原、萬通和歐曼諦) 配備先進的教學和實訓設施,以鞏固本集 團的市場領導地位和品牌地位。目前,位 於四川、山東及貴州的職教產業園一期工 程已相繼投入運營,位於河南的職教產業 園一期工程也即將竣工運營。另一方面, 江蘇和江西職教產業園的一期工程正在規 劃推進中。該等職教產業園全部落成後,

also soon be completed for operations. On the other hand, the first phase projects of Vocational Education Industrial Parks at Jiangsu and Jiangxi are being planned and promoted. Upon the completion of all these Vocational Education Industrial Parks, it is expected that the Vocational Education Industrial Parks of the Group should be sufficient to meet the demands from students come from different provinces. Moreover, the Vocational Education Industrial Parks will also house our research and development centers, human resources and marketing centers and serve as the continuing education and training centers for our teaching staff, in each case in their respective designated regions. In addition, the Vocational Education Industrial Parks can avoid the increasing pressure in the rental expenses of our school premises and also can improve the environment of our school premises so as to increase the stabilities of our long-term course students. Therefore, the Group believes that the Vocational Education Industrial Parks will be a key driver in increasing student demand for the Group's education services and cost synergies can be achieved in future.

#### **Expansion of School Network**

Our extensive school network covers most of the provincial capital cities in China. We intend to further expand our school network to cover all of the provincial capital cities in China. We plan to establish our presence in cities which we believe have great potential with significant unmet demand for skilled workers in culinary arts, western cuisine and pastry, information technology and internet technology, auto services as well as fashion and beauty.

### Expansion and Diversification of Course Structures

In the five industry sectors we currently operate in, namely, culinary arts, western cuisine and pastry, information technology and internet technology, auto services as well as fashion and beauty, we plan to continue to expand and diversify our course offerings in response to industry trends and market demand. We are also conducting research on potential new industry sectors that we may establish new schools in, with reference to the developments in market demand and anticipated future trends. We will continue to explore other markets for vocational training education in the service industry and new economy, such as artificial intelligence and healthcare. Based on our research, we expect market demand for talent in certain industry sectors to grow in the foreseeable future, we will establish corresponding programs to capture opportunities presented by the market developments.

#### 擴大校園網絡

我們龐大的校園網絡覆蓋了中國大部分省會城市。我們打算進一步擴大我們的校園網絡,以覆蓋中國所有省會城市。我們計劃在對烹飪技術、西點西餐、信息技術及互聯網技術、汽車服務以及時尚美業等熟練工有著巨大潛力但未得到滿足的需求的城市開展業務。

### 課程結構擴展及多樣化

# Management Discussion and Analysis 管理層討論與分析

## Actively Applying as the Third-Party Rating Organisation for the Recognition of Vocational Skills

In 2020, the Group has become one of the first batch of third-party rating organisations for the recognition of vocational skills in China. whereby the Group is allowed to perform the recognition of certain vocational skills for the public. Vocational skill recognition represents the recognition of the skill level of labors by the rating organisation filed by the Ministry of Human Resources and Social Security, which is a way for rating of the skills of talents implemented together with the occupational qualification rating. The third-party organisations for the recognition of vocational skills in China are the unit organisations recognised by the Ministry of Human Resources and Social Security, which are unit organisations with leading positions in the industry with credibility. After procedures such as self-reporting, selection by experts, credit checks, assessment by the local human resources and social security departments at the place where the Group was registered and seeking of views from the society, the Group became one of the first batch of thirdparty rating organisations for the recognition of vocational skills in China, whereby it is allowed to perform the recognition of certain vocational skills. This means that the Group is allowed to perform vocational skill recognition for the public in accordance with the standards and regulatory requirements, and issue certificates recognised by the state, which will significantly raise the Group's reputation and enhance its brand influence, and further strengthen the Group's leading position in the vocational skill training business in China. By providing corresponding examinations and training for the public targeting vocational skill certificates, the Group can enrich its curriculum in the culinary segment to attract customers who want to obtain such certificates and increase the potential customers of the Group's overall culinary segment. By issuing vocational skill certificates, the Group can further integrate employment resources to provide better job opportunities to the students. The Group will have a comprehensive understanding of the state's policy and industry standards, which will facilitate our vocational skill education in accordance with the state's policy and standards, and effectively enhance our education quality to provide high quality vocational education services.

## 積極申辦成為職業技能等級認定第三方評 價機構

於2020年,本集團成為中國首批職業技能 等級認定第三方評價機構之一,允許本集 團面向社會開展若干職業技能等級認定工 作。職業技能等級認定是指經過人社部備 案的評價機構,對勞動者技能水平進行認 定的行為,是一種與職業資格評價並行的 技能人才評價方式。國家職業技能等級認 定第三方評價機構是人社部認可的、在行 業內有著領先地位和公信力的單位機構。 經自主申報、專家遴選、信用核查、註冊 地人力資源和社會保障部門實地考核及徵 求社會各方面意見等程序,本集團成為國 家首批職業技能等級認定第三方評價機構 之一,開展若干職業技能等級認定。這意 味著,本集團可以按標準、依規範面對社 會開展職業技能等級評價、頒發獲得國家 認可的證書,將大幅提升本集團的美譽 度,增強品牌影響力,從而進一步鞏固本 集團在中國的職業技能培訓領域的領先地 位。本集團可以針對職業技能等級證書的 社會人員進行相應的考試培訓,從而進一 步豐富本集團烹飪板塊的課程,獲得潛在 欲考取證書的客戶,增加本集團整體烹飪 板塊的潛在客戶。本集團通過頒發職業技 能等級證書,可以進一步整合就業資源, 從而為學生提供更好的就業機會。本集團 將更加全面的瞭解國家政策和行業標準, 促進我們嚴格按照國家的政策和標準開展 職業技能教育,有效提升我們的辦學水 平,提供更高質量的職業教育服務。

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We believe that with our over 30 years experience in vocational training industry, we are well-positioned to tailor our service offerings to capture growth opportunities in industrial upgrades and to react promptly to the changes in the market. Also, our highly scalable business model and centralized and standardized management approach will accelerate the process to establish new programs and ensure the quality of the future program offerings. It is believed that the Group will further strengthen its market leadership and reputation by having the above strategies.

我們相信憑藉在職業教育培訓行業逾30多年的經驗,我們處於有利地位能夠根據特定需要訂製服務,以把握相關產業發展機遇及迅速應對市場變動。此外,我們採用高可擴展性的業務模式,集中及規範化的管理方法以加快開設新課程,並確保將來的課程品質。本集團相信將透過以上戰略加強我們市場領導地位及提高聲譽。

#### **EMPLOYEES AND REMUNERATION POLICIES**

#### **Employees**

As at 30 June 2024, we had a total of 10,564 employees. The following table sets forth the numbers of our employees, categorized by function, as at 30 June 2024:

### 僱員及薪酬政策

#### 僱員

於2024年6月30日,我們共有10,564名僱員。下表所列為於2024年6月30日按職能劃分的僱員人數明細:

		Number of	
		Full-Time	
		Employees	% of Total 佔總數
Function	職能	全職僱員人數	百分比
Executive Directors and core management	執行董事和核心管理人員	312	3.0%
Full-time teachers and instructors	全職教師及導師	5,456	51.6%
Student accommodation staff	學生住宿職員	53	0.5%
Logistic personnel	後勤人員	386	3.7%
Administrative staff	行政人員	1,779	16.8%
Accounting and finance staff	會計及財務人員	356	3.4%
Others	其他	2,222	21.0%
Total (Note)	合計(附註)	10,564	100%

*Note:* Among 10,564 employees, we had 14 employees in Hong Kong and 10,550 employees in mainland China.

附註: 在10,564名僱員中,我們在香港有14名 僱員,在中國內地有10,550名僱員。

# Management Discussion and Analysis 管理層討論與分析

#### Remuneration Policies

The remuneration packages of the employees of the Group are determined with reference to individual qualification, experience, performance, contribution to the Group and prevailing market rate.

We remunerate our employees with basic salaries as well as performance-based bonuses. We determine employee compensation based on each employee's performance and qualifications. We plan to hire additional teachers, instructors and other employees as we expand. Our employee recruiting channels include word-of-mouth referrals, on-campus recruiting and online recruiting.

Our full-time employees in China participate in a variety of social security plans that are administered by the PRC local governments, including but not limited to, pension benefits, medical care, unemployment insurance, maternity insurance, work injury insurance and housing provident funds. Chinese labor regulations require that our PRC subsidiaries make contributions to the government for these benefits based on a fixed percentage of the employees' average salaries of last year.

Our full-time employees in Hong Kong participate in a Mandatory Provident Fund Scheme (the "MPF Scheme") which the assets of the MPF Scheme are held separately from those of the Group in funds under the control of independent trustees. Under the MPF Scheme, contributions are made based on a percentage of the participating employees' relevant income from the Group and the only obligation of the Group with respect to the MPF Scheme is to make the required contributions under the MPF Scheme.

#### 薪酬政策

本集團僱員的薪酬待遇乃根據個人資質、 經驗、表現、對本集團的貢獻及現行市場 薪酬水平而誊定。

我們向僱員支付基本工資和績效獎金,並 基於僱員表現及資歷釐定僱員薪酬。我們 打算在擴展業務時僱用更多教師、導師和 其他員工。我們招聘僱員渠道包括覆蓋口 碑推薦、校園招聘和網絡招聘。

我們的全職中國僱員參加中國當地政府管 理的各種社會保障計劃,包括但不限於養 老金福利、醫保、失業保險、生育保險、 工傷保險及住房公積金。按照中國勞工組 織規定,我們的中國附屬公司按僱員上一 年度的平均薪酬的固定百分比就該等福利 向政府作出供款。

香港全職僱員參與強制性公積金計劃(「強 積金計劃」),強積金計劃之資產與本集團 資金分開持有及受獨立信託人管理。根據 強積金計劃,供款金額按參與強積金計劃 之僱員於本集團之相關收入之某一百分比 作出,本集團就強積金計劃唯一承擔之責 任為根據該計劃作出所需供款。

# **\DIRECTORS' INTERESTS AND SHORT POSITIONS IN SECURITIES**

As at 30 June 2024, the interests and short positions of the Directors, chief executives and their associates of the Company in the shares, underlying shares or debentures of the Company or any of its associated corporation (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) which (i) were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provisions of the SFO); or (ii) were required, pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (iii) were required to be notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix C3 to the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules"), and adopted by the Company were as follows:

#### Interest in the shares and underlying shares of the Company:

#### Percentage Interests in of the Interests in shares underlying Company's 股份權益 shares issued Corporate Personal pursuant to share Long/ capital(Note 5) interest interest share options **Short position** 佔本公司 根據購股權在 已發行股本的 個人權益 百分比(附註5) 好/淡倉 公司權益 相關股份的權益 Mr. Wu Junbao (Note 1) Long position 721,792,602 33.13% 吳俊保先生(*附註1*) 好倉 Mr. Wu Wei (Note 2) 490,361,609 22.51% Long position 吳偉先生(附註2) 好倉 Mr. Xiao Guoging (Note 3) 437,993,495 20.10% Long position 肖國慶先生*(附註3)* 好倉 Mr. Lu Zhen (Note 4) 654,510 0.03% Long position 陸真先生(附註4) 好倉

#### 董事於證券的權益及淡倉

於2024年6月30日,本公司的董事、主要行政人員及其聯繫人於本公司或其任何相聯法團(定義見證券及期貨條例(「證券及期貨條例」)第XV部)的股份、相關股份或債權證中擁有(i)根據證券及期貨條例第XV部的第7及第8分部須知會本公司及聯交所(包括根據證券及期貨條例彼等被當作或視為擁有之權益及淡倉之條款);或(ii)根據證券及期貨條例第352條須列入該條所指登記冊內;或(iii)根據本公司已採納的聯交所證券上市規則(「上市規則」)附錄C3所載的上市發戶人董事進行證券交易的標準守則(「標準守則」)知會本公司及聯交所的權益及淡倉載列如下:

## 於本公司股份和相關股份的權益:

# **DIRECTORS' INTERESTS AND SHORT POSITIONS IN SECURITIES** (continued)

#### Notes:

- Mr. Wu Junbao holds the entire issued share capital of Wu Junbao Education Company Limited ("Wu Junbao Education") and is therefore deemed to be interested in the 721,792,602 shares held by Wu Junbao Education under the SFO.
- Mr. Wu Wei holds the entire issued share capital of Wu Wei Education Company Limited ("Wu Wei Education") and is therefore deemed to be interested in the 490,361,609 shares held by Wu Wei Education under the SFO.
- Mr. Xiao Guoging holds the entire issued share capital of ZhongAn Education Company Limited (formerly known as "Xiao Guoging Education Company Limited") ("ZhongAn Education") and ZhongAn Education Investment Limited ("ZhongAn Education Investment") is the wholly-owned subsidiary of ZhongAn Education which is therefore deemed to be interested in the 437,993,495 shares held by ZhongAn Education Investment under the SFO.
- Mr. Lu Zhen holds share options of 654,510 shares. Details of the share options are set out in the section titled "Equity-settled Share Option Schemes" below.
- The percentage is calculated based on the total number of 2,178,851,302 shares in issue as at 30 June 2024.

Interests of Directors and chief executives in associated corporations of the Company:

#### 董事於證券的權益及淡倉(續)

#### 附註:

- 吴俊保先生持有吴俊保教育有限公司(「吴 俊保教育」)的全部已發行股本,因此,根 據證券及期貨條例,彼被視作於吳俊保 教育持有的721,792,602股股份中擁有權 益。
- 吳偉先生持有吳偉教育有限公司(「吳偉教 育」)的全部已發行股本,因此,根據證券 及期貨條例,彼被視作於吳偉教育持有的 490,361,609股股份中擁有權益。
- 肖國慶先生持有中安教育有限公司(前稱 「肖國慶教育有限公司」(「中安教育」)的 全部已發行股本, ZhongAn Education Investment Limited (「中安教育投資」)為中 安教育的全資附屬公司,因此,根據證券 及期貨條例,彼被視作於中安教育投資持 有的437,993,495股股份中擁有權益。
- 陸真先生持有654,510股股份的購股權。 有關該等購股權的詳情載於下文「以股權 結算的購股權計劃」一節。
- 百分比乃根據於2024年6月30日已發行股 份總數2,178,851,302股股份計算。

董事及最高行政人員於本公司相聯法團中 的權益:

				Approximate
	Name of associated	Capacity/	Registered capital	percentage of
Name	corporation	Nature of interest	(RMB)	shareholding (%)
			註冊資本	佔權益概約
姓名	相聯法團名稱	身份/股權性質	(人民幣元)	百分比(%)
Mr. Wu Junbao	Anhui Xinhua Education	Beneficial owner	42,666,700	42.67
	Group Co., Ltd.			
吳俊保先生	安徽新華教育集團有限公司	實益擁有人		
Mr. Wu Wei	Anhui Xinhua Education	Beneficial owner	29,222,200	29.22
	Group Co., Ltd.			
吳偉先生	安徽新華教育集團有限公司	實益擁有人		
Mr. Xiao Guoqing	Anhui Xinhua Education	Beneficial owner	28,111,100	28.11
	Group Co., Ltd.			
肖國慶先生	安徽新華教育集團有限公司	實益擁有人		

# **DIRECTORS' INTERESTS AND SHORT POSITIONS IN SECURITIES** (continued)

Save as disclosed above and in the section of "Equity-settled Share Option Schemes" below, as at 30 June 2024, none of the Directors, chief executives and their associates of the Company had any interest and short positions in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning part XV of the SFO) as recorded in the register required to be kept by the Company under Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

#### **EQUITY-SETTLED SHARE OPTION SCHEMES**

The Company adopted two share option schemes approved by the Shareholders at the Shareholders' meeting held on 7 December 2018 ("Pre-IPO Share Option Scheme") and approved by the Shareholders at the Shareholders' meeting held on 21 May 2019 ("2019 Share Option Scheme") respectively (collectively referred to as "Share Option Schemes") for the purpose of giving eligible participants an opportunity to have a personal stake in the Company and help motivate them to optimise their future performance and efficiency to the Group and/or to reward them for their past contributions, to attract and retain or otherwise maintain on-going relationships with such eligible participants who are significant to and/or whose contributions are or will be beneficial to the performance, growth or success of the Group. The Share Option Schemes were adopted before the effective date of the new Chapter 17 of the Listing Rules. The Company will comply with the new Chapter 17 in accordance with the transitional arrangements for the existing share schemes.

The Share Option Schemes do not specify any minimum holding period and/or performance targets as a condition for the exercise of an option but subject to the rules of the Share Options Schemes. The Board is empowered with the authority to determine granting of an option on a case by case basis taking into account of the relevant factors as the Board in its sole discretion considers appropriate. For details of the vesting period of the Share Option Schemes, please refer to Note 19 to the condensed consolidated financial statement in this report.

The consideration payable on acceptance of the option granted to an grantee under the respective Share Option Schemes is HK\$1.00 which is payable no later than 28 days.

#### 董事於證券的權益及淡倉(續)

除上文及下文「以股權結算的購股權計劃」一節所披露者外,於2024年6月30日,概無本公司董事、主要行政人員及其聯繫人於本公司或其任何相聯法團(定義見證券及期貨條例第XV部)的股份、相關股份及債權證中擁有須根據證券及期貨條例第352條記錄於本公司所存置的股東名冊,或根據標準守則須知會本公司及聯交所的任何權益及淡倉。

#### 以股權結算的購股權計劃

本公司已採納兩個購股權計劃,分別為於 2018年12月7日舉行的股東大會上由股東批 准的購股權計劃(「首次公開發售前購股權 計劃」)及於2019年5月21日舉行的股東大會 上由股東批准的購股權計劃(「2019年購股 權計劃」)(統稱為「購股權計劃」), 旨在向合 資格參與者提供於本公司擁有個人股權的 機會,並激勵彼等提升日後對本集團的績 效及效率,及/或就彼等過往的貢獻給予 獎勵,以吸引及挽留或以其他方式繼續維 持與對本集團的業績、增長或成功而言乃 屬重要及/或其貢獻有利於或將有利於本 集團的業績、增長或成功之合資格參與者 的長期合作關係。購股權計劃於上市規則 新訂第17章生效日期前已獲採納。本公司 將根據現有股份計劃的過渡安排遵守新訂 第17章。

購股權計劃並無任何特定須持有的最短期間及/或行使購股權須達致的表現目標,惟根據購股權計劃的條款,授予董事會全權酌情釐定單獨個別情況的授出購股權條款作出其認為適當的有關因素。有關購股權計劃的歸屬期詳情,請參閱本報告簡明綜合財務報表附詳19。

在各購股權計劃下,接納授予承受人的購股權須於自要約日起28天內支付的代價為 1.00港元。

#### **EQUITY-SETTLED SHARE OPTION SCHEMES** (continued)

The number of shares that may be issued in respect of the Share Option Schemes during the six months ended 30 June 2024 divided by weighted average number of shares for such period is approximately 2%.

Pursuant to the Pre-IPO Share Option Scheme, the Company has issued upon exercise of all options to be granted under the Pre-IPO Share Option Scheme are 135,244,720 shares, representing approximately 6.2% of the issued share capital of the Company as at the date of this interim report. There was no option available for grant under the Pre-IPO Share Option Scheme at the beginning and the end of the six months ended 30 June 2024. The total number of shares available for issue under the Pre-IPO Share Option Scheme is 111,931,948 shares, representing approximately 5.1% of the total issued shares (excluding the treasury shares (as defined under the Listing Rules), if any) as at the date of this interim report.

Subject to the terms of the Pre-IPO Share Option Scheme, the Board shall be entitled to offer the grant of any option to subscribe for shares granted pursuant to the Pre-IPO Share Option Scheme for the time being subsisting to any persons who satisfy the following eligibility criteria as the Board may in its absolute discretion select:

- any current or former executive director of, manager of, headmaster of, dean of, or other employee holding an executive, managerial, supervisory or similar position in any member of the Group, any current or former full-time or parttime employee, or a person for the time being seconded to work full-time or part-time for any member of the Group:
- a current or former director or proposed director (including an independent non-executive director) or current or former manager of any member of the Group; and
- an associate (which shall have the same meaning ascribed to it under the Listing Rules) of any of the persons referred to in (a) to (b) above.

The basis of eligibility shall be determined by the Board from time to time.

Subject to the approval of the Shareholders of the Company and the termination provisions in the Pre-IPO Share Option Scheme, the Pre-IPO Share Option Scheme shall be valid and effective for a period of 10 years commencing on the date of adoption, provided that no option shall be granted on or after the listing date of the Company. The period during which an option may be exercised will be determined by the Board in its absolute discretion, except no option may be exercised more than 10 years after the date it was offered, being the date of the Board resolution approving the grant of such option, which must be a business day.

#### 以股權結算的購股權計劃(續)

截至2024年6月30日止六個月就購股權計劃 可能發行的股份數目除以相關期間加權平均 股份數目為約2%。

根據首次公開發售前購股權計劃,本公司 根據首次公開發售前購股權計劃將予授出 的所有購股權獲悉數行使發行135,244,720 股股份,佔本公司於本中期報告日期已發行 股本約6.2%。於截至2024年6月30日止六 個月之期初及期末,首次公開發售前購股權 計劃項下並無可供授出的購股權。首次公開 發售前購股權計劃項下可供發行的股份總數 為111,931,948股,佔本中期報告日期已發 行股份總數(不包括庫存股份(定義見上市規 則),如有)約5.1%。

在首次公開發售前購股權計劃條款的規限 下,董事會有權按照其全權酌情選擇,向滿 足以下合格標準的任何人士授予根據現時有 效的首次公開發售前購股權計劃授出的任何 股份認購期權:

- 本集團任何成員公司的任何現任或前 任執行董事、經理、校長、系主任或 其他擔任行政、管理、監管或類似職 位的僱員,任何現任或前任全職或兼 職僱員或現時調派至本集團任何成員 公司擔任全職或兼職工作的人士;
- 本集團任何成員公司的現任或前任董 (b) 事或提名董事(包括獨立非執行董事) 或現任或前任經理;及
- 上文(a)至(b)提及的任何人士的聯繫人 (具有上市規則賦予的相同含義)。

合格依據由董事會不時釐定。

受本公司股東批准及首次公開發售前購股權 計劃終止條文規限,首次公開發售前購股權 計劃在自採納日期起10年期間有效及具有 效力,惟於本公司上市日期或之後未授出任 何購股權。可行使購股權之期間將由董事會 全權酌情決定,惟購股權不可在其授出之日 後10年之後行使,授出購股權之日即批准 授出該購股權的董事會決議案日期,該日必 須為營業日。

## **EQUITY-SETTLED SHARE OPTION SCHEMES** (continued)

Subject to the terms of the Pre-IPO Share Option Scheme, the Board shall be entitled at any time between (a) the adoption date of the Pre-IPO Share Option Scheme and (b) the listing date (including the former but excluding the latter) to offer the grant of an option to any eligible person as the Board may in its absolute discretion select to subscribe at the subscription price which shall be determined by the Board for such number of shares as the Board may (subject to the maximum number of shares available for subscription) determine.

Details of the share options outstanding under Pre-IPO Share Option Scheme were as follows:

#### 以股權結算的購股權計劃(續)

在首次公開發售前購股權計劃條款的規限下,董事會有權於(a)首次公開發售前購股權計劃採納日期至(b)上市日期期間(含採納日期,不含上市日期)的任何時間,向由董事會全權酌情選擇的任何合資格人士提呈授出購股權,以按由董事會釐定的認購價認購董事會釐定的數目(不超過可供認購的最大股份數目)的股份。

首次公開發售前購股權計劃下尚未行使的 購股權詳情如下:

	Date of grant	Exercisable period	Exercise price HKD	No. of options outstanding at 1 January 2024	No. of options granted during the six months ended 30 June 2024	No. of options exercised/ cancelled/ lapsed during the six months ended 30 June 2024	No. of options outstanding at 30 June 2024	Approximate shareholding percentage of the underlying shares for the options in the share capital of the Company
	授予日	可行使期間	行使價	於 <b>2024</b> 年 1月1日 未行使的 購股權數目	於截至 2024年 6月30日止 六個月內授予 的購股權數目	於截至 2024年 6月30日日內 六日(大) 2000年	於 <b>2024</b> 年 6月 <b>30</b> 日 未行使的 購股權數目	購股權相關 股份佔本公司 股本的股權 概約百分比
			港元					
Mr. Lu Zhen 陸真先生	7 December 2018 2018年12月7日	12 July 2019 to 11 June 2029 2019年7月12日至 2029年6月11日	2.25	654,510	-	-	654,510	0.03%
Other employees 其他僱員	7 December 2018 2018年12月7日	12 July 2019 to 11 June 2029 2019年7月12日至 2029年6月11日	2.25	111,277,438	-	-	111,277,438	5.11%
Total 合計				111,931,948	-	-	111,931,948	5.14%

Note: During the six months ended 30 June 2024, no option was exercised.

截至2024年6月30日止六個月期間,並 無購股權已行使。

附註:

#### **EQUITY-SETTLED SHARE OPTION SCHEMES** (continued)

Pursuant to the 2019 Share Option Scheme, the Company can issue options so that the total number of shares that may be issued upon exercise of all options to be granted under the 2019 Share Option Scheme are 217,900,000 shares, representing 10% of the issued share capital of the Company upon listing and approximately 10% of the issued share capital of the Company as at the date of this interim report. There were 217,573,000 options available for grant under the 2019 Share Option Scheme at the beginning and the end of the six months ended 30 June 2024. The total number of shares available for issue under the 2019 Share Option Scheme is 217,684,180 shares, representing approximately 10% of the total issued shares (excluding the treasury shares (as defined under the Listing Rules), if any) as at the date of this interim report.

The Board may, at its absolute discretion, offer options to subscribe for such number of shares in accordance with the terms set out in the 2019 Share Option Scheme to:

- (a) any executive director of, manager of, headmaster of, dean of, or other employee holding an executive, managerial, supervisory or similar position in any member of the Group, any proposed employee, any full-time or part-time employee, or a person for the time being seconded to work full-time or part-time for any member of the Group;
- a director or proposed director (including an independent non-executive director) of any member of the Group;
- (c) a direct or indirect shareholder of any member of the Group;
- (d) a supplier of goods or services to any member of the Group;
- (e) a customer, consultant, business or joint venture partner, franchisee, contractor, agent or representative of any member of the Group;
- a person or entity that provides design, research, development or other support or any advisory, consultancy, professional or other services to any member of the Group;
- (g) an associate of any of the persons referred to in paragraphs (a) to (f) above; and
- (h) any person involved in the business affairs of the Company whom the Board determines to be appropriate to participate in the 2019 Share Option Scheme.

Pursuant to the amendments of the Listing Rules with effect from 1 January 2023, the eligible persons under the 2019 Share Option Scheme is subject to Rule 17.03A of the Listing Rules.

### 以股權結算的購股權計劃(續)

根據2019年購股權計劃,本公司可發行購股權,以使根據2019年購股權計劃將予授出的所有購股權獲行使時可予發行的股份總數為217,900,000股股份,佔本公司於上市後的已發行股本10%及本公司於本中期報告日期的已發行股本約10%。於截至2024年6月30日止六個月之期初及期末,2019年購股權計劃項下有217,573,000份可供授出的購股權。2019購股權計劃項下有可供發行的股份總數為217,684,180股,佔本中期報告日期已發行股份總數(不包括庫存股份(定義見上市規則),如有)約10%。

董事會可全權酌情根據2019年購股權計劃 所載條款向以下人士提呈購股權以認購有 關數目的股份:

- (a) 本集團任何成員公司的任何執行董事、經理、校長、系主任,或擔當行政、管理、監管或類似職位的其他僱員、任何僱員人選、任何全職或兼職僱員,或被調往本集團任何成員公司擔任全職或兼職工作的人士;
- (b) 本集團任何成員公司的董事或候選董 事(包括獨立非執行董事);
- (c) 本集團任何成員公司的直接或間接股東;
- (d) 向本集團任何成員公司供應貨品或服務的供應商;
- (e) 本集團任何成員公司的客戶、顧問、 業務或合資企業合作夥伴、加盟商、 承包商、代理或代表;
- (f) 向本集團任何成員公司提供設計、研究、開發或其他支持或任何建議、顧問、專業或其他服務的個人或實體;
- (g) 上文(a)至(f)段所述任何人士的聯繫 人:及
- (h) 任何參與本公司業務事宜而董事會釐 定適合參與2019年購股權計劃的人 士。

根據於2023年1月1日生效的上市規則修訂,2019年購股權計劃項下的合資格人士 須遵守上市規則第17.03A條。

### **EQUITY-SETTLED SHARE OPTION SCHEMES** (continued)

The maximum number of shares issuable under the 2019 Share Option Scheme to each eligible participant within any 12-month period is limited to 1% of the shares in issue at any time. Any further grant of share options in excess of this limit is subject to Shareholders' approval in a general meeting.

Subject to earlier termination by the Company in general meeting or by the Board, the 2019 Share Option Scheme shall be valid and effective for a period of ten years from the date of adoption.

The subscription price shall be such price determined by the Board at its absolute discretion and shall be no less than the highest of: (a) the closing price of shares as stated in the daily quotations sheet of the Stock Exchange on the date of grant; (b) the average closing price of the shares as stated in the daily quotations sheet of the Stock Exchange for the 5 business days immediately preceding the date of grant; and (c) the nominal value of a share on the date of grant.

Details of the share options outstanding under 2019 Share Option Scheme were as follows:

#### 以股權結算的購股權計劃(續)

根據2019年購股權計劃下向每名合資格參與者授予的最高可發行的股份數目在任何十二個月期間內上限為當時已發行股份的1%,任何超出限制的進一步授予購股權須於股東大會上由股東批准。

在不抵觸本公司於股東大會上或透過董事會提早終止下,2019年購股權計劃將自其採納日期起計為期十年有效及生效。

認購價乃由董事會全權酌情釐定,並不會低於以下最高者:(a)股份於授予日期在聯交所每日報價表所報的收市價;(b)股份於緊接授予日期前五個營業日在聯交所每日報價表所報的平均收市價;及(c)股份於授予日期的面值。

2019年購股權計劃下尚未行使的購股權詳 情如下:

	Date of grant	Exercisable period	Exercise price HKD	Closing price per share immediately before the date of grant	No. of options outstanding at 1 January 2024	No. of options granted during the six months ended 30 June 2024	No. of options exercised/cancelled/lapsed during the six months ended 30 June 2024	No. of options outstanding at 30 June 2024	Approximate shareholding percentage of the underlying shares for the options in the share capital of the Company
	授予日	可行使期間	行 <b>使</b> 價	聚接 接的 每股收 <i>港元</i>	於 <b>2024</b> 年 1月1日 未行使的 購股權數目	於截至 2024年 6月30日止 六個月內授予 的購股權數目	於截至 2024年 6月30日止 六個月使 已一一 註銷 股權 數目	於 <b>2024</b> 年 <b>6</b> 月 <b>30</b> 日 未行使的 購股權數目	購股權相關 股份佔本公司 股本的股權 概約百分比
Employee 僱員	12 June 2019 2019年6月12日	12 June 2019 to 11 June 2029 2019年6月12日至 2029年6月11日	11.25	N/A 不適用	111,180	-	-	111,180	0.005%
Total 合計					111,180	_	-	111,180	0.005%

*Note:* During the six months ended 30 June 2024, no option was exercised.

附註: 截至2024年6月30日止六個月期間,並 無購股權已行使。

#### SUBSTANTIAL SHAREHOLDERS

As at 30 June 2024, the interests or short positions of the persons, other than a Director or chief executive of the Company, in the shares and underlying shares as recorded in the register required to be kept by the Company under Section 336 of the SFO are as follows:

#### 主要股東

於2024年6月30日,根據本公司按照證券 及期貨條例第336條所存置的股東名冊所記 錄,以下人士(本公司董事或主要行政人員 除外)於本公司股份及相關股份中擁有的權 益或淡倉如下:

			Percentage of the Company's	
Name	Capacity and nature of interest	Number of shares held	issued share capital <sup>(Note 7)</sup> 佔本公司已發行	Long/Short position
名稱	身份及權益性質	所持股份數目	股本百分比(附註7)	好/淡倉
Wu Junbao Education <i>(Note 1)</i> 吳俊保教育 <i>(附註1)</i>	Beneficial interest 實益權益	721,792,602	33.13%	Long position 好倉
Wu Wei Education (Note 2) 吳偉教育(附註2)	Beneficial interest 實益權益	490,361,609	22.51%	Long position 好倉
ZhongAn Education Investment (Note 3) 中安教育投資(附註3)	Beneficial interest 實益權益	437,993,495	20.10%	Long position 好倉
Ms. Zhou Jiaju <i>(Note 4)</i> 周家菊女士 <i>(附註4)</i>	Spousal interest 配偶權益	721,792,602	33.13%	Long position 好倉
Ms. Cheng Jing (Note 5) 程靜女士(附註5)	Spousal interest 配偶權益	490,361,609	22.51%	Long position 好倉
Ms. Wei Zhiling <i>(Note 6)</i> 衛志玲女士 <i>(附註6)</i>	Spousal interest 配偶權益	437,993,495	20.10%	Long position 好倉

Notes:

- Wu Junbao Education, which is wholly-owned by Mr. Wu Junbao, is the beneficial owner of approximately 33.13% of the shareholding in the Company. By virtue of the SFO, Mr. Wu Junbao and Ms. Zhou Jiaju (spouse of Mr. Wu Junbao) are deemed to be interested in all of the shares held by Wu Junbao Education.
- Wu Wei Education, which is wholly-owned by Mr. Wu Wei, is the beneficial owner of approximately 22.51% of the shareholdings in the Company. By virtue of the SFO, Mr. Wu Wei and Ms. Cheng Jing (spouse of Mr. Wu Wei) are deemed to be interested in all of the shares held by Wu Wei Education.

- 附註:
- 吳俊保教育(由吳俊保先生全資擁有)為本 公司約33.13%股權的實益擁有人。根據證 券及期貨條例, 吳俊保先生及周家菊女士 (吳俊保先生的配偶)被視為於吳俊保教育 所持有的所有股份中擁有權益。
- 吳偉教育(由吳偉先生全資擁有)為本公司 約22.51%股權的實益擁有人。根據證券及 期貨條例,吳偉先生及程靜女士(吳偉先 生的配偶)被視為於吳偉教育所持有的所 有股份中擁有權益。

#### **SUBSTANTIAL SHAREHOLDERS** (continued)

Notes: (continued)

- ZhongAn Education Investment, which is indirectly wholly-owned by Mr. Xiao Guoqing, is the beneficial owner of approximately 20.10% of the shareholdings in the Company. By virtue of the SFO, Mr. Xiao Guoqing and Ms. Wei Zhiling (spouse of Mr. Xiao Guoqing) are deemed to be interested in all of the shares held by ZhongAn Education Investment.
- 4. Ms. Zhou Jiaju, the spouse of Mr. Wu Junbao, is deemed under the SFO to be interested in the interests held by Mr. Wu Junbao.
- Ms. Cheng Jing, the spouse of Mr. Wu Wei, is deemed under the SFO to be interested in the interests held by Mr. Wu Wei.
- Ms. Wei Zhiling, the spouse of Mr. Xiao Guoqing, is deemed under the SFO to be interested in the interests held by Mr. Xiao Guoqing.
- 7. The percentage is calculated based on the total number of 2,178.851.302 shares in issue as at 30 June 2024.

Save as disclosed above, as at 30 June 2024, no person, other than a Director or chief executive of the Company, had interests or short positions in the shares and underlying shares as recorded in the register required to be kept by the Company under Section 336 of the SFO.

## **CORPORATE GOVERNANCE CODE PRACTICES**

The Company has applied the principles of the code provisions set out in Part 2 of the Corporate Governance Code as set out in Appendix C1 to the Listing Rules (the "**CG Code**"). During the six months ended 30 June 2024, the Company has complied with all the code provisions set out in the CG Code.

The Board believes that good corporate governance is essential to the development of the Group and to safeguard the interests of the Shareholders, potential investors and business partners and is consistent with the Board's pursuit of value creation for the Shareholders. The Company is committed to enhancing its corporate governance practices appropriate to the conduct and the development of the Group and will review such practices from time to time to ensure that the Company complies with statutory and professional standards and aligns with the latest development.

#### 主要股東(續)

附註:(續)

- 3. 中安教育投資(由肖國慶先生間接全資擁有)為本公司約20.10%股權的實益擁有人。根據證券及期貨條例,肖國慶先生及衛志玲女士(肖國慶先生的配偶)被視為於中安教育投資所持有的所有股份中擁有權益。
- 4. 周家菊女士,吳俊保先生的配偶,根據證 券及期貨條例被視為於吳俊保先生所持權 益中擁有權益。
- 5. 程靜女士,吳偉先生的配偶,根據證券及 期貨條例被視為於吳偉先生所持權益中擁 有權益。
- 6. 衛志玲女士,肖國慶先生的配偶,根據證券及期貨條例被視為於肖國慶先生所持權益中擁有權益。
- 7. 百分比乃根據於2024年6月30日已發行股份總數2,178,851,302股股份計算。

除上文所披露外,於2024年6月30日,根據本公司按照證券及期貨條例第336條所存置的股東名冊記錄,概無人士(本公司董事或主要行政人員除外)於股份及相關股份中擁有權益或淡倉。

## 企業管治常規

本公司已採納上市規則附錄C1所載《企業管治守則》(「企業管治守則」)第2部分所載守則條文原則。於截至2024年6月30日止六個月期間,本公司已遵守企業管治守則所載之所有守則條文。

董事會相信,為發展本集團及維護股東、 潛在投資者及業務夥伴的利益,維持良好 企業管治實為重要,並與董事會為股東締 造價值的目標一致。本公司致力提升適合 本集團運作及發展的企業管治常規,並不 時檢討該等常規,以確保本公司符合法定 及專業標準,並緊貼最新發展。

#### STRUCTURED CONTRACTS

Please refer to the section headed "Structured Contracts" in the prospectus of the Company dated 30 May 2019 (the "**Prospectus**") for details. For the six months ended 30 June 2024, the Board had reviewed the overall performance of the structured contracts and believes that the Group had complied with the structured contracts in all material respects.

On 14 May 2021, the State Council (the "State Council") promulgated the Implementation Rules for the Laws for Promoting Private Education of the People's Republic of China (the "Implementation Rules"). The Implementation Rules stipulate that: (1) private schools that provide compulsory education are not allowed to enter into transactions with their interested parties, and other private schools which conduct transactions with their interested parties shall set price reasonably and regulate decisionmaking mechanism by following the principle of publicity, fairness and justice and shall not harm the interests of the state, schools and teachers and students. Private schools shall set up an information disclosure mechanism for dealing with their interested parties. The relevant governmental authorities relating to education, human resources and social security and finance, shall strengthen the supervision of the agreements entered into between nonprofit private schools and their interested parties, and shall review the connected transactions annually; and (2) if the founder is a legal person, its controlling shareholder and the actual controller shall meet the requirements stipulated by laws and administrative regulations for the establishment of a private school, and any change of the controlling shareholder or the actual controller must be reported to the competent authorities for filing and publication. Any social organizations and individuals shall not control private schools which provide compulsory education or non-profit private schools which implement pre-school education through mergers and acquisitions or contractual agreements.

Contractual arrangements under the structured contracts may be regarded as connected transactions of our schools with interested parties and we may incur costs to establish disclosure mechanisms and undergo review and check by the relevant government authorities where it may find that one or more agreements underlying our contractual arrangements do not comply with applicable PRC laws and regulations and may subject us to severe penalties, resulting in material adverse impact on our business operations and financial condition.

#### 結構性合約

有關詳情,請參閱本公司日期為2019年5月 30日的招股章程(「招股章程」)中「結構性合約」一節。截至2024年6月30日止六個月,董事會已審閱結構性合約的整體表現,並相信本集團已於所有重大方面遵守結構性合約。

2021年5月14日,國務院(「國務院」)發佈 《中華人民共和國民辦教育促進法實施條 例》(「實施條例」),實施條例規定:(1)實施 義務教育的民辦學校不得與利益關聯方進 行交易。其他民辦學校與利益關聯方進行 交易的,應當遵循公開、公平、公允的原 則,合理定價、規範決策機制,不得損害 國家利益、學校利益和師生權益。民辦學 校應當建立利益關聯方交易的信息披露制 度。教育、人力資源社會保障以及財政等 有關政府部門應當加強對非營利性民辦學 校與利益關聯方簽訂協議的監管,並按年 度對關聯交易進行審查;及(2)舉辦者為法 人的,其控股股東和實際控制人應當符合 法律、行政法規規定的舉辦民辦學校的條 件,控股股東和實際控制人變更的,應當 報主管部門備案並公示。任何社會組織和 個人不得通過兼併收購、協議控制等方式 控制實施義務教育的民辦學校、實施學前 教育的非營利性民辦學校。

結構性合約項下的合約安排可能被視為我們的學校與利益相關方的關連交易,我們可能就建立披露機制及接受相關政府部門審查及審核產生巨額合規成本而相關政府部門可能認定合約安排的一項或多項相關協議不符合適用中國法律法規的規定,而可能令我們遭受嚴重處罰,令我們的業務運營及財務狀況受到重大不利影響。

#### Qualification Requirement

Pursuant to the Regulation on Sino-Foreign Cooperation in Operating Schools of the People's Republic of China (《中華人民 共和國中外合作辦學條例》), the Implementing Measures on the Regulation on Sino-Foreign Cooperation in Operating Schools (《中外合作辦學條例實施辦法》) and the Management Measures on the Sino-Foreign Cooperative School Running regarding Vocational Skills Training (《中外合作職業技能培訓辦學管理辦法》), the foreign investor in Sino-foreign joint venture schools offering training on vocational skills must be a foreign educational institution with relevant qualification and that provides high quality education (the "Qualification Requirement").

None of the implementation regulations related to the Qualification Requirement was updated for the six months ended 30 June 2024. For details of the efforts and actions made by the Group in accordance with the Qualification Requirement, please refer to the section headed "Structured Contracts" in the Prospectus.

#### Foreign Investment Law ("FIL")

On 15 March 2019, the National People's Congress approved the FIL which has come into effect on 1 January 2020. The FIL has replaced the foreign investment legal foundation in the PRC consisting of three laws: the Sino-Foreign Equity Joint Venture Enterprise Law, the Sino-Foreign Cooperative Joint Venture Enterprise Law and the Wholly Foreign-Invested Enterprise Law. For details of the FIL, please refer to the section headed "Regulations" in the Prospectus. For details about the impact and potential consequences of the FIL, please also refer to the section headed "Structural Contracts" in the Prospectus.

#### 資質要求

根據《中華人民共和國中外合作辦學條例》、《中外合作辦學條例實施辦法》及《中外合作職業技能培訓辦學管理辦法》,提供職業技能培訓的中外合資學校的外國投資者必須是有相關資質及提供高質量教育的外國教育機構(「資質要求」)。

截至2024年6月30日止六個月,資質要求相關實施條例並無更新。有關本集團根據資質要求作出的努力及行動,請參閱招股章程中「結構性合約」一節。

## 《外商投資法》(「外商投資法」)

於2019年3月15日,全國人民代表大會通過了《外商投資法》,並已自2020年1月1日起施行。《外商投資法》取代中國目前由三項法例構成的外商投資法律基礎:《中外合資經營企業法》、《中外合作經營企業法》及《外資企業法》。有關《外商投資法》的詳情,請參閱招股章程中「法規」一節。有關《外商投資法》的影響及潛在後果,亦請參閱招股章程「結構性合約」一節。

### **INDUSTRY POLICY DIRECTION**

In October 2021, the Central Committee of the Communist Party of China and the State Council of the PRC issued the "Opinions on Promoting the High-Quality Development of Modern Vocational Education" (《關於推動現代職業教育高質量發展的 意見》) (the "Opinions"). The Opinions confirm that vocational education is an important part of the national education system and human resource development of the PRC and it shoulders the important responsibility of cultivating diverse talents, passing on technical skills, and promoting employment and entrepreneurship. Pursuant to the Opinions, efforts should be made to speed up the development of the modern vocational education system and cultivate more high-quality technical professionals and consummate craftsmen in the PRC. The Opinions also set a goal that a modern vocational-education system should be established in the PRC by 2025 and the vocational education of the PRC should be ranked among the best globally by 2035. The Opinions specifically include but not limited to the following measures:

- Strengthening the characteristics of vocational education types, including consolidating the positioning of vocational education types, promoting the vertical integration of different levels of vocational education, and promoting the horizontal integration of different types of education.
- Improving on the school-running system of industry-education integration, including optimizing the supply structure of vocational education, improving the diversified school-running pattern, and cooperating to promote the deep integration of industry and education.
- Innovating the school-enterprise cooperation mechanism, including enriching the form of vocational schools, expanding the content of school-enterprise cooperation, and optimizing the policy environment for school-enterprise cooperation.

#### 行業政策導向

於2021年10月,中共中央委員會、國務院 印發了《關於推動現代職業教育高質量發展 的意見》(「該意見」)。該意見確認職業教育 是國民教育體系和中國人力資源開發的重 要組成部分,肩負著培養多樣化人才、傳 承技術技能、促進就業創業的重要職責。 根據該意見中國要加快構建現代職業教育 體系,培養更多高素質技術技能人才、能 工巧匠、大國工匠。該意見並提出了中國 到2025年,現代職業教育體系基本建成。 到2035年,中國職業教育整體水平進入世 界前列的目標。該意見部分具體措施包括 但不限於:

- 強化職業教育類型特色,包括鞏固職 業教育類型定位、推動不同層次職業 教育縱向貫通及促進不同類型教育橫 向融通。
- 完善產教融合辦學體制,包括優化職 業教育供給結構、健全多元辦學格局 及協同推進產教深度融合。
- 創新校企合作辦學機制,包括豐富職 業學校辦學形態、拓展校企合作形式 內容及優化校介合作政策環境。

- Deepening education and teaching reform, including strengthening the development of dual-qualified teachers, innovating teaching models and methods, improving teaching content and teaching materials, and improving the quality assurance system.
- Building a vocational education brand with Chinese characteristics, including improving the level of sino-foreign cooperation in running schools, expanding sino-foreign cooperation and exchange platforms; and promoting careers to go global.

In May 2022, the newly revised "Vocational Education Law of the People's Republic of China" was officially implemented, clarifying that vocational education and general education were equally important, which significantly improved the recognition of vocational education.

In October 2022, the General Office of the Central Committee of the Communist Party of China and the General Office of the State Council issued the "Opinions on Strengthening the Construction of Highly Skilled Talent Teams in the New Era".

In December 2022, the General Office of the CPC Central Committee and the General Office of the Sate Council issued the Opinions on Deepening the Reform of Modern Vocational Education System Construction (《關於深化現代職業教育體系建設改革的意見》), which proposed to placing the promotion of the high-quality development of modern vocational education in a more prominent position, formulated specific measures to support vocational education in terms of finance, fiscal, land, credit, employment and income distribution incentives, and explored new mechanisms for local governments and social forces to support the development of vocational education, and attract investment from social capital and industrial funds in the meantime.

- 一 深化教育教學改革,包括強化雙師型 教師隊伍建設、創新教學模式與方 法、改進教學內容與教材及完善質量 保證體系。
- 打造中國特色職業教育品牌,包括提 升中外合作辦學水平、拓展中外合作 交流平台;以及推動職業走出去。

2022年5月,新修訂的《中華人民共和國職業教育法》正式施行,明確了職業教育與普通教育同等重要,顯著提升職業教育的認可度。

2022年10月,中共中央辦公廳、國務院辦公廳印發《關於加強新時代高技能人才隊伍建設的意見》。

2022年12月,中共中央辦公廳、國務院辦公廳印發《關於深化現代職業教育體系建設改革的意見》,提出將「推動現代職業教育高質量發展擺在更加突出的位置」,並制定支持職業教育的金融、財政、土地、信用、就業和收入分配等激勵政策的具體舉措,同時,探索地方政府和社會力量支持職業教育發展投入新機制,吸引社會資本、產業資金投入。

The Group actively responded to the call of relevant important documents, insisted on teaching reform to deepen characteristic vocational education, and continued to help build a team of highly skilled talents in the new era. We closely combined industry and teaching to make them support and promote each other, and through school-enterprise cooperation with well-known enterprises, we rationally used the resources of both parties to achieve the goal of school-enterprise win-win and play their respective leading roles. The Group believes that the vocational education business of the Group satisfies the requirement to develop the modern vocational education system of the above policies. Therefore, it will benefit the development of the Group in the future.

本集團積極響應有關重要文件的號召,堅 持教學改革以深化特色職業教育,並持續 助力新時代高技能人才隊伍建設。我們將 產業與教學密切結合,相互支持與促進, 並 通過與知名企業開展校企合作,合理運 用雙方的資源以實現校企共贏的目標,發 揮自身的帶頭作用。本集團相信本集團的 職業教育業務涵蓋上述政策所要求建設的 現代職業教育體系,並將有利於本集團的 未來發展。

# **CHANGES OF DIRECTORS' INFORMATION UNDER RULE** 13.51B(1) OF THE LISTING RULES

Pursuant to Rule 13.51B(1) of the Listing Rules, the change of Directors' information of the Company since the date of the 2023 Annual Report is as follows:

With effect from 9 May 2024, Mr. Xiao Guoging ceased to be a director of Anhui Xin'an Financial Group Co., Ltd. (安徽新安金融 集團股份有限公司), a company whose shares were listed on the National Equities Exchange and Quotations (stock code: 834397) and were subsequently delisted on 17 October 2023.

Save for the information disclosed above, the Company is not aware of other changes in the Directors' information which are required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules.

## DIRECTORS' RIGHTS TO ACQUIRE SHARES OR **DEBENTURES**

Save as disclosed above, at no time during the six months ended 30 June 2024 were rights to acquire benefits by means of the acquisition of shares or debentures of the Company or any other body corporate granted to any Director or their respective spouses or children under 18 years of age, or were any such rights exercised by them; or were the Company or any of its holding companies, fellow subsidiaries and subsidiaries a party to any arrangement to enable the Company's Directors, their respective spouses or children under 18 years of age to acquire such rights in any other body corporate.

## 根據上市規則第13.51B(1)條所作出之董 事資料變更

根據上市規則第13.51B(1)條, 自2023年 年度報告日期起本公司董事資料變更如 下:

自2024年5月9日起,肖國慶先生不再擔任 安徽新安金融集團股份有限公司的董事, 該公司股份於全國中小企業股份轉讓系統 **上市(股份代號:834397),並隨後於2023** 年10月17日除牌。

除上文所披露的資料外,本公司概無知悉 董事資料的其他變更須根據上市規則第 13.51B(1)條作出披露。

#### 董事認購股份或債權證的權利

除上文所披露外,於截至2024年6月30日 止六個月內任何時間, 概無任何董事或彼 等各自的配偶或未滿十八歲的子女獲授可 透過購買本公司或任何其他法人團體股份 或債權證而獲益的權利,或行使任何該等 權利;而本公司或其任何控股公司、同系 附屬公司及附屬公司概無訂立任何安排, 致使本公司董事、彼等各自的配偶或未滿 十八歲的子女可自任何其他法人團體購入 該等權利。

# DIRECTORS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS OF SIGNIFICANCE

Save as disclosed in Note 22 to the condensed consolidated financial statements, none of the Directors nor any entity connected with the Directors had a material interest, either directly or indirectly, in any transactions, arrangements or contracts of significance to which the Company, its holding company, or any of its subsidiaries or fellow subsidiaries was a party subsisting during or at the end of the period ended 30 June 2024.

# COMPLIANCE WITH THE MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code as set out in Appendix C3 to the Listing Rules as its own code for dealing in securities of the Company by the Directors. The Company has made specific enquiry of all Directors and all Directors have confirmed that they have complied with the required standard as set out in the Model Code during the six months ended 30 June 2024.

#### **CONFLICT OF INTERESTS**

For the six months ended 30 June 2024, none of the Directors, the substantial Shareholders or the management Shareholders of the Company or any of their respective associates has engaged in any business that competes or may compete, either directly or indirectly, with the business of the Group or has any other conflict of interests with the Group.

# CONTROLLING SHAREHOLDERS' INTERESTS IN CONTRACTS OF SIGNIFICANCE

Save as disclosed above and the transactions as disclosed in Note 22 to the condensed consolidated financial statements, no controlling Shareholder or any of its subsidiaries have any contract of significance with the Company or any of its subsidiaries during the six months ended 30 June 2024.

# PURCHASE, SALES OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

Neither the Company, nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities (including the treasury shares (as defined under the Listing Rules), if any) during the six months ended 30 June 2024. As at 30 June 2024, the Company did not hold any treasury shares (as defined under the Listing Rules).

#### 董事於重大交易、安排或合約的權益

除於簡明綜合財務報表附註22所披露外,截至2024年6月30日止期間內或期末,概無董事或與董事有關連的實體直接或間接於本公司、其控股公司或其任何附屬公司或同系附屬公司所訂立的任何重大交易、安排或合約中擁有重大權益。

#### 遵守董事進行證券交易的標準守則

本公司已採納上市規則附錄C3所載的標準守則作為其本身有關董事買賣本公司證券之守則。本公司已向全體董事作出特定查詢,而全體董事已確認彼等於截至2024年6月30日止六個月期間一直遵守標準守則所載之規定標準。

#### 利益衝突

截至2024年6月30日止六個月,本公司董事、主要股東或管理層股東或彼等各自任何聯繫人概無從事任何直接或間接與本集團業務構成或可能構成競爭的任何業務,亦無與本集團存在任何其他利益衝突。

## 控股股東於重大合約的權益

除上文所披露及於簡明綜合財務報表附註 22所披露的交易外,控股股東或其任何附屬公司於截至2024年6月30日止六個月內並 無與本公司或其任何附屬公司訂立任何重 大合約。

#### 購買、出售或贖回本公司上市證券

截至2024年6月30日止六個月,本公司或 其任何附屬公司概無購買、出售或贖回本 公司任何上市證券(包括庫存股份(定義見 上市規則)(如有))。於2024年6月30日,本 公司並無持有任何庫存股份(定義見上市規 則)。

## AUDIT COMMITTEE AND REVIEW OF CONDENSED **CONSOLIDATED FINANCIAL STATEMENTS**

The audit committee of the Company (the "Audit Committee") consists of three independent non-executive Directors, namely Mr. Hung Ka Hai, Clement, Dr. Zhu Guobin and Dr. Zang Yunzhi. The main duties of the Audit Committee are to assist the Board in providing an independent review of the completeness, accuracy and fairness of the unaudited condensed consolidated financial statements of the Group for the six months ended 30 June 2024, as well as the efficiency and effectiveness of the Group's operations and internal controls. The Audit Committee has reviewed the unaudited condensed consolidated financial statements of the Group for the six months ended 30 June 2024, including the accounting principles and practices adopted by the Group. The Audit Committee is in the opinion that the unaudited condensed consolidated financial statements have been prepared in accordance with the applicable accounting standards, the Listing Rules and statutory requirements and that adequate disclosures have been made in the interim report.

Deloitte Touche Tohmatsu, the Company's auditor, had carried out review of the unaudited interim results of the Group for the six months ended 30 June 2024 in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants.

#### **APPRECIATION**

The Board would like to take this opportunity to extend its deepest gratitude to its staff for their hard work and dedication to the Group, and to its Shareholders for their continuous trust and support in the Company.

By order of the Board

**China East Education Holdings Limited** 

### Wu Wei

Chairman

Hong Kong, 21 August 2024

#### 審核委員會及審閱簡明綜合財務報表

本公司審核委員會(「審核委員會」)由三名 獨立非執行董事組成,即洪嘉禧先生、朱 國斌博士及臧蘊智博士。審核委員會的主 要職責為協助董事會就本集團截至2024年 6月30日止六個月的未經審核簡明綜合財務 報表的完整性、準確性及公平性,以及本 集團營運及內部控制的效率及有效性作出 獨立檢討。審核委員會已審閱本集團截至 2024年6月30日止六個月的未經審核簡明綜 合財務報表,包括本集團採納的會計原則 及慣例。審核委員會認為,有關未經審核 簡明綜合財務報表乃按適用會計準則、上 市規則及法定規定編製,並已於中期報告 內作出充足披露。

本公司核數師德勤•關黃陳方會計師行已根 據香港會計師公會頒佈的香港審閱工作準 則第2410號「由實體的獨立核數師審閱中期 財務資料」審閱本集團截至2024年6月30日 止六個月的未經審核中期業績。

#### 感謝

董事會藉此機會衷心感謝本集團全體僱員 的辛勤工作及對本集團的奉獻,並感謝本 集團股東對本公司的持續信任及支持。

承董事會命

中國東方教育控股有限公司

#### 吳偉

主席

香港,2024年8月21日

# Report on Review of Condensed Consolidated Financial Statements 簡明綜合財務報表審閱報告

## To the Board of Directors of China East Education Holdings Limited

(incorporated in the Cayman Islands with limited liability)

#### INTRODUCTION

We have reviewed the condensed consolidated financial statements of China East Education Holdings Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 57 to 96, which comprise the condensed consolidated statement of financial position as at 30 June 2024 and the related condensed consolidated statement of profit or loss and other comprehensive income, condensed consolidated statement of changes in equity and condensed consolidated statement of cash flows for the six-month period then ended, and notes to the condensed consolidated financial statements. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 "Interim Financial Reporting" ("HKAS 34") issued by the Hong Kong Institute of Certified Public Accountants. The directors of the Company are responsible for the preparation and presentation of these condensed consolidated financial statements in accordance with HKAS 34. Our responsibility is to express a conclusion on these condensed consolidated financial statements based on our review, and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

#### 致中國東方教育控股有限公司

(於開曼群島註冊成立之有限公司)

#### 引言

吾等已審閱列載於第57至96頁中國東方教 育控股有限公司(「貴公司」)及其附屬公司 (統稱「貴集團」)之簡明綜合財務報表,包 括於2024年6月30日之簡明綜合財務狀況 表與截至該日止六個月期間之相關簡明綜 合損益及其他全面收益表、簡明綜合權益 變動表和簡明綜合現金流動表以及簡明綜 合財務報表附註。香港聯合交易所有限公 司證券 上市規則規定,就中期財務資料編 製之報告必須符合當中有關條文及香港會 計師公會頒佈之香港會計準則第34號「中期 財務報告」(「香港會計準則第34號」)。 貴 公司之董事須負責根據香港會計準則第34 號編製及呈列該等簡明綜合財務報表。吾 等之責任為根據審閱對該等簡明綜合財務 報表作出結論,並按照協定之委聘條款僅 向 閣下(作為整體)報告結論,除此之外 別無其他目的。吾等不會就本報告之內容 向任何其他人士負上或承擔任何責任。

# Report on Review of Condensed Consolidated Financial Statements (continued) 簡明綜合財務報表審閱報告(續)

#### **SCOPE OF REVIEW**

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" ("HKSRE 2410") issued by the Hong Kong Institute of Certified Public Accountants. A review of these condensed consolidated financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

# 審閲範圍

吾等已根據香港會計師公會頒佈之香港審 閱工作準則第2410號「由實體的獨立核數師 審閱對中期財務資料」(「香港審閱工作準則第 2410號」)進行審閱。審閱該等簡明綜合財 務報表包括主要向負責財務和會計事務之 人員作出查詢,並應用分析和其他審閱程 序。審閱範圍遠小於根據香港審計準則進 行審核之範圍,故不能讓吾等保證吾等將 知悉在審核中可能發現之所有重大事項。 因此,吾等不會發表審核意見。

#### CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the condensed consolidated financial statements are not prepared, in all material respects, in accordance with HKAS 34.

#### 結論

按照吾等之審閱,吾等並無發現任何事 項,令吾等相信簡明綜合財務報表在各重 大方面未有根據香港會計準則第34號編 製。

#### **Deloitte Touche Tohmatsu**

Certified Public Accountants Hong Kong 21 August 2024

#### 德勤•關黃陳方會計師行

執業會計師 香港 2024年8月21日

# Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income 簡明綜合損益及其他全面收益表

For the six months ended 30 June 2024 截至2024年6月30日止六個月

## Six months ended 30 June 截至6月30日止六個月

			<b>截至6月30</b>	日止六個月
			2024	2023
			2024年	2023年
		NOTES	RMB'000	RMB'000
		附註	人民幣千元	人民幣千元
			(unaudited)	(unaudited)
			(未經審核)	(未經審核)
Revenue	收入	4	1,983,324	1,953,023
Cost of revenue	收入成本		(932,200)	(955,629)
Gross profit	毛利		1,051,124	997,394
Other income and expenses	其他收入及開支	5	57,501	68,485
Other gains and losses	其他收益及虧損	6	24,472	57,469
Selling expenses	銷售開支		(464,212)	(513,019)
Administrative expenses	行政開支		(255,812)	(255,894)
Research and development expenses	研發開支		(5,425)	(7,902)
Finance costs	財務成本	7	(61,578)	(71,570)
Profit before tax	税前溢利		346,070	274,963
Income tax expense	所得税開支	8	(74,557)	(71,128)
Profit and total comprehensive	期內溢利及全面收益總額			
income for the period		9	271,513	203,835
Earnings per share	每股盈利	11		
- Basic (RMB cents)	-基本(人民幣分)		12.46	9.36
- Diluted (RMB cents)	-稀釋(人民幣分)		12.45	9.19

# Condensed Consolidated Statement of Financial Position 簡明綜合財務狀況表

As at 30 June 2024 於2024年6月30日

		NOTES 附註	30 June 2024 2024年 6月30日 <i>RMB'000</i> 人 <i>民幣千元</i> (unaudited) (未經審核)	31 December 2023 2023年 12月31日 <i>RMB'000</i> 人 <i>民幣千元</i> (audited) (經審核)
Non-current assets	非流動資產			
Property and equipment	物業及設備	12	3,163,417	3,080,278
Right-of-use assets	使用權資產	12	2,225,739	2,225,672
Deferred tax assets	遞延税項資產	13	20,755	20,246
Other financial assets	其他金融資產	15		
- measured at amortised cost	-按攤銷成本計量		50,000	_
Deposits paid for acquisition of	收購租賃土地之已付按金			
leasehold lands			51,610	34,206
Deposits for rental	租金按金		18,757	19,425
Deposits for utilities and others	水電費及其他按金		3,392	3,392
			5,533,670	5,383,219
Current assets	流動資產			
Inventories	存貨		68,415	67,893
Trade and other receivables	貿易及其他應收款項	14	385,167	323,558
Other financial assets	其他金融資產	15		
- measured at fair value through	一以公允價值計量並計入			
profit or loss ("FVTPL")	損益(「以公允價值計量			
	並計入損益」)		625,094	364,196
- measured at amortised cost	-按攤銷成本計量		_	80,000
Tax recoverable	可收回税款		1,647	5,513
Time deposits	定期存款		1,301,481	1,551,441
Cash and cash equivalents	現金及現金等價物		1,343,895	1,515,313
			3,725,699	3,907,914
Current liabilities	流動負債			
Trade and other payables	貿易及其他應付款項	16	611,739	681,433
Tax liabilities	税項負債		77,275	62,634
Lease liabilities	租賃負債		344,227	265,397
Contract liabilities	合約負債	17	1,464,236	1,323,910
			2,497,477	2,333,374
Net current assets	流動資產淨值		1,228,222	1,574,540
Total assets less current liabilities	資產總值減流動負債		6,761,892	6,957,759

# Condensed Consolidated Statement of Financial Position (continued) 簡明綜合財務狀況表(續)

As at 30 June 2024 於2024年6月30日

			30 June	31 December
			2024	2023
			2024年	2023年
			6月30日	12月31日
		NOTES	RMB'000	RMB'000
		附註	人民幣千元	人民幣千元
			(unaudited)	(audited)
			(未經審核)	(經審核)
Non-current liabilities	非流動負債			
Lease liabilities	租賃負債		1,206,180	1,307,764
Contract liabilities	合約負債	17	37,953	17,981
Government grants	政府補助		2,823	3,924
Deferred tax liabilities	遞延税項負債	13	19,390	20,527
			1,266,346	1,350,196
Net assets	資產淨值		5,495,546	5,607,563
Capital and reserves	資本及儲備			
Share capital	股本	18	192	192
Reserves	儲備		5,495,354	5,607,371
Total equity	權益總額		5,495,546	5,607,563

# Condensed Consolidated Statement of Changes in Equity 簡明綜合權益變動表

For the six months ended 30 June 2024 截至2024年6月30日止六個月

Attributable to owners of the Company				
本公司擁有人應佔				
	Share	Statutory		
Canital	ontions	cumluc		

					<b>中</b> 山 川 州	ž IH		
					Share	Statutory		
		Share	Share	Capital	options	surplus	Retained	
		capital	premium	reserve	reserve	reserve	profits	Total
						法定盈餘		
		股本	股份溢價	資本儲備	購股權儲備	儲備	留存利潤	合計
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
						(note a)		
						(附註a)		
As at 1 January 2023 (audited)	於2023年1月1日(經審核)	192	2,823,093	156,947	237,650	272,385	2,208,811	5,699,078
Adjustments	調整	-	-	-	-	-	(7,020)	(7,020)
As at 1 January 2023 (restated)	於2023年1月1日(經審核)	192	2,823,093	156,947	237,650	272,385	2,201,791	5,692,058
Profit and total comprehensive	期內溢利及全面收益總額							
income for the period		-	-	-	-	-	203,835	203,835
Recognition of equity-settled	確認以權益結算的股份支付							
share-based payments (note 19)	(附註19)	_	_	_	16,496	_	_	16,496
Issue of new shares upon exercise	於行使購股權時發行新股份				. 0, . 00			10,100
of share options (note 18(ii))	(附註18(ii))	_	11,385	_	(6,835)	_	_	4,550
Dividend recognised as distribution	確認為分派的股息		,		( , ,			,
(note 10)	(附註10)	-	(394,892)	-	-	-	-	(394,892)
Transfer	轉撥	-	-	-	-	(14,293)	14,293	-
As at 30 June 2023 (unaudited)	於2023年6月30日(未經審核)	192	2,439,586	156,947	247,311	258,092	2,419,919	5,522,047
As at 1 January 2024 (audited)	於2024年1月1日(經審核)	192	2,440,168	156,947	260,769	252,578	2,496,909	5,607,563
Profit and total comprehensive	期內溢利及全面收益總額							
income for the period		-	-	-	-	-	271,513	271,513
Recognition of equity-settled	確認以權益結算的股份支付							
share-based payments (note 19)	(附註19)	_	-	_	12,550	_	_	12,550
Dividend recognised as distribution	確認為分派的股息				,			,
(note 10)	(附註10)	_	(396,080)	_	_	_	_	(396,080)
Transfer	轉撥	-	-	-	-	(12,505)	12,505	-
As at 30 June 2024 (unaudited)	於2024年6月30日(未經審核)	192	2,044,088	156,947	273,319	240,073	2,780,927	5,495,546

# Condensed Consolidated Statement of Changes in Equity (continued) 簡明綜合權益變動表(續)

For the six months ended 30 June 2024 截至2024年6月30日止六個月

Note:

- (a) Pursuant to the relevant laws in the People's Republic of China (the "PRC"), the Company's subsidiaries in the PRC shall make appropriations from after-tax profit to non-distributable reserve funds as determined by the management of the relevant PRC subsidiaries. These reserves include: (i) general reserve of the limited liabilities companies and (ii) the development fund of schools.
  - For PRC subsidiaries with limited liability, they are required to make annual appropriations to general reserve of 10% of aftertax profits as determined under the PRC laws and regulations at each year-end until the balance reaches 50% of the relevant PRC entity's registered capital.
  - ii. According to the Implementation Rules of the Law for Promoting Private Education of the PRC (《中華人民共和國民辦教育促進法實施條例》), it is required for for-profit private school to appropriate to development fund of not less than 10% of the net income of the relevant school as determined in accordance with generally accepted accounting principles in the PRC. The development fund shall be used for construction or maintenance of the school or procurement or upgrading of educational equipment. When the development fund is used, the reserve will be transferred back to retained profits directly.

#### 附註:

- (a) 按照中華人民共和國(「中國」)相關法律,本公司在中國的附屬公司須從稅後溢利撥款至相關中國附屬公司管理層釐定的不可分派儲備金。該等儲備包括:(i)有限責任公司的一般儲備;及(i)學校發展基金。
  - i. 對於有限責任形式的中國附屬公司,該等公司須按照中國法律法規以各年末釐定的稅後溢利的10%向一般儲備作出年度撥款,直至結餘達到相關中國實體註冊資本的50%。
  - ii. 根據《中華人民共和國民辦教育促進法實施條例》,盈利的民辦學校須以不低於相關學校按中國公認會計原則釐定的經審核年度淨收入的10%向發展基金作出撥款。發展基金須用於學校的建設或維護,或教學設備的採購或升級。當發展基金被使用時,儲備將直接撥回至留存溢利。

# Condensed Consolidated Statement of Cash Flows 簡明綜合現金流量表

For the six months ended 30 June 2024 截至2024年6月30日止六個月

Six months ended 30 June
截至6月30日止六個月

		2024 2024年 <i>RMB'000</i> 人 <i>民幣千元</i> (unaudited) (未經審核)	2023 2023年 <i>RMB'000</i> 人 <i>民幣千元</i> (unaudited) (未經審核)
NET CASH FROM OPERATING ACTIVITIES	經營活動所得現金淨額	639,213	487,865
INVESTING ACTIVITIES Interest received from time deposits and bank balances	<b>投資活動</b> 收取定期存款及 銀行結餘利息	66,044	56,214
Interest received from entrusted loans Proceeds on disposals of property and	收取委托貸款利息收入 出售物業及設備的	1,157	2,671
equipment Purchases of property and equipment Purchases for leasehold lands Payments for right-of-use assets	所得款項 購買物業及設備 購買租賃土地 使用權資產付款	5,360 (281,681) (91,692)	1,714 (422,787) -
Payments for rental deposits  Withdrawal of rental deposits	支付租賃按金	(1,275)	(2,200) (1,629)
Purchases of other financial assets Redemptions of other financial assets Placement of time deposits Withdrawal of time deposits	購買其他金融資產 贖回其他金融資產 存入定期存款 提取定期存款	1,637 (331,000) 120,250 (1,341,582) 1,598,195	3,225 (185,000) 329,823 (1,649,867) 1,715,329
Deposit paid for acquisition of a leasehold land Withdrawal of deposit paid for a leasehold land Asset-related government grants	就收購租賃土地支付的 按金 提取租賃土地已付按金 資產相關政府補助	(51,610) 22,000 39,169	- 6,973 368
Net cash used in investing activities	投資活動所用現金淨額	(245,028)	(145,166)
FINANCING ACTIVITIES  Proceeds from exercise of share options Dividends paid Repayments of leases liabilities Interests paid	融資活動 行使購股權所得款項 已付股息 償還租賃負債 已付利息	- (396,080) (108,398) (61,578)	4,550 (394,892) (133,328) (71,570)
Net cash used in financing activities	融資活動所用現金淨額	(566,056)	(595,240)
Net decrease in cash and cash equivalents  Cash and cash equivalents at the beginning	現金及現金等價物減少淨額 期初現金及現金等價物	(171,871)	(252,541)
of the period  Effect of foreign exchange rate changes	外匯變動的影響	1,515,313	1,435,498 2,913
Total cash and cash equivalents at the end of the period, represented by bank balances and cash	期末現金及現金等價物總額 (即銀行結餘及現金)	1,343,895	1,185,870

# Notes to the Condensed Consolidated Financial Statements 簡明綜合財務報表附註

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 1. GENERAL

China East Education Holdings Limited (the "Company") was incorporated in the Cayman Islands and registered as an exempted company with limited liability under the Companies Act (Chapter 22) of the Cayman Islands on 4 October 2018. Its shares have been listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") since 12 June 2019 (the "Listing"). Its ultimate controlling parties are Mr. Wu Junbao, Mr. Wu Wei and Mr. Xiao Guoqing, collectively referred as the "Controlling Equity Holders". The registered office of the Company is located at Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands and the principal place of business in PRC is No. 1009 Xuelin Road, Vocational Education Town, Yaohai District, Hefei City, Anhui Province, the PRC.

The Company is an investment holding company. The principal activities of its subsidiaries are mainly engaged in the operation of vocational education institutions. The Company and its subsidiaries are collectively referred as the "**Group**".

The condensed consolidated financial statements are presented in Renminbi ("RMB"), which is the functional currency of the Company and its subsidiaries.

#### 2. BASIS OF PREPARATION

The condensed consolidated financial statements have been prepared in accordance with Hong Kong Accounting Standard 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("**HKICPA**") as well as with the applicable disclosure requirements of the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited.

### 1. 一般資料

中國東方教育控股有限公司(「本公司」)於2018年10月4日根據開曼群島《公司法》(第22章)在開曼群島註冊成立為獲豁免有限責任公司。其股份自2019年6月12日起已於香港聯合交易所有限公司(「聯交所」)主板上市(「上市」)。其最終控制方為吳俊保先生、吳偉先生及肖國慶先生(統稱為「控制權益持有人」)。本公司的註冊辦事處位於Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands及中國主要營業地址位於中國安徽省合肥市瑤海區職教城學林路1009號。

本公司是一家投資控股公司。本公司 附屬公司的主要業務為主要從事經營 職業教育機構。本公司及其附屬公司 統稱為「本集團」。

簡明綜合財務報表以人民幣(「**人民幣**」)呈列,而人民幣為本公司及其附屬公司的功能貨幣。

## 2. 編製基準

簡明綜合財務報表乃根據香港會計師公會(「香港會計師公會」)頒佈的香港會計準則第34號「中期財務報告」以及香港聯合交易所有限公司證券上市規則的適用披露規定而編製。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

## **BASIS OF PREPARATION** (continued)

Under the relevant PRC laws and regulations requirement, the Company is restricted to independently or jointly operate most of vocational and training business. In preparation for the Listing, the Group has entered into a series of contractual arrangements with the Controlling Equity Holders to maintain and exercise the control over the operation of Anhui Xinhua Education Group Co., Ltd. (安徽新華教育集團有限公司) ("Anhui Xinhua Education"), and to obtain all of its entire economic benefits (the "Contractual Arrangements"). The Contractual Arrangements were entered into by a whollyowned subsidiary of the Company, Hefei Xinhua Chuangzhi Education Management Co., Ltd. (合肥新華創智教育管理有 限公司) ("Xinhua Chuangzhi") with Anhui Xinhua Education, Nanjing Culinary Technical School (南京烹飪技工學校) ("Nanjing Culinary"), the Controlling Equity Holders and Mr. Ge Xiaoliang, which, effective from 30 November 2018, enable Xinhua Chuangzhi and the Group to:

- exercise effective financial and operational control over Anhui Xinhua Education and Nanjing Culinary;
- exercise equity holders' voting rights of Anhui Xinhua Education and Nanjing Culinary:
- receive substantially all economic returns generated by Anhui Xinhua Education and Nanjing Culinary in consideration for the business support, technical and consulting services provided by the Group;
- obtain an irrevocable and exclusive right to purchase the entire equity interest in Anhui Xinhua Education and Nanjing Culinary from the Controlling Equity Holders and Mr. Ge Xiaoliang at nil consideration or a minimum purchase price permitted under PRC laws and regulations. The Group may exercise such options at any time until it has acquired all equity interests and/ or all assets of Anhui Xinhua Education and Nanjing Culinary. In addition, Anhui Xinhua Education and Nanjing Culinary are not allowed to sell, transfer, or dispose any assets, or make any distributions to its equity holders without prior consent of the Group; and
- obtain a pledge over the entire equity interest of Anhui Xinhua Education and Nanjing Culinary from the Controlling Equity Holders and Mr. Ge Xiaoliang as collateral security for all of the amounts Anhui Xinhua Education and Nanjing Culinary due to the Group and to secure performance of the Controlling Equity Holders' and Mr. Ge Xiaoliang's obligations under the Contractual Arrangements.

#### 編製基準(續)

根據中國有關法律法規規定,本公司 僅限於獨立或聯合運營大多數職業及 培訓業務。為籌備上市,本集團已與 控股權益持有人訂立一系列合約安 排,以維持及行使對安徽新華教育有 限公司(「安徽新華教育」)的經營控制 權,並獲得其全部經濟利益(「合約安 排1)。合約安排由本公司的全資附屬 公司合肥新華創智教育管理有限公司 (「新華創智」)與安徽新華教育、南京 烹飪技工學校(「**南京烹飪**」)、控股權 益持有人及葛孝良先生共同訂立,自 2018年11月30日起生效,令新華創 智及本集團能夠:

- 對安徽新華教育及南京烹飪實 施有效的財務和運營控制;
- 行使安徽新華教育及南京烹飪 權益持有人的投票權;
- 根據本集團提供的業務支持、 技術和顧問服務,獲得安徽新 華教育及南京烹飪產生的絕大 部分經濟回報;
- 以零代價或中國法律法規批准 的最低購買價自控股權益持有 人及葛孝良先生取得購買安徽 新華教育及南京烹飪全部股本 權益的不可撤銷專有權。本集 團可隨時行使該等購股權,直 至收購全部股本權益及/或安 徽新華教育及南京烹飪的全部 資產。此外,未經本集團的事 先同意,安徽新華教育及南京 烹飪不可出售、轉讓或處置任 何資產,或向其權益持有人作 出任何分派;及
- 自控股權益持有人及葛孝良先 生取得對安徽新華教育及南京 烹飪全部股本權益的抵押,作 為安徽新華教育及南京烹飪應 付本集團所有款項的抵押擔 保, 並確保控股權益持有人及 葛孝良先生履行在合約安排下 的責任。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 3. PRINCIPAL ACCOUNTING POLICIES

The condensed consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments which are measured at fair values.

Other than additional/change in accounting policies resulting from application of amendments to Hong Kong Financial Reporting Standards ("HKFRSs") and application of certain accounting policies which became relevant to the Group, the accounting policies and methods of computation used in the condensed consolidated financial statements for the six months ended 30 June 2024 are the same as those presented in the Group's annual consolidated financial statements for the year ended 31 December 2023.

#### Application of amendments to HKFRSs

In the current interim period, the Group has applied the following amendments to HKFRSs issued by the HKICPA, for the first time, which are mandatorily effective for the Group's annual period beginning on 1 January 2024 for the preparation of the Group's condensed consolidated financial statements:

Amendments to HKFRS 16 Lease Liability in a Sales and Leaseback Amendments to HKAS 1 Classification of Liabilities as Current or Noncurrent and related amendments to Hong Kong Interpretation 5 (2020)Amendments to HKAS 1 Non-current Liabilities with Covenants Amendments to HKAS 7 and Supplier Finance HKFRS 7 Arrangements

The application of the amendments to HKFRSs in the current interim period has had no material impact on the Group's financial positions and performance for the current and prior periods and/or on the disclosures set out in these condensed consolidated financial statements.

#### 3. 主要會計政策

簡明綜合財務報表乃按歷史成本基準 編製,惟若干金融工具按公允價值計 量。

除應用香港財務報告準則(「**香港財務報告準則**」)之修訂本及應用與本集團有關的若干會計政策導致的其他額外會計政策/會計政策變動外,截至2024年6月30日止六個月簡明綜合財務報表使用的會計政策及計算方法與本集團截至2023年12月31日止年度之年度綜合財務報表所呈列者一致。

### 應用香港財務報告準則之修訂本

於本中期期間,本集團已首次應用以下香港會計師公會頒佈於本集團於2024年1月1日開始的年度期間強制生效的經修訂香港財務報告準則,以編製本集團簡明綜合財務報表:

香港財務報告準則第 售後租回的租

16號(修訂本) 賃負債 香港會計準則第1號 將負債分類為 (修訂本) 流動或非流 動以及香港 詮釋第5號 (2020年)之 有關修訂 香港會計準則第1號 附帶契諾的非 (修訂本) 流動負債 香港會計準則第7號 供應商融資安 及香港財務報告準 排 則第7號(修訂本)

於本中期期間應用香港財務報告準則 的修訂本對本集團當期及過往期間的 財務狀況及業績及/或該等簡明綜合 財務報表所載的披露並無重大影響。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### REVENUE AND SEGMENT INFORMATION

The Group is mainly engaged in the provision of vocational education services in the PRC.

Revenue represents service income from tuition fees and service fees less sales related tax and is recognised over time.

The Group's operating segments are based on information prepared and reported to the chief operating decision makers ("CODM"), the board of directors of the Company, for the purposes of resource allocation and performance assessment. In the current period, the Group reorganised its internal reporting structure which resulted in changes to the composition of its reportable segments. Specifically, Cuisine Academy was integrated into the operations of New East Culinary Education to form the Culinary Arts segment, Omick Education of Western Cuisine and Pastry is reclassified as the Western Cuisine and Pastry, Wisezone Data Technology Education was integrated into the operations of Xinhua Internet Technology Education to form the Information Technology and Internet Technology segment, Wontone Automotive Education is reclassified as the Auto Services segment and Fashion & Beauty segment was separated from other miscellaneous businesses to report as an independent segment. Prior period segment disclosures have been represented to conform with the current period's presentation.

The Group's reportable and operating segments for financial reporting purposes have been reorganised as follows:

- Culinary Arts: providing comprehensive culinary training programs to students who pursue a career in becoming professional chefs and also providing customized catering experience services to customers who are interested in cooking or who plan to establish their own businesses in the catering industry:
- Western Cuisine and Pastry (formerly named as Omick Education of Western Cuisine and Pastry): offering a variety of courses, including baking, desserts, western cuisines, bartending and barista training;

#### 收入及分部資料

本集團主要於中國從事提供職業教育 服務。

收入指學費及服務費扣除銷售相關稅 項後的服務收入,其隨時間確認。

本集團的經營分部以向主要經營決策 者(「主要經營決策者」)、本公司董事 會編製及呈報之資料為基礎,以作資 源分配及評估表現用途。於本期間, 本集團重組內部報告結構,導致報告 分部組成發牛變動。具體來說,美味 學院併入新東方烹飪教育以形成烹飪 技術分部,歐米奇西點西餐教育重新 分類為西點西餐,華信智原DT人才 培訓基地併入新華電腦教育以形成信 息技術及互聯網技術分部,萬通汽車 教育重新分類為汽車服務分部,而時 尚美業分部從其他雜項業務中分離出 來,並作為獨立分部進行報告。過往 期間分部披露已經重列,以符合本期 間的呈報。

為作財務報告目的,本集團可報告分 部及經營分部已重組如下:

- (a) 烹飪技術:為尋求成為專業廚 師的學生提供全面的烹飪培訓 課程,並為對烹飪感興趣或計 劃於餐飲行業建立自己的公司 的客戶提供私人訂製烹飪體驗 服務;
- (b) 西點西餐(前身為歐米奇西點西 餐教育):提供各種課程,包括 烘焙、甜點、西餐、調酒及咖 啡師培訓;

For the six months ended 30 June 2024 截至2024年6月30日止六個月

## 4. REVENUE AND SEGMENT INFORMATION (continued)

- (c) Auto Services (formerly named as Wontone Automotive Education): providing hands-on auto repair skill training as well as practical knowledge of automobile commerce;
- (d) Information Technology and Internet Technology: providing a wide range of information technologyrelated training to students and also providing shortterm information technology and internet technology programs to junior college and university students who have possessed the basic knowledge and seek to further develop relevant practical skills.
- (e) Fashion and Beauty: mainly focusing on cultivating high skills fashion and beauty professionals; and
- (f) Other miscellaneous businesses.

Segment results represent the profits earned by each segment and excluding certain other income and expenses, other gains and losses, corporate administrative expenses and income tax expense. No analysis of the Group's assets and liabilities is regularly provided to the management of the Group for review. Inter-segment sales are charged at cost plus approach.

## 4. 收入及分部資料(續)

- (c) 汽車服務(前稱為萬通汽車教育):提供汽車維修技能以及 汽車商務等其他汽車服務的實訓:
- (d) 信息技術及互聯網技術:為學生提供廣泛的信息技術相關培訓及為已掌握基礎知識並尋求進一步提升相關實踐技能的大專生及大學生提供信息技術及互聯網技術短期課程:
- (e) 時尚美業:主要專注於培養高 技能時尚美業人才;及
- (f) 其他雜項業務分部。

分部業績指各分部所得溢利(不包括若干其他收入及開支、其他收益及虧損、企業行政開支及所得税開支)。 並無定期向本集團管理層提供本集團的資產及負債分析,以供審閱。分部間銷售按成本加成法收費。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

## 4. REVENUE AND SEGMENT INFORMATION (continued)

The following is an analysis of the Group's revenue and results by reportable segments:

Six months ended 30 June 2024 (unaudited)

## 4. 收入及分部資料(續)

本集團按報告分部劃分的收入及業績 的分析如下:

截至2024年6月30日止六個月(未經審核)

		Culinary Arts 烹飪技術 <i>RMB'000</i> 人 <i>民幣千元</i> (unaudited) (未經審核)	Western Cuisine and Pastry 西點西餐 RMB'000 人民幣千元 (unaudited) (未經審核)	Information Technology and Internet Technology 信息技術及 互聯網技術 <i>RMB'000</i> 人 <i>民幣千元</i> (unaudited) (未經審核)	Auto Services 汽車服務 <i>RMB'000</i> 人 <i>民幣千元</i> (unaudited) (未經審核)	Fashion and Beauty 時尚美業 <i>RMB'000 人民幣千元</i> (unaudited) (未經審核)	Other miscellaneous businesses 其他 雜項業務 RMB'000 人民幣千元 (unaudited) (未經審核)	Elimination 對銷 <i>RMB'000</i> 人 <i>民幣千元</i> (unaudited) (未經審核)	Total 合計 <i>RMB'000</i> 人民幣千元 (unaudited) (未經審核)
Revenue External sales Inter-segment sales	<b>收入</b> 外部銷售 分部間銷售	919,295 4,018	159,280 -	378,229 -	449,163 -	40,481 -	36,876 61,512	- (65,530)	1,983,324 -
Segment revenue	分部收入	923,313	159,280	378,229	449,163	40,481	98,388	(65,530)	1,983,324
<b>Results</b> Segment results	<b>業績</b> 分部業績	208,545	(446)	69,415	75,231	(3,218)	(19,019)	-	330,508
Unallocated Other income and expenses Other gains and losses Corporate administrative expenses	未分配 其他收入及開支 其他收益及虧損 企業行政開支								45,741 17,765 (47,944)
Profit before tax Income tax expense	税前溢利 所得税開支								346,070 (74,557)
Profit for the period	期內溢利								271,513

For the six months ended 30 June 2024 截至2024年6月30日止六個月

## 4. REVENUE AND SEGMENT INFORMATION (continued)

## 4. 收入及分部資料(續)

Six months ended 30 June 2023 (unaudited)

截至2023年6月30日止六個月(未經審核)

		Culinary Arts 烹飪技術 <i>RMB'000</i> 人 <i>民幣干元</i> (unaudited) (未經審核)	Western Cuisine and Pastry 西點西餐 <i>RMB'000</i> 人 <i>民幣千元</i> (unaudited) (未經審核)	Information Technology and Internet Technology 信息技術及 互聯網技術 <i>RMB'000</i> 人 <i>民幣千元</i> (unaudited) (未經審核)	Auto Services 汽車服務 <i>RMB'000</i> 人 <i>民幣干元</i> (unaudited) (未經審核)	Fashion and Beauty 時尚美業 RMB'000 人民幣千元 (unaudited) (未經審核)	Other miscellaneous businesses 其他 雜項業務 <i>RMB'000</i> 人 <i>民幣千元</i> (unaudited) (未經審核)	Elimination 對銷 <i>RMB'000</i> 人 <i>民幣千元</i> (unaudited) (未經審核)	Total 合計 <i>RMB'000</i> 人 <i>民幣千元</i> (unaudited) (未經審核)
Revenue External sales Inter-segment sales	<b>收入</b> 外部銷售 分部間銷售	951,055 -	160,605	395,036 -	404,375 -	16,722	25,230 65,018	(65,018)	1,953,023
Segment revenue	分部收入	951,055	160,605	395,036	404,375	16,722	90,248	(65,018)	1,953,023
Results Segment results	<b>業績</b> 分部業績	177,766	(25,243)	50,283	47,057	(7,554)	(21,822)	-	220,487
Unallocated Other income and expenses Other gains and losses Corporate administrative expenses	未分配 其他收入及開支 其他收益及虧損 企業行政開支								51,299 55,718 (52,541)
Profit before tax Income tax expense	税前溢利 所得税開支							_	274,963 (71,128)
Profit for the period	期內溢利								203,835

#### Geographical information

The Group primarily operates in the PRC. Substantially all of the non-current assets of the Group are located in the PRC.

## Information about major customers

No single customer contributed over 10% of total revenue of the Group during the six months ended 30 June 2024 and 2023.

### 地域資料

本集團主要在中國開展業務。本集團幾乎全部的非流動資產均位於中國。

## 有關主要客戶的資料

於截至2024年及2023年6月30日止六個月期間,概無單一客戶貢獻本集團總收入10%以上。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

### **OTHER INCOME AND EXPENSES**

## 其他收入及開支

## Six months ended 30 June 截至6月30日止六個月

**2024** 2023

	2021	2020
	2024年	2023年
	RMB'000	RMB'000
	人民幣千元	人民幣千元
	(unaudited)	(unaudited)
	(未經審核)	(未經審核)
與資產相關的政府補助	1,704	708
無條件政府補助	10,056	16,478
利息收入自		
一定期存款及銀行結餘	43,937	48,029
一向一名關聯方提供的		
委託貸款	1,157	2,671
其他	647	599
	57 501	68,485
	07,001	
	無條件政府補助 利息收入自 一定期存款及銀行結餘 一向一名關聯方提供的 委託貸款	RMB'000         人民幣千元         (unaudited)         (未經審核)         與資產相關的政府補助         無條件政府補助         利息收入自         一定期存款及銀行結餘         一向一名關聯方提供的         委託貸款         1,157

## **OTHER GAINS AND LOSSES**

## 其他收益及虧損

# Six months ended 30 June 截至6月30日止六個月

		2024	2023
		2024年	2023年
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(unaudited)	(unaudited)
		(未經審核)	(未經審核)
Net gains from changes in fair value	以公允價值計量並計入損益的		
of other financial assets	其他金融資產公允價值變動的		
measured at FVTPL	收益淨額	20,148	11,281
Net (losses) gains on disposals of	出售物業及設備的(虧損)		
property and equipment	收益淨額	(8,125)	366
Gains from termination of lease	終止租賃協議的收益		
agreements		6,708	1,751
Net foreign exchange gains	滙兑收益淨額	5,741	44,071
		24,472	57,469

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 7. FINANCE COSTS

### 7. 財務成本

## Six months ended 30 June 截至6月30日止六個月

2024	2023
2024年	2023年
RMB'000	RMB'000
人民幣千元	人民幣千元
(unaudited)	(unaudited)
(未經審核)	(未經審核)
61,578	71,570

Interest expenses on lease liabilities 租賃負債之利息開支

#### 8. INCOME TAX EXPENSE

## 8. 所得税開支

## Six months ended 30 June 截至6月30日止六個月

2024	2023
2024年	2023年
RMB'000	RMB'000
人民幣千元	人民幣千元
(unaudited)	(unaudited)
(未經審核)	(未經審核)
77,732	75,305
(1,529)	(1,186)
(1,646)	(2,991)
74,557	71,128

PRC Enterprise Income Tax ("**EIT**") 中國企業所得税(「**企業所得税**」)

- Current tax - Deferred tax 中國企業所得税(「**企業所得税**」)

中國企業所得税(「**企業所得税**」)

一即期税項

一過往年度超額撥備

遞延税項

The Company was incorporated in the Cayman Islands and China East Education Investment Limited (中國東方教育投資有限公司) was incorporated in the British Virgin Islands (the "BVI") that are tax exempted as no business carried out in Cayman Islands and BVI under the tax laws of the Cayman Islands and the BVI, respectively.

Hong Kong Profits Tax is calculated at 16.5% (six months ended 30 June 2023: 16.5%) of the estimated assessable profit for the six months ended 30 June 2024. The subsidiaries of the Company operating in Hong Kong did not have tax assessable profit during both periods.

本公司乃於開曼群島註冊成立,中國 東方教育投資有限公司乃於英屬維 爾京群島(「**英屬維爾京群島**」)註冊成 立,因為並無於開曼群島及英屬維爾 京群島開展業務,故分別根據開曼群 島及英屬維爾京群島稅法,本公司及 中國東方教育投資獲豁免繳稅。

香港利得税乃就截至2024年6月30日 止六個月估計應課税溢利按16.5%税 率(截至2023年6月30日止六個月: 16.5%)計算。本公司於香港運營的附 屬公司於兩個期間並無應課税溢利。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 8. **INCOME TAX EXPENSE** (continued)

During the six months ended 30 June 2024, pursuant to the Enterprise Income Tax Law and Implementation Regulations of the Law of the PRC (the "New PRC Tax Law"), the applicable tax rate of PRC subsidiaries is 25%, except for certain subsidiaries entitled to different preferential tax rates. Certain subsidiaries of the Company are entitled to the preferential tax rate of 15% because they are located in the western region of the PRC or qualified as high-tech companies.

Under the EIT Law of the PRC, withholding tax is imposed on dividends declared in respect of profits earned by PRC subsidiaries from 1 January 2008 onwards. No deferred tax liabilities regarding the withholding tax have been provided as the PRC subsidiaries will not declare any dividend to holding companies outside mainland China in the foreseeable future.

As at 30 June 2024, the Group has unrecognised deductible temporary differences of RMB533,732,000 (31 December 2023: RMB517,976,000). In the opinion of the directors of the Company, no deferred tax asset is recognised in relation to such deductible temporary differences as it is not probable that taxable profit will be available against which the deductible temporary differences can be utilised.

As at 30 June 2024, the Group has unrecognised tax losses of RMB909,718,000 (31 December 2023: RMB893,214,000), among which, tax losses amounted to RMB882,148,000 (31 December 2023: RMB866,830,000) will expire at various dates up to and including 2029 and tax losses amounted to RMB27,570,000 (31 December 2023: RMB26,384,000) has no expiry date. In the opinion of the directors of the Company, no deferred tax assets in respect of tax losses are recognised due to the unpredictability of future profit streams.

#### 所得税開支(續)

於截至2024年6月30日止六個月,根 據中國企業所得稅法及其實施條例 (「新中國稅法」),中國附屬公司的適 用税率為25%,惟若干享有不同優惠 税率的附屬公司除外。本公司若干附 屬公司享有優惠税率15%,原因為彼 等位於中國西部或合資格作為高科技 公司。

根據中國企業所得税法,由2008年1 月1日起,就中國附屬公司賺取的利 潤所宣派的股息須繳納預扣税。於可 見將來,由於中國附屬公司將不會向 中國內地以外的控股公司宣派任何股 息,故並未就預扣税計提遞延税項負 債。

於2024年6月30日,本集團的未 確認可扣税暫時性差額為人民幣 533,732,000元(2023年12月31日: 人民幣517,976,000元)。本公司董事 認為,由於不可能出現應課稅溢利可 用作抵銷可扣税暫時性差額,故並無 就該等可扣税暫時性差額確認遞延税 項資產。

於2024年6月30日,本集團未確認稅 項虧損人民幣909,718,000元(2023年 12月31日:人民幣893,214,000元), 其中,金額為人民幣882,148,000 元(2023年12月31日:人民幣 866,830,000元)的税項虧損將於直 至2029年(包括該年度)止的不同日 期到期及金額為人民幣27,570,000 元(2023年12月31日:人民幣 26,384,000元)並無到期日。本公司 董事認為,概無税項虧損的遞延税項 資產因未來利潤趨勢的不可預見性而 獲確認。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 9. PROFIT FOR THE PERIOD

#### 9. 期內溢利

#### Six months ended 30 June 截至6月30日止六個月

2024 2024年 <i>RMB'000</i> 人 <i>民幣千元</i> (unaudited) (未經審核)	2023 2023年 <i>RMB'000</i> <i>人民幣千元</i> (unaudited) (未經審核)
1,889	1,657
628,889	622,544
77,335	76,358
12,449	16,363
720,562	716,922
157,218	159,820
145,717	158,521
302,935	318,341
(2,753)	(4,746)
300,182	313,595

#### Profit for the period has been arrived 期內溢利乃經扣除下列各項 而得出: at after charging: Directors' remuneration 董事薪酬 Other staff costs 其他員工成本 salaries and other allowances. 一薪資及其他津貼 一退休福利計劃供款 - retirement benefit scheme contributions - equity-settled share-based payments 一以權益結算的股份為基礎 expenses 的支付開支 Total staff costs 員工成本總額 物業及設備折舊 Depreciation of property and equipment Depreciation of right-of-use assets 使用權資產折舊

折舊總額

#### 10. DIVIDENDS

Total depreciation

On 7 June 2024, a final dividend of HK\$0.20 (approximately equivalent to RMB0.182) per share in respect of the year ended 31 December 2023 were declared to owners of the Company. The aggregate amount of the final dividend declared and paid in the current interim period amounted to approximately HK\$435,770,000 (approximately equivalent to RMB396,080,000).

Less: capitalised in construction in progress 減:在建工程資本化

On 25 May 2023, a final dividend of HK\$0.20 (approximately equivalent to RMB0.184) per share in respect of the year ended 31 December 2022 were declared to owners of the Company. The aggregate amount of the final dividend declared and paid in the current interim period amounted to approximately HK\$428,300,000 (approximately equivalent to RMB394,892,000).

#### 10. 股息

於2024年6月7日,本公司擁有人獲宣派截至2023年12月31日止年度每股0.20港元(約等於人民幣0.182元)的末期股息。於本中期期間宣派及支付的末期股息總金額為約435,770,000港元(約等於人民幣396,080,000元)。

於2023年5月25日,本公司擁有人獲宣派截至2022年12月31日止年度每股0.20港元(約等於人民幣0.184元)的末期股息。於中期期間宣派及支付的末期股息總金額為約428,300,000港元(約等於人民幣394,892,000元)。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 10. **DIVIDENDS** (continued)

Subsequent to the end of the current interim period, the directors of the Company have determined that no dividend will be declared in respect of the interim period for the six months ended 30 June 2024 (six months ended 30 June 2023: Nil).

#### 11. EARNINGS PER SHARE

The calculation of basic and diluted earnings per share attributable to owners of the Company is based on the following data:

#### **Earnings** 盈利:

Earnings for the purposes of calculating basic and diluted earnings per share (profit for the period attributable to owners of the Company)

#### 10. 股息(續)

本中期期間結束後,本公司董事決定 將不宣派截至2024年6月30日止六個 月中期期間的股息(截至2023年6月30 日止六個月:無)。

#### 11. 每股盈利

本公司擁有人應佔每股基本及稀釋盈 利計算乃基於以下數據:

#### Six months ended 30 June 裁五6月20日止六個日

截至6月30日止六個月			
2024	2023		
2024年	2023年		
RMB'000	RMB'000		
人民幣千元	人民幣千元		
(unaudited)	(unaudited)		
(未經審核)	(未經審核)		

271,513 203,835

用作計算每股基本及稀釋

(本公司擁有人應佔期內

盈利的盈利

溢利)

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 11. EARNINGS PER SHARE (continued)

#### 11. 每股盈利(續)

#### Six months ended 30 June 截至6月30日止六個月

2024	2023
2024年	2023年
(unaudited)	(unaudited)
(未經審核)	(未經審核)
2,178,851,302	2,178,701,777
2,170,001,002	2,170,701,777
0.000.055	00 400 070
2,690,955	38,469,672
2,181,542,257	2,217,171,449

#### Number of shares 股份數目:

Weighted average number of ordinary shares for the purpose of calculating basic earnings per share

Effect of dilutive potential ordinary shares

- share options

Weighted average number of ordinary shares for the purpose of calculating diluted earnings per share 用作計算每股稀釋盈利的

用作計算每股基本盈利的

普通股加權平均數

稀釋潛在普通股的影響

一購股權

普通股加權平均數

# 12. PROPERTY AND EQUIPMENT AND RIGHT-OF-USE ASSETS

During the current interim period, the Group incurred RMB253,842,000 (six months ended 30 June 2023: RMB400,326,000) on acquisition of the property and equipment.

During the current interim period, the Group disposed of certain property and equipment with aggregate carrying amounts of RMB13,485,000 (six months ended 30 June 2023: RMB1,348,000) for proceeds of RMB5,360,000 (six months ended 30 June 2023: RMB1,714,000), resulting in losses on disposals of RMB8,125,000 (six months ended 30 June 2023: gains on disposals of RMB366,000).

#### 12. 物業及設備以及使用權資產

於本中期期間,本集團就收購物業及設備產生人民幣253,842,000元(截至2023年6月30日止六個月:人民幣400,326,000元)。

於本中期期間,本集團以總賬面值人 民幣13,485,000元(截至2023年6月30 日止六個月:人民幣1,348,000元)出 售若干物業及設備,所得款項為人民 幣5,360,000元(截至2023年6月30日 止六個月:人民幣1,714,000元),導 致出售虧損人民幣8,125,000元(截至 2023年6月30日止六個月:出售收益 人民幣366,000元)。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 12. PROPERTY AND EQUIPMENT AND RIGHT-OF-USE **ASSETS** (continued)

During the current interim period, the Group entered into a new lease agreement for the use of the leasehold land with lease term of 50 years and several new lease agreements for the use of leased properties with lease terms ranged from 3 to 10 years. On lease commencement, the Group recognised RMB53,126,000 of right-of-use assets related to the leasehold land (six months ended 30 June 2023: RMB79,186,000) and RMB164,382,000 of right-of-use assets (six months ended 30 June 2023: RMB88,885,000) and RMB164,076,000 of lease liabilities related to leasehold properties (six months ended 30 June 2023: RMB86,347,000).

During the current interim period, the Group terminated certain lease agreements of leased properties. The Group derecognised right-of-use assets of approximately RMB71,724,000 and lease liabilities of approximately RMB78,431,000, resulting in gains on termination of approximately RMB7,268,000.

As at 30 June 2024, the Group is in the process of obtaining title deeds of buildings with carrying value of RMB806,310,000 (31 December 2023: RMB647,710,000).

As at 30 June 2024, the carrying values of the leasehold lands of RMB142,692,000 (31 December 2023: RMB144,475,000) are allocated by the government, which have no definite lease term stated in the relevant land use rights certificates. However, without the relevant administrative authorities' permission, the Group cannot transfer, lease or pledge as security such land use rights allocated by the government.

#### 12. 物業及設備以及使用權資產(續)

於本中期期間,本集團就動用租賃期 限為50年的租賃十地訂立新租賃協 議及就動用租期介乎3至10年的租賃 物業訂立若干新租賃協議。於租賃開 始時,本集團確認與租賃土地相關的 使用權資產人民幣53,126,000元(截 至2023年6月30日止六個月:人民幣 79,186,000元)及與租賃物業相關的 使用權資產人民幣164,382,000元(截 至2023年6月30日止六個月:人民 幣88,885,000元)及租賃負債人民幣 164,076,000元(截至2023年6月30日 止六個月:人民幣86,347,000元)。

於本中期期間,本集團終止租賃物業 的若干租賃協議。本集團終止確認使 用權資產約人民幣71,724,000元及 租賃負債約人民幣78,431,000元,導 致終止產生收益約人民幣7,268,000 元。

於2024年6月30日,本集團正處在獲 取樓宇業權契據的階段,相關樓宇的 賬面值為人民幣806,310,000元(2023 年12月31日:人民幣647,710,000 元)。

於2024年6月30日,租賃土地的賬面 值人民幣142,692,000元(2023年12月 31日:人民幣144,475,000元)由政府 分配,並無於相關土地使用權證書限 定租賃期限。然而,未經相關行政機 關許可,本集團不得將政府分配的該 等土地使用權進行轉讓、出租或抵押 作為擔保。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 13. DEFERRED TAX ASSETS AND LIABILITIES

# The followings are the major deferred tax liabilities and assets recognised and movements thereon during the current and preceding interim periods:

#### 13. 遞延税項資產及負債

於本期間及過往中期期間確認的主要 遞延税項負債及資產以及其變動如 下:

		Right-		Asset-related	Excess of	
		of-use	Lease	government	advertising	
		assets	liabilities	grants 與資產相關的	expenses 超出廣告開支	Total
		使用權資產	租賃負債	政府補助	的金額	總計
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
As at 1 January 2023 (audited)	於2023年1月1日(經審核)	-	-	240	5,256	5,496
Adjustments	調整	(388,533)	381,513	-	-	(7,020)
As at 1 January 2023 (restated)	於2023年1月1日(經重列)	(388,533)	381,513	240	5,256	(1,524)
Credit (charge) to profit or loss	計入(扣除自)損益	26,191	(24,497)	-	1,297	2,991
As at 30 June 2023 (unaudited)	於2023年6月30日					
	(未經審核)	(362,342)	357,016	240	6,553	1,467
As at 31 December 2023 (audited)	於2023年12月31日(經審核)	(333,397)	329,246	7	3,863	(281)
Credit (charge) to profit or loss	計入(扣除自)損益	7,396	(6,555)	3	802	1,646
As at 30 June 2024 (unaudited)	於2024年6月30日					
	(未經審核) -	(326,001)	322,691	10	4,665	1,365

For the six months ended 30 June 2024 截至2024年6月30日止六個月

### 13. DEFERRED TAX ASSETS AND LIABILITIES (continued)

For the purposes of presentation in the condensed consolidated statement of financial position, certain deferred tax assets and liabilities have been offset. The following is the analysis of the deferred tax balances for financial reporting purposes:

Deferred tax assets 遞延税項資產 Deferred tax liabilities 遞延税項負債

#### 13. 遞延税項資產及負債(續)

為編製簡明綜合財務狀況表,若干遞 延税項資產及負債已被抵銷。以下為 就財務呈報目的作出的遞延税項餘額 分析:

30 June	31 December
2024	2023
於 <b>2024</b> 年	於2023年
6月30日	12月31日
RMB'000	RMB'000
人民幣千元	人民幣千元
(unaudited)	(audited)
(未經審核)	(經審核)
20,755	20,246
(19,390)	(20,527)
1,365	(281)

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 14. TRADE AND OTHER RECEIVABLES

#### 14. 貿易及其他應收款項

		30 June 2024 2024年 6月30日 <i>RMB'000</i> 人 <i>民幣千元</i> (unaudited) (未經審核)	31 December 2023 2023年 12月31日 <i>RMB'000</i> 人 <i>民幣千元</i> (audited) (經審核)
Trade receivables	貿易應收款項		
- from government (note i)	一政府(附註i)	19,046	18,759
- from others (note ii)	一其他(附註ii)	51,592	29,592
		70,638	48,351
Other receivables	其他應收款項		
Prepayments for consumables	消耗品預付款	33,582	29,481
Prepayments for rental	預付租賃款	6,683	5,596
Prepayments for services	服務預付款	34,959	22,961
Prepayments for advertisement	廣告預付款	80,715	45,098
Value added tax recoverable	可收回增值税	59,864	74,019
Advance to staff	向員工作出的墊款	17,399	5,944
Interest receivables from time	定期存款及銀行結餘的		
deposits and bank balances	應收利息	13,111	35,218
Deposits for development (note iii)	發展的按金(附註iii)	14,280	14,280
Refundable deposit	可退還按金	6,770	11,520
Other receivables	其他應收款項	47,166	31,090
		314,529	275,207
		385,167	323,558

#### Notes:

- The amounts represent receivables from the PRC local governments, who purchased vocational education services for students.
- The amounts mainly represent receivables from customers, who purchased ancillary services other than vocational education services.
- iii. The amounts represent the deposits paid to the local government authority for the development of Chengdu Xinhua Future Vocational Skills Training School Co., Ltd. (成都新華 未來職業技能培訓學校有限公司). The deposits will be repaid based on the progress of the project development.

#### 附註:

- i. 相關款項指來自中國地方政府為學 生購買職業教育服務的應收款項。
- ii. 相關款項主要指來自客戶購買輔助 服務(不包括職業教育服務)的應收 款項。
- iii. 該金額為就發展成都新華未來職業 技能培訓學校有限公司向地方政府 機關支付的按金。按金將根據項目 發展進度予以償還。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### **14. TRADE AND OTHER RECEIVABLES** (continued)

The following is an aged analysis of trade receivables net of allowance for credit losses presented based on the invoice dates:

3個月內 Within 3 months Over 3 months but within 12 months 3個月以上但於12個月內 Over 1 year 1年以上

In the opinion of the management of the Group, all of the trade receivable balances at the end of each reporting period which have been past due over 90 days are not considered as in default as these are contributed by PRC local governments with extremely low credit risks. The management of the Group considered that the impairment loss was insignificant as there has not been a significant change in credit quality and amounts are considered recoverable and no impairment loss on expected credit losses is recognised during the current interim period.

#### 14. 貿易及其他應收款項(續)

以下為按發票日期呈列的貿易應收款 項(扣除信貸虧損準備)賬齡分析:

30 June	31 December
2024	2023
2024年	2023年
6月30日	12月31日
RMB'000	RMB'000
人民幣千元	人民幣千元
(unaudited)	(audited)
(未經審核)	(經審核)
45,914	31,428
23,311	15,956
1,413	967
70,638	48,351

本集團管理層認為,於各報告期末逾 期超過90日的所有貿易應收款項結餘 並未被視為違約,因其為向中國地方 政府應收款項,信貸風險極低。由於 信貸質素及款項並未發生重大變動, 該等款項被視為可收回,且於本中期 期間概無確認預期信貸虧損的減值虧 損,故本集團管理層認為該減值虧損 並不重大。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 15. OTHER FINANCIAL ASSETS

#### 15. 其他金融資產

		30 June	31 December
		2024	2023
		2024年	2023年
		6月30日	12月31日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(unaudited)	(audited)
		(未經審核)	(經審核)
Other financial assets measured at FVTPL (note i)  – Unquoted fund investments	以公允價值計量並計入損益的其 他金融資產(附註i) 一無報價基金投資(附註20)		
(Note 20)		369,653	352,446
- Structured deposits (note ii)	ー結構性存款(附註ii)	255,441	11,750
		625,094	364,196
Other financial assets measured at amortised cost	按攤銷成本計量的其他金融資產		
- entrusted loan to a related party	- 向一名關聯方提供的委託		
(note iii)	貸款(附註iii)	50,000	80,000
Analysed as:	分析為:		
<ul><li>Current</li></ul>	一流動	625,094	444,196
- Non-current	一非流動	50,000	
		675,094	444,196

#### Notes:

- Details of the fair value measurement for financial assets at FVTPL are set out in note 20.
- ii. The structured deposits are short-term investments issued by banks and financial institutions with no pre-determined or guaranteed return and are not principal protected. These financial assets are with expected rates of return (not guaranteed), depending on the market price of underlying financial instruments, including listed shares, bonds, debentures and other financial assets.

#### 附註:

- i. 以公允價值計量並計入損益的金融 資產的公允價值計量詳情載於附註 20。
- ii. 銀行及金融機構發行的結構性存款 為無預設或保證回報及不保本的短 期投資。該等金融資產具有預期回 報率(並無保證),實際回報率視乎 相關金融工具(包括上市股份、債 券、債權證及其他金融資產)的市場 價格而定。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### **15. OTHER FINANCIAL ASSETS** (continued)

On 11 June 2024, the Group and each of Mr. Wu Junbao, Mr. Wu Wei and Mr. Xiao Guoqing entered into a loan framework agreement, pursuant to which the Group agreed to, through its designated lending subsidiary(ies), make available to the receiving companies to be designated by Mr. Wu Junbao, Mr. Wu Wei and Mr. Xiao Guoqing a RMB revolving loan facility in a maximum daily balance (excluding the accrued interests) of RMB50,000,000 each, at an fixed interest rate of 7% per annum. As at 30 June 2024, the amounts represented an entrusted Ioan provided to Anhui Xinhua Holdings Group Investment Co., Ltd. (安徽新華控股集團投資有限公司) ("Xinhua Holdings Group"), a company controlled by Mr. Xiao Guoqing, with the principal amount of RMB50,000,000, and will be matured on 31 December 2025.

On 15 September 2022, the Group and each of Mr. Wu Junbao, Mr. Wu Wei and Mr. Xiao Guoging entered into a loan framework agreement, pursuant to which the Group agreed to, through its designated lending subsidiary(ies), make available to the receiving companies to be designated by Mr. Wu Junbao, Mr. Wu Wei and Mr. Xiao Guoqing a RMB revolving loan facility in a maximum daily balance (excluding the accrued interests) of RMB80,000,000 each, at an fixed interest rate of 7% per annum. As at 31 December 2023, the amounts represented an entrusted loan provided to Xinhua Holdings Group, a company controlled by Mr. Xiao Guoging, with the principle amount of RMB80,000,000, and will matured on 31 March 2024.

The details of the entrusted loans were constituted as continuing connected transactions pursuant to the Listing Rules, details of which were set out in the Company's announcement dated 11 June 2024 and 15 September 2022, respectively.

#### 15. 其他金融資產(續)

於2024年6月11日,本集團與吳俊 保先生、吳偉先生及肖國慶先生各 自訂立貸款框架協議,據此,本集 團同意透過其指定貸款附屬公司向 吴俊保先生、吴偉先生及肖國慶先 生各自指定之收款公司提供每日最 高結餘(不包括應計利息)為人民幣 50,000,000元之人民幣循環貸款 融資,固定年利率為7%。於2024 年6月30日,該款項指向由肖國慶 先生控制的公司安徽新華控股集 團投資有限公司(「新華控股集團」) 提供委託貸款,本金額為人民幣 50,000,000元,將於2025年12月31 日到期。

> 於2022年9月15日,本集團與吳俊 保先生、吳偉先生及肖國慶先生各 自訂立貸款框架協議,據此,本集 團同意透過其指定貸款附屬公司 向吳俊保先生、吳偉先生及肖國 慶先生各自指定之收款公司提供每 日最高結餘(不包括應計利息)為人 民幣80,000,000元之人民幣循環 貸款融資,固定年利率為7%。於 2023年12月31日,該款項指向由 肖國慶先生控制的公司新華控股集 團提供委託貸款,本金額為人民幣 80,000,000元,將於2024年3月31 日到期。

> 委託貸款的詳情根據上市規則構成 持續關連交易,並載於本公司日期 分別為2024年6月11日及2022年9 月15日的公告。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

31 December

#### 16. TRADE AND OTHER PAYABLES

#### 16. 貿易及其他應付款項

30 June

		oo ouno	01 2000111001
		2024	2023
		2024年	2023年
		6月30日	12月31日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(unaudited)	(audited)
		(未經審核)	(經審核)
Trade payables	貿易應付款項	138,499	123,804
Payable for property and equipment	物業及設備應付款項	171,590	202,182
Value added tax and other taxes	增值税及其他應付税款		
payable		15,250	6,810
Payroll payable	應付薪資	140,609	202,549
Discretionary subsidies received on	代表學生收取的酌情補貼		
behalf of students		29,020	33,047
Miscellaneous deposits received from	向學生收取的		
students – within 12 months	雜項按金-12個月內	66,815	62,753
Other payables	其他應付款項	49,956	50,288
		611,739	681,433
		. ,	,

The credit period of trade creditors is normally 90 days. The following is an aged analysis of trade payables presented based on the invoice dates:

貿易債權人的信貸期通常為90日。以 下為按發票日期劃分的貿易應付款項 的賬齡分析:

30 June	31 December
2024	2023
2024年	2023年
6月30日	12月31日
RMB'000	RMB'000
人民幣千元	人民幣千元
(unaudited)	(audited)
(未經審核)	(經審核)
138,499	123,804

Within 90 days 90日內

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 17. CONTRACT LIABILITIES

#### 17. 合約負債

30 June	31 December
2024	2023
2024年	2023年
6月30日	12月31日
RMB'000	RMB'000
人民幣千元	人民幣千元
(unaudited)	(audited)
(未經審核)	(經審核)
1,502,189	1,341,891
(1,464,236)	(1,323,910)
37,953	17,981

學費及服務費 Tuition and service fees 減:流動負債 Less: current liabilities Non-current liabilities 非流動負債

#### 18. SHARE CAPITAL

### 18. 股本

					Shown in the
					condensed
					consolidated
			Number of	Share	financial
		Notes	shares	Capital	statements
					於簡明綜合
		附註	股份數目	股本	財務報表列示
				HK\$	RMB'000
				港元	人民幣千元
Ordinary shares of HK\$0.0001 each Authorised:	每股面值 0.0001港元的普通股 法定:				
As at 1 January 2023, 30 June 2023, 1 January 2024 and 30 June 2024	於2023年1月1日、2023年6月30日、 2024年1月1日及2024年6月30日	i	3,800,000,000	380,000	
Issued:	已發行:				
As at 1 January 2023 (audited)	於2023年1月1日(經審核)		2,176,465,802	217,646	192
Issue of new shares upon the	於行使購股權時發行新股份				
exercise of share options		ii	2,273,500	227	_
As at 30 June 2023 (unaudited)	於2023年6月30日(未經審核)		2,178,739,302	217,873	192
As at 1 January 2024 (audited) and	於2024年1月1日(經審核)及				
30 June 2024 (unaudited)	於2024年6月30日(未經審核)	_	2,178,851,302	217,885	192

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 18. SHARE CAPITAL (continued)

#### Notes:

- i. The Company was incorporated in the Cayman Islands on 4 October 2018 with an authorised share capital of HK\$380,000 divided into 3,800,000,000 shares with a par value of HK\$0.0001 each.
- ii. During the six months ended 30 June 2023, 2,273,500 share options were exercised at subscription prices of HK\$2.25 (approximately equivalent to RMB2.00) per share, resulting in the issue of a total of 2,273,500 ordinary shares of par value of HK\$0.0001 each in the Company. These shares rank pari passu with other shares in issue in all respect.

#### 19. SHARE OPTION SCHEMES

The Company has adopted two share option schemes, namely pre initial public offering share option scheme (the "Pre-IPO Share Option Scheme") and post initial public offering share option scheme (the "Share Option Scheme") (collectively referred as the "Schemes").

#### The Pre-IPO Share Option Scheme

The Pre-IPO Share Option Scheme was adopted pursuant to a resolution passed on 7 December 2018 for the primary purpose of providing incentives to eligible employees, including directors of the Company, its subsidiaries and consolidated affiliated entities, to subscribe for shares in the Company.

According to the terms of the Pre-IPO Share Option Scheme, options granted must be taken up within 28 days from the date of grant, upon payment of HK\$1.00. The maximum number of shares, which may be issued upon exercise of all options granted under the Schemes and any other schemes of the Group, shall not in aggregate exceed 10% of the shares in issue as at the date on which dealings in the shares first commence on the Stock Exchange, excluding shares which may fall to be issued upon the exercise of any overallotment option granted by the Company.

#### 18. 股本(續)

#### 附註:

- i. 本公司於2018年10月4日在開曼群島註冊成立,法定股本為380,000港元,分為3,800,000,000股股份,每股面值為0.0001港元。
- i. 於截至2023年6月30日止六個月期間,2,273,500份購股權按每股2.25港元(約等於人民幣2.00元)認購價行使,以致本公司發行2,273,500股每股面值0.0001港元之普通股。此等股份在各方面與其他已發行股份享有同等地位。

#### 19. 購股權計劃

本公司已採納兩項購股權計劃,即首次公開發售前購股權計劃(「首次公開發售前購股權計劃」)及首次公開發售後購股權計劃(「購股權計劃」)(統稱為「該等計劃」)。

#### 首次公開發售前購股權計劃

根據於2018年12月7日通過的一項決議案採納首次公開發售前購股權計劃,該計劃主要旨在鼓勵合資格僱員(包括本公司、其附屬公司及綜合聯屬實體董事)認購本公司股份。

根據首次公開發售前購股權計劃的條款,授出的購股權必須於授出日期起計28日內獲接受,接受者須支付1.00港元。根據該等計劃及本集團任何其他計劃授出的所有購股權獲行使時可能發行的最高股份數目合共不得超過股份首次開始於聯交所交易當日已發行股份的10%,不包括本公司授出的任何超額配股權獲行使時可能發行的股份。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 19. SHARE OPTION SCHEMES (continued)

#### The Pre-IPO Share Option Scheme (continued)

The options may be exercised in accordance with the terms of the Pre-IPO Share Option Scheme at any time during the exercise period determined by the board of directors, which shall in any event not be more than ten years from 12 June 2019 (being the date of the Listing).

On 7 December 2018, 135,244,720 options were granted under the Pre-IPO Share Option Scheme, assuming that the Capitalisation Issue are completed. The exercise price for the share options granted under the Pre-IPO Share Option Scheme is HK\$2.25 per share, which is 20% of the final offer price per share on the date of the Listing.

Details of specific categories of options are as follows:

#### 19. 購股權計劃(續)

#### 首次公開發售前購股權計劃(續)

購股權可於董事會釐定的行使期內任 何時間根據首次公開發售前購股權計 劃條款行使,無論如何不得超過自 2019年6月12日(即上市日期)起計十 年。

於2018年12月7日,根據首次公開 發售前購股權計劃授出的購股權為 135,244,720份,假設資本化發行已 完成。根據首次公開發售前購股權計 劃授出之購股權的行使價為每股2.25 港元,為上市日期每股最終發售價的 20%。

購股權的具體類型詳情如下:

Ontion	Date of growt	Vooting poried	Evereine meried	Percentage of the options to be vested
Option	Date of grant	Vesting period	Exercise period	待歸屬的購股權
購股權	授出日期	歸屬期間	行使期間	百分比
The Pre-IPO Share Option Scheme	7 December 2018	7 December 2018 ~ 11 July 2019	12 July 2019 ~ 11 June 2029	10%
首次公開發售 前購股權計劃	2018年12月7日	2018年12月7日至 2019年7月11日	2019年7月12日至 2029年6月11日	
	7 December 2018	7 December 2018 ~ 31 December 2020	31 December 2020 ~ 11 June 2029	10%
	2018年12月7日	2018年12月7日至 2020年12月31日	2020年12月31日至 2029年6月11日	
	7 December 2018	7 December 2018 ~ 31 December 2021	31 December 2021 ~ 11 June 2029	10%
	2018年12月7日	2018年12月7日至 2021年12月31日	2021年12月31日至 2029年6月11日	
	7 December 2018	7 December 2018 ~ 31 December 2022	31 December 2022 ~ 11 June 2029	10%
	2018年12月7日	2018年12月7日至 2022年12月31日	2022年12月31日至 2029年6月11日	
	7 December 2018	7 December 2018 ~ 31 December 2023	31 December 2023 ~ 11 June 2029	10%
	2018年12月7日	2018年12月7日至 2023年12月31日	2023年12月31日至 2029年6月11日	

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 19. SHARE OPTION SCHEMES (continued)

#### 19. 購股權計劃(續)

The Pre-IPO Share Option Scheme (continued)

首次公開發售前購股權計劃(續)

Option	Date of grant	Vesting period	Exercise period	Percentage of the options to be vested
				待歸屬的購股權
購股權	授出日期	歸屬期間	行使期間	百分比
	7 December 2018	7 December 2018 ~ 31 December 2024	31 December 2024 ~ 11 June 2029	10%
	2018年12月7日	2018年12月7日至 2024年12月31日	2024年12月31日至 2029年6月11日	
	7 December 2018	7 December 2018 ~ 31 December 2025	31 December 2025 ~ 11 June 2029	10%
	2018年12月7日	2018年12月7日至 2025年12月31日	2025年12月31日至 2029年6月11日	
	7 December 2018	7 December 2018  ~ 31 December 2026	31 December 2026 ~ 11 June 2029	10%
	2018年12月7日	2018年12月7日至 2026年12月31日	2026年12月31日至 2029年6月11日	
	7 December 2018	7 December 2018 ~ 31 December 2027	31 December 2027 ~ 11 June 2029	10%
	2018年12月7日	2018年12月7日至 2027年12月31日	2027年12月31日至 2029年6月11日	
	7 December 2018	7 December 2018 ~ 31 December 2028	31 December 2028 ~ 11 June 2029	10%
	2018年12月7日	2018年12月7日至 2028年12月31日	2028年12月31日至 2029年6月11日	

The fair value of the Pre-IPO Share Option Scheme was determined at the date of grant using the Black-scholes option pricing model (the "Black-scholes model").

首次公開發售前購股權計劃的公允 價值乃於授出日期採用柏力克-舒爾 斯期權定價模式(「柏力克-舒爾斯模 式」)釐定。

The Black-scholes model has been used to estimate the fair value of the options. The variables and assumptions used in computing the fair value of the share options are based on the directors' best estimate. Expected volatility was determined by using the historical volatility of comparable company's share prices with discounts for lack of marketability. Changes in variables and assumptions may result in changes in the fair value of the options.

柏力克-舒爾斯模式用來估計期權的 公允價值。計算購股權公允價值時所 用的變量及假設乃基於董事的最佳估 計。預期波幅使用可比公司股份價格 的歷史波幅折減適銷性確定。變量及 假設不同,得出的期權公允價值或會 不同。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 19. SHARE OPTION SCHEMES (continued)

#### The Share Option Scheme

The Share Option Scheme was adopted pursuant to a resolution passed on 21 May 2019 for the primary purpose of providing incentives to eligible employees, including directors of the Company, its subsidiaries and consolidated affiliated entities, to subscribe for shares in the Company.

According to the terms of the Share Option Scheme, the number of shares issued and to be issued in respect of which options granted and may be granted to any individual in any 12-month period is not permitted to exceed 1% of the shares of the Company's issued share capital from time to time, without prior approval from the Company's shareholders. The maximum number of shares which may be issued upon exercise of all outstanding share options granted and yet to be exercised shall not exceed 30% of the issued share capital from time to time. The options granted to substantial shareholders or independent non-executive directors of the Company in excess of 0.1% of the Company's share capital and with a value in excess of HK\$5,000,000 at the date of each grant must be approved in advance by the Company's shareholders in general meeting.

The options granted must be taken up within 28 days from the date of grant, upon payment of HK\$1.00. The exercise price is determined by the directors of the Company, and will not be less than the higher of (i) the nominal value of the Company's shares; (ii) the closing price of the Company's shares as stated in the Stock Exchange's daily quotations sheet on the offer date; and (iii) the average closing price of the Company's shares as stated in the Stock Exchange's daily quotations sheet for the five business days immediately preceding the offer date.

#### 19. 購股權計劃(續)

#### 購股權計劃

本公司根據於2019年5月21日誦過的 決議案採納購股權計劃,主要旨在鼓 勵合資格僱員(包括本公司、其附屬 公司及綜合聯屬實體董事)認購本公 司的股份。

根據購股權計劃,於未取得本公司股 東批准之前,於任一12個月期間向 任何個人已授出及可能授出的購股權 所涉及的已發行及將予發行的股份數 目不得超過本公司不時已發行股本的 1%。於行使所有已授出但尚未行使 的購股權可能發行的最高股份數目將 不超過不時已發行股本的30%。授予 主要股東或本公司獨立非執行董事超 過授出日期本公司股本0.1%及價值超 過5,000,000港元的購股權須提前於 股東大會上獲本公司股東批准。

已授出購股權須於授出日期起28日內 獲接納,接納者須支付1.00港元。行 使價由本公司董事釐定,並將不低於 (i)本公司股份面值;(ii)於要約日期在 聯交所每日報價表上本公司股份收市 價;及(iii)緊接要約日期前5個營業日 本公司股份於聯交所每日報價表的平 均收市價。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 19. SHARE OPTION SCHEMES (continued)

#### The Share Option Scheme (continued)

On 12 June 2019, 327,000 options were granted under the Share Option Scheme and the exercise price is HK\$11.25 per share.

Details of specific categories of options are as follows:

#### 19. 購股權計劃(續)

#### 購股權計劃(續)

於2019年6月12日,根據購股權計劃 授出327,000份購股權及行使價為每 股11.25港元。

購股權的具體類型詳情如下:

Option	Date of grant	Vesting period	Exercise period	Percentage of the options to be vested 待歸屬的購股權	Fair value at grant date 授出日期
購股權	授出日期	歸屬期間	行使期間	百分比	<b>公允價值</b> HK\$'000 千港元
The Share Option Scheme	12 June 2019	Immediately vested	12 June 2019 ~ 11 June 2029	33%	*
購股權計劃	2019年6月12日	立即歸屬	2019年6月12日至 2029年6月11日		
	12 June 2019	12 June 2019 ~ 11 June 2020	12 June 2020 ~ 11 June 2029	33%	*
	2019年6月12日	2019年6月12日至 2020年6月11日	2020年6月12日至 2029年6月11日		
	12 June 2019	12 June 2019 ~ 11 June 2021	12 June 2021 ~ 11 June 2029	34%	*
	2019年6月12日	2019年6月12日至 2021年6月11日	2021年6月12日至 2029年6月11日		

<sup>\*</sup> In the opinion of the directors of the Company, the fair value of 327,000 share options granted on the date of the Listing was considered insignificant due to the small volume of the options.

本公司董事認為,於上市日期所授 出327,000份購股權的公允價值因 購股權數量小而被視為屬不重大。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 19. SHARE OPTION SCHEMES (continued)

As at 30 June 2024, the number of shares in respect of which options had been granted and remained outstanding under the Schemes was 112,043,128 (31 December 2023: 112,043,128). The following table disclosed movements of the Company's options granted under the Schemes for the six months ended 30 June 2024 and 2023:

#### 19. 購股權計劃(續)

於2024年6月30日,有關根據該等計 劃已授出及餘下尚未授出之購股權之 股份數目為112,043,128股(2023年12 月31日:112,043,128股)。下表披露 截至2024年及2023年6月30日止六個 月,本公司根據該等計劃授出的購股 權之變動情況:

Name of grantee	Date of grant	Exercisable period	Exercise price	Outstanding as at 1 January 2024 於2024年 1月1日	Exercised during the period	Outstanding as at 30 June 2024 於2024年 6月30日
獲授人姓名	授出日期	可行使期間	行使價 HK\$ 港元	尚未行使	於期間內行使	尚未行使
Director 董事						
– Lu Zhen	7 December 2018	12 July 2019 ~ 11 June 2029	2.25	654,510	-	654,510
一陸真	2018年12月7日	2019年7月12日至 2029年6月11日				
Employees	7 December 2018	12 July 2019 ~ 11 June 2029	2.25	111,277,438	-	111,277,438
僱員	2018年12月7日	2019年7月12日至 2029年6月11日				
	12 June 2019	12 June 2019 ~ 11 June 2029	11.25	111,180	-	111,180
	2019年6月12日	2019年6月12日至 2029年6月11日				
				112,043,128	-	112,043,128

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 19. SHARE OPTION SCHEMES (continued)

#### 19. 購股權計劃(續)

Name of grantee	Date of grant	Exercisable period	Exercise price	Outstanding as at 1 January 2023 於2023年 1月1日	Exercised during the period	Outstanding as at 30 June 2023 於2023年 6月30日
獲授人姓名	授出日期	可行使期間	行使價 H <b>K\$</b> 港元	尚未行使	於期間內行使	尚未行使
Director 董事						
– Lu Zhen	7 December 2018	12 July 2019 ~ 11 June 2029	2.25	872,510	(218,000)	654,510
一陸真	2018年12月7日	2019年7月12日至 2029年6月11日				
Employees	7 December 2018	12 July 2019 ~ 11 June 2029	2.25	114,362,988	(2,055,500)	112,307,488
僱員	2018年12月7日	2019年7月12日至 2029年6月11日				
	12 June 2019	12 June 2019 ~ 11 June 2029	11.25	111,180	-	111,180
	2019年6月12日	2019年6月12日至 2029年6月11日				
				115,346,678	(2,273,500)	113,073,178

During the six months ended 30 June 2023, the weighted average closing price of the Company's shares immediately before the dates on which the options were exercised was HK\$6.5 per share. No options were exercised during the six months ended 30 June 2024,

During the six months ended 30 June 2024, the Group recognised total expenses of RMB12,550,000 (six months ended 30 June 2023: RMB16,496,000) in relation to the share options granted by the Company under the Pre-IPO Share Option Scheme and Share Option Scheme.

於截至2023年6月30日止六個月,本公司股份的加權平均收市價緊接購股權獲行使日期前為每股6.5港元。截至2024年6月30日止六個月並無行使購股權。

截至2024年6月30日止六個月,本集團確認涉及獲本公司於首次公開發售前購股權計劃及購股權計劃授予購股權的開支總額為人民幣12,550,000元(截至2023年6月30日止六個月:人民幣16,496,000元)。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 20. FAIR VALUE MEASUREMENTS OF FINANCIAL **INSTRUMENTS**

#### Fair value of the Group's financial assets that are measured at fair value on a recurring basis

Some of the Group's financial assets are measured at fair value at the end of each reporting period. The following table gives information about how the fair values of these financial assets are determined (in particular, the valuation technique(s) and inputs used), as well as the level of the fair value hierarchy into which the fair value measurements are categorised (Levels 1 to 3) based on the degree to which the inputs to the fair value measurements is observable.

- Level 1 fair value measurements are based on quoted prices (unadjusted) in active market for identical assets or liabilities;
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

#### 20. 金融工具公允價值計量

#### 按經常性基準以公允價值計量之本集 團金融資產之公允價值

本集團部分金融資產於各報告期末按 公允價值計量。下表提供此等金融 資產公允價值釐定方法(特別是所用 估值技術及輸入數據)之資料,以及 根據公允價值計量之輸入數據的可觀 察程度而將公允價值計量分類歸入公 允價值等級之層級(第一至三級)之資 料。

- 第一級公允價值計量指根據相 同資產或負債於活躍市場之報 價(未經調整)所進行之計量;
- 第二級公允價值計量指以第一 級報價以外之資產或負債之可 觀察輸入數據,無論是直接(即 價格)或間接(即按價格推算)所 進行之計量;及
- 第三級公允價值計量指透過運 用並非基於可觀察市場數據之 資產或負債輸入數據(不可觀察 輸入數據)之估值技術所進行之 計量。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# **20. FAIR VALUE MEASUREMENTS OF FINANCIAL INSTRUMENTS** (continued)

20. 金融工具公允價值計量(續)

Fair value of the Group's financial assets that are measured at fair value on a recurring basis *(continued)* 

按經常性基準以公允價值計量之本集團金融資產之公允價值(續)

		lue as at 月之公允價值				
	30 June	31 December	Fair value	Valuation	Significant unobservable input(s)	Relationship of unobservable
Financial assets	2024	2023	hierarchy	techniques		input(s) to fair value
	2024年	2023年				
金融資產	6月30日	12月31日	公允價值層級	估值技術	重大不可觀察輸入數據	不可觀察輸入數據與公允價值之關係
	RMB'000	RMB'000				
	人民幣千元	人民幣千元				
	(unaudited)	(audited)				
	(未經審核)	(經審核)				
Unquoted fund	369,653	352,446	Level 2	Net asset value as published	N/A	N/A
investments				by the fund manager		
無報價基金投資			第二級	基金經理公佈的資產淨值投資	不適用	不適用
Structured deposits	255,441	11,750	Level 3	Discounted cash flow-method was	Expected return rates range from 0.45%	The higher the expected return rate, the
				used/expected return rates	to 4.0% (2023: 0.45%) per annum	higher the fair value, vice versa
結構性存款			第三級	採用貼現現金流量法/預期回報率	估計年回報率介乎0.45%至4.0%	預期回報率越高,公允價值越高,
					(2023年: 0.45%)	反之亦然

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# 20. FAIR VALUE MEASUREMENTS OF FINANCIAL INSTRUMENTS (continued)

# Reconciliation of Level 3 fair value measurements of financial assets

The following table presents the reconciliation of Level 3 measurements of financial assets during both periods:

#### 20. 金融工具公允價值計量(續)

#### 按第三級公允價值計量的金融資產之 對賬

下表載列於兩個期間按第三級公允價值計量的金融資產之對賬:

RMB'000

		2 000
		人民幣千元
As at 1 January 2023 (audited)	於2023年1月1日(經審核)	293,929
Purchases of other financial assets	購買其他金融資產	185,000
Redemptions of other financial assets	贖回其他金融資產	(329,823)
Gains from changes in fair value of other financial assets	其他金融資產公允價值變動之	
	收益	6,366
As at 30 June 2023 (unaudited)	於2023年6月30日(未經審核)	155,472
As at 1 January 2024 (audited)	於2024年1月1日(經審核)	11,750
Purchases of other financial assets	購買其他金融資產	281,000
Redemptions of other financial assets	贖回其他金融資產	(40,070)
Gains from changes in fair value of other financial assets	其他金融資產公允價值變動之	
	收益	2,761
As at 30 June 2024 (unaudited)	於2024年6月30日(未經審核)	255,441

#### 21. CAPITAL COMMITMENTS

#### 21. 資本承擔

30 June	31 December
2024	2023
2024年	2023年
6月30日	12月31日
RMB'000	RMB'000
人民幣千元	人民幣千元
(unaudited)	(audited)
(未經審核)	(經審核)
472,581	485,613

Capital expenditure contracted for but not provided in the condensed consolidated financial statements in respect of acquisitions of property and equipment and leasehold lands

就收購物業及設備以及 租賃土地已訂約 但未於簡明綜合財務報表 中計提撥備的資本開支

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 22. RELATED PARTY TRANSACTIONS

# (i) The relationships between the Company and related parties are as follows:

#### 22. 關聯方交易

(i) 本公司與關聯方之間的關係如 下:

#### Name of the related parties 關聯方名稱

Anhui Xinhua University (安徽新華學院) ("Anhui Xinhua University") 安徽新華學院(「安徽新華學院」)

Anhui Xinhua Real Estate Co., Ltd. (安徽新華房地產有限公司) ("Anhui Xinhua Real Estate")

安徽新華房地產有限公司(「安徽新華房地產」)

Xinhua Holdings Group 新華控股集團 Relationship with the Company 與本公司的關係

Controlled by Mr. Wu Junbao 受吳俊保先生控制

Controlled by Mr. Wu Wei 受吳偉先生控制

Controlled by Mr. Xiao Guoqing 受肖國慶先生控制

(ii) Save for those disclosed in other notes to the condensed consolidated financial statements, the Group entered into the following transactions and balance with the related parties: (ii) 除簡明綜合財務報表其他附註 所披露者外,本集團與關聯方 訂立以下交易及結餘:

#### Six months ended 30 June 截至6月30日止六個月

2023

2024

Name of a related party 關聯方名稱	Nature of balance/transactions 結餘/交易性質	<i>F</i> 人 (un
Anhui Xinhua Real Estate 安徽新華房地產	Interest expenses on lease liability 租賃負債的利息開支 Lease liability (Note) 租賃負債(附註)	
Anhui Xinhua University 安徽新華學院	Service income 服務收入	
Xinhua Holdings Group 新華控股集團	Interest income (note 5) 利息收入(附註5)	

Note: At 30 June 2024, the Group has the right-of-use asset and lease liability amounted to RMB1,020,000 and RMB901,000 respectively for the lease agreement of the use of offices with Anhui Xinhua Real Estate.

2024年 2023年 RMB'000 RMB'000 人民幣千元 民幣千元 (unaudited) naudited) 未經審核) (未經審核) 40 41 1,449 901 646 44 2,671 1,157

附註:於2024年6月30日,本集團就與安徽新華房地產訂立的使用辦公室之租賃協議,擁有使用權資產及租賃負債分別為人民幣1,020,000元及人民幣901,000元。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### **22. RELATED PARTY TRANSACTIONS** (continued)

#### Compensation of key management personnel

The remuneration of directors of the Company and other members of key management of the Group is as follows:

#### Short-term benefits 短期福利 Post-employment benefits 離職後福利 Equity-settled share-based payments 以權益結算的股份 支付開支 expenses

#### 22. 關聯方交易(續)

#### 主要管理人員薪酬

本公司董事及本集團其他主要 管理人員的薪酬如下:

#### Six months ended 30 June 截至6月30日止六個月

	H
2024	2023
2024年	2023年
RMB'000	RMB'000
人民幣千元	人民幣千元
(unaudited)	(unaudited)
(未經審核)	(未經審核)
2,590 76	2,338 49
223	293
2,889	2,680

